

# PURCHASING AGENDA ITEM

Hernando County School District

**School Board Approval Meeting:**

**August 13, 2024**

**Bid No.** 25-060/929-05

**Bid Title:** Buses & District Wide Vehicles:  
Specialized Repairs, Equipment, Parts &  
Accessories

*Recommend approval of this agenda item under the specific category below:*

- |  |  |   |   |
|--|--|---|---|
| <input type="checkbox"/> Lowest Bid(s)         | <input type="checkbox"/> Request for Proposal(s)     | <input checked="" type="checkbox"/> Responsive/Responsible Submittals | <input type="checkbox"/> Rejection/Cancellation   |
| <input type="checkbox"/> Revised Award         | <input type="checkbox"/> Renewal of Contract         | <input type="checkbox"/> Sole Source                                  | <input type="checkbox"/> Re-Award (Partial/Whole) |
| <input type="checkbox"/> Bid Termination       | <input type="checkbox"/> Revisions/Amendments to Bid | <input type="checkbox"/> Contract Extension                           | <input type="checkbox"/> Emergency                |
| <input type="checkbox"/> Piggyback Cooperative |  |   |   |

**Bid Contract Period:**

08/13/2024 through 08/12/2026

☐ N/A – One Time Purchase

**Contract Type:**

☐ Estimated  
Dollar Amount

☐ Firm, Fixed  
Dollar Amount

☐ Firm, Fixed  
Unit Prices

☒ Firm, Fixed Unit Prices,  
Hourly Rates, Fees and/or  
Percentages

**Renewal Options:**

No. of Terms  
Remaining  
- 3 -

☐ Length of  
Each Term (month)

☒ Length of  
Each Term (year)  
- 1 -

☐ None

**Rationale/Reason:**

Bidders Electronically  
Downloaded From Bidnet  
Direct Website: 26

Bids Received:  
- 13 -

No Bids:  
- 1 -

Late Bids:  
- 0 -

Rejected Bids:  
- 0 -

☐ N/A – Bids Not  
Required:

**Submitted By:**

Christopher Reckner  
Director of Purchasing & Warehousing

**School(s):** District Wide

**Requested By:**

Ralph Leath  
Director of Transportation

**Department(s):** Transportation

Recommended award, description of items and prices: (See attached)

**T/C CODE: 2505**

This tabulation establishes a contract with responsive and responsible suppliers to provide specialized repair services for all district owned school buses, white fleet (i.e. automobile, trucks, box trucks, pickups, cargo vans, mini vans) and forklifts, that cannot be handled in house by district staff. The contract establishes a firm fixed hourly labor rate and percentage discount/markup (+/-) on parts and material. Repair services are to take place either on district site(s) or vendor's place of business with vendor to provide pickup and drop off of the buses/vehicles requiring service. On certain designated projects, the district may supply the parts/materials necessary to complete a job. On those designated projects, labor rates/services ONLY shall apply. This contract shall also allow for the purchase of equipment, parts, supplies and material needed for repairs that are to be performed in-house by district staff. The contract establishes firm percentage discounts (-) off manufacturer's published pricelist, catalog or website, whichever price is more advantageous to the district.

***Vendors were awarded the following line items based on their submitted bid documents.***

## **Advanced Tire Service, LLC**

### **Service**

<b>Item No.</b>	<b>Description</b>	<b>Hourly Rate</b>
1.	Labor Rates – School Bus Repairs	N/A
2.	Labor Rates – Body Repairs on School Buses	N/A
3.	Labor Rates – Prep, Paint and Finish for Accident Repairs for School Buses	N/A
4.	Labor Rates – White Fleet (Gasoline)	\$95.00
5.	Labor Rates – White Fleet (Diesel)	\$115.00
6.	Labor Rates – Body Repairs on White Fleet	N/A
7.	Labor Rates – Prep, Paint and Finish for Accident Repairs on White Fleet	N/A
8.	Labor Rates – Utility Trailer	\$95.00
9.	Labor Rates – Forklifts	N/A

### **Additional Pricing:**

Materials, Parts & Supplies needed for above repairs to be performed by vendor:

☒ Percentage Discount (-) 10 %

Equipment, Parts, Supplies, Etc. purchased for repairs to be performed in-house by District staff

Percentage Discount (-) **off** Manufacturer's List, Catalog or Website Price  
(whichever is more favorable for the District)

0 %

\* No additional fees will be accepted for the use of the Visa Card

### **Contact Information for Quotes and Purchase Orders – Representative Assigned to this Contract:**

Contact Name: Matthew Bloodworth

Phone Number: 352-691-7771

Email Address: [atsbv@advancedtireservicefl.com](mailto:atsbv@advancedtireservicefl.com)

Website: [www.advancedtireservicefl.com](http://www.advancedtireservicefl.com)

## Brooksville Transmissions Inc.

### Service

Item No.	Description	Hourly Rate
1.	Labor Rates – School Bus Repairs	125.00
2.	Labor Rates – Body Repairs on School Buses	N/A
3.	Labor Rates – Prep, Paint and Finish for Accident Repairs for School Buses	N/A
4.	Labor Rates – White Fleet (Gasoline)	125.00
5.	Labor Rates – White Fleet (Diesel)	125.00
6.	Labor Rates – Body Repairs on White Fleet	N/A
7.	Labor Rates – Prep, Paint and Finish for Accident Repairs on White Fleet	N/A
8.	Labor Rates – Utility Trailer	N/A
9.	Labor Rates – Forklifts	N/A

#### Additional Pricing:

Materials, Parts & Supplies needed for above repairs  
to be performed by vendor:

☒ Percentage Markup (+) 30 %

**Warranty Information:** All full rebuilds come with a 3-year plus 10 100,000-mile nationwide warranty.

**Additional Information:** Provide any additional information not previously addressed in this document:

\*Cheques payment only\*

#### Contact Information for Quotes and Purchase Orders – Representative Assigned to this Contract:

Contact Name: Chris & Jayne Fuller

Phone Number: 352-796-6544

Email Address: brktrans@yahoo.com

**Contact Information for Warranty Repairs and Replacements:** Same as above

**Website:** [www.brooksvilletransmissionrepairs.com](http://www.brooksvilletransmissionrepairs.com)

## Florida Detroit Diesel – Allison

### Service

Item No.	Description	Hourly Rate
1.	Labor Rates – School Bus Repairs	\$ 195.00
2.	Labor Rates – Body Repairs on School Buses	N/A
3.	Labor Rates – Prep, Paint and Finish for Accident Repairs for School Buses	N/A
4.	Labor Rates – White Fleet (Gasoline)	N/A
5.	Labor Rates – White Fleet (Diesel)	N/A
6.	Labor Rates – Body Repairs on White Fleet	N/A
7.	Labor Rates – Prep, Paint and Finish for Accident Repairs on White Fleet	N/A
8.	Labor Rates – Utility Trailer	N/A
9.	Labor Rates – Forklifts	N/A

### Additional Pricing:

Materials, Parts & Supplies needed for above repairs Select One:  
to be performed by vendor:

☒ Percentage Discount (-) 38 %

☒ Percentage Markup (+) 38 %

### Warranty Information:

All parts warrantied for 1 year/unlimited mileage.

All factory Allison Retrans warrantied for 2 years / unlimited mileage;

All labor/workmanship warrantied for 180 days

\* No additional fees will be accepted for the use of the Visa Card

### Contact Information for Quotes and Purchase Orders – Representative Assigned to this Contract:

Contact Name: Derek D Gallo

Phone Number: 813-621-5651

Email Address: d.gallo@kirbycorp.com

**Contact Information for Warranty Repairs and Replacements:** Same as above

**Website:** [www.FDDA.com](http://www.FDDA.com)

# Florida Transportation Systems, Inc

## Service

Item No.	Description	Hourly Rate
1.	Labor Rates – School Bus Repairs	\$175.00
2.	Labor Rates – Body Repairs on School Buses	N/A
3.	Labor Rates – Prep, Paint and Finish for Accident Repairs for School Buses	N/A
4.	Labor Rates – White Fleet (Gasoline)	N/A
5.	Labor Rates – White Fleet (Diesel)	N/A
6.	Labor Rates – Body Repairs on White Fleet	N/A
7.	Labor Rates – Prep, Paint and Finish for Accident Repairs on White Fleet	N/A
8.	Labor Rates – Utility Trailer	N/A
9.	Labor Rates – Forklifts	N/A

### Additional Pricing:

Materials, Parts & Supplies needed for above repairs to be performed by vendor:

☒ Percentage Discount (-) 10-30 %

Equipment, Parts, Supplies, Etc. purchased for repairs to be performed in-house by District staff

Percentage Discount (-) **off** Manufacturer's List, Catalog or Website Price (whichever is more favorable for the District)

10-30 %

**Warranty Information:** One Year Parts

\* No additional fees will be accepted for the use of the Visa Card

### Contact Information for Quotes and Purchase Orders – Representative Assigned to this Contract:

Contact Name: Marion Brown

Phone Number: 813-564-4929

Email Address: mbrown@fts4buses.com

### Contact Information for Warranty Repairs and Replacements:

Contact Name: Jeff Kirkland

Phone Number: 800-282-8617 ext.204

Email Address: jeff.kirkland@fts4buses.com

**Website:** [www.fts4buses.com](http://www.fts4buses.com)

# Integrity Auto Group of Hernando dba Dynamic Auto Body

## Service

Item No.	Description	Hourly Rate
1.	Labor Rates – School Bus Repairs	\$ 50.00
2.	Labor Rates – Body Repairs on School Buses	\$ 50.00
3.	Labor Rates – Prep, Paint and Finish for Accident Repairs for School Buses	\$ 50.00
4.	Labor Rates – White Fleet (Gasoline)	\$ 50.00
5.	Labor Rates – White Fleet (Diesel)	\$ 50.00
6.	Labor Rates – Body Repairs on White Fleet	\$ 50.00
7.	Labor Rates – Prep, Paint and Finish for Accident Repairs on White Fleet	\$ 50.00
8.	Labor Rates – Utility Trailer	\$ 50.00
9.	Labor Rates – Forklifts	\$ 50.00

### Additional Pricing:

Materials, Parts & Supplies needed for above repairs  
to be performed by vendor:

☐ Percentage Discount (-) 0 %

☐ Percentage Markup (+) 0 %

Equipment, Parts, Supplies, Etc. purchased for repairs to be  
performed in-house by District staff

Percentage Discount (-) **off** Manufacturer's List, Catalog or Website Price  
(whichever is more favorable for the District)

0 %

**Warranty Information:** 1 Year

\* No additional fees will be accepted for the use of the Visa Card

### Contact Information for Quotes and Purchase Orders – Representative Assigned to this Contract:

Contact Name: Matt Muluane

Phone Number: 352-263-4572 or 352-797-0449

Email Address: [info@dynamicautobodyshop.com](mailto:info@dynamicautobodyshop.com)

**Contact Information for Warranty Repairs and Replacements:** Same as above

## Knights Auto Body Inc.

### Service

Item No.	Description	Hourly Rate
1.	Labor Rates – School Bus Repairs	\$ 40.00
2.	Labor Rates – Body Repairs on School Buses	\$ 40.00
3.	Labor Rates – Prep, Paint and Finish for Accident Repairs for School Buses	\$ 40.00
4.	Labor Rates – White Fleet (Gasoline)	\$ 40.00
5.	Labor Rates – White Fleet (Diesel)	\$ 40.00
6.	Labor Rates – Body Repairs on White Fleet	\$ 40.00
7.	Labor Rates – Prep, Paint and Finish for Accident Repairs on White Fleet	\$ 40.00
8.	Labor Rates – Utility Trailer	\$ 40.00
9.	Labor Rates – Forklifts	\$ 40.00

### Additional Pricing:

Materials, Parts & Supplies needed for above repairs  
to be performed by vendor:

☒ Percentage Discount (-) \_\_\_\_\_ 5 \_\_\_\_\_ %

**Warranty Information:** \_\_\_\_\_ 5 years \_\_\_\_\_

\* No additional fees will be accepted for the use of the Visa Card

### Contact Information for Quotes and Purchase Orders – Representative Assigned to this Contract:

Contact Name: \_\_\_\_\_ David Knight \_\_\_\_\_

Phone Number: \_\_\_\_\_ 352-573-8052 \_\_\_\_\_

Email Address: \_\_\_\_\_ dkbrooksville@aol.com \_\_\_\_\_

**Contact Information for Warranty Repairs and Replacements:** same as above

# Matco Tools Corporation

## Service

Item No.	Description	Hourly Rate
1.	Labor Rates – School Bus Repairs	N/A
2.	Labor Rates – Body Repairs on School Buses	N/A
3.	Labor Rates – Prep, Paint and Finish for Accident Repairs for School Buses	N/A
4.	Labor Rates – White Fleet (Gasoline)	N/A
5.	Labor Rates – White Fleet (Diesel)	N/A
6.	Labor Rates – Body Repairs on White Fleet	N/A
7.	Labor Rates – Prep, Paint and Finish for Accident Repairs on White Fleet	N/A
8.	Labor Rates – Utility Trailer	N/A
9.	Labor Rates – Forklifts	N/A

### Additional Pricing:

Equipment, Parts, Supplies, Etc. purchased for repairs to be performed in-house by District staff

Percentage Discount (-) **off** Manufacturer's List, Catalog or Website Price (whichever is more favorable for the District)

10-58 %

**Warranty Information:** Any tool or parts branded with the Matco Tools is warranted against defects in materials and workmanship via Matco or authorized representatives, no charge.

\* No additional fees will be accepted for the use of the Visa Card

### Contact Information for Quotes and Purchase Orders – Representative Assigned to this Contract:

Contact Name: Don Ryburn  
Phone Number: 863-660-3131  
Email Address: don.ryburn@matcotools.com

**Contact Information for Warranty Repairs and Replacements:** Same as above

**Website:** [www.matcotools.com](http://www.matcotools.com)



## Matthews Bus Alliance Inc.

### Service

Item No.	Description	Hourly Rate
1.	Labor Rates – School Bus Repairs	\$ 125.00
2.	Labor Rates – Body Repairs on School Buses	N/A
3.	Labor Rates – Prep, Paint and Finish for Accident Repairs for School Buses	N/A
4.	Labor Rates – White Fleet (Gasoline)	N/A
5.	Labor Rates – White Fleet (Diesel)	N/A
6.	Labor Rates – Body Repairs on White Fleet	N/A
7.	Labor Rates – Prep, Paint and Finish for Accident Repairs on White Fleet	N/A
8.	Labor Rates – Utility Trailer	N/A
9.	Labor Rates – Forklifts	N/A

### Additional Pricing:

Materials, Parts & Supplies needed for above repairs  
to be performed by vendor:

☒ Percentage Discount (-) fleet %

Equipment, Parts, Supplies, Etc. purchased for repairs to be  
performed in-house by District staff

Percentage Discount (-) **off** Manufacturer's List, Catalog or Website Price  
(whichever is more favorable for the District)

fleet %

**Warranty Information:** 1 Year

\* No additional fees will be accepted for the use of the Visa Card

### Contact Information for Quotes and Purchase Orders – Representative Assigned to this Contract:

Contact Name: Donna Matura  
Phone Number: 407-656-1175 ext. 421  
Email Address: dmatura@matthewsbusesflorida.com

**Contact Information for Warranty Repairs and Replacements:** same as above

**Website:** [www.matthewsbusesflorida.com](http://www.matthewsbusesflorida.com)

# O'Reilly Automotive Stores, Inc. dba O'Reilly Auto Parts

## Pricing

Materials, Parts & Supplies needed for repairs

☒ Percentage Discount (-) list less than 41% or better

Equipment, Parts, Supplies, Etc. purchased for repairs to be  
performed in-house by District staff

Percentage Discount (-) **off** Manufacturer's List, Catalog or Website Price  
(whichever is more favorable for the District)  
list less than 41% or better

**Warranty Information:** 1 year unless noted otherwise on the invoice

## **Additional Information:** Provide any additional information not previously addressed in this document:

Discounts vary by product lines. Many products will have discounts greater than 41%. List price appears for each item on every invoice and in the online customer catalog at [www.firstcallonline.com](http://www.firstcallonline.com) for easy verification of the minimum guaranteed discount for every item, List less 41% or better. Prices are updated daily, as needed. Discounts will be held firm for the entire term, including all renewals. Prompt payment discount terms 2% 10, Net 20. See attached Line card for parts and equipment categories and attached School Bus flier.

**Exceptions:** Indicate any exceptions the district should consider pertaining to your submittal (specifications, warranty, pricing, etc.):

- Special Order items may require freight. If applicable, freight will be quoted before order and billed as a separate line item on the invoice.
- Discounts are held firm, unit prices are subject to fluctuation, up and down, without notice based on costs from manufacturers and market forces.
- Parts are ordered and delivered as needed. There will be no unfulfilled part of the contract if termination is required.
- O'Reilly Auto Parts is not a federal contractor and shall not be paid with federally appropriated funds. O'Reilly reserves the right to refuse acceptance of federally funded POs without such refusal creating a breach of the contract

\* No additional fees will be accepted for the use of the Visa Card

## **Contact Information for Quotes and Purchase Orders – Representative Assigned to this Contract:**

Store 4453, 806 S. Broad St., Brooksville, FL. 34601

Contact Name: Charles Sweatman, Store Manager

Phone Number: (352) 796-6326 or (352) 848-0886

Email Address: [purchaseorders@oreillyauto.com](mailto:purchaseorders@oreillyauto.com)

**Contact Information for Warranty Repairs and Replacements:** Same as above

Store 4895, 12275 Cortez Blvd, Brooksville, FL. 34613

Contact Name: Bradley Haas, Store Manager

Phone Number: (352) 573-2000

Email Address: [purchaseorders@oreillyauto.com](mailto:purchaseorders@oreillyauto.com)

**Contact Information for Warranty Repairs and Replacements:** Same as above

Customer catalog: [www.firstcallonline.com](http://www.firstcallonline.com)

Retail: [www.oreillyauto.com](http://www.oreillyauto.com)

# Reliable Transmission Service, Inc.

## Service

Item No.	Description	Hourly Rate
1.	Labor Rates – School Bus Repairs	\$200.00
2.	Labor Rates – Body Repairs on School Buses	N/A
3.	Labor Rates – Prep, Paint and Finish for Accident Repairs for School Buses	N/A
4.	Labor Rates – White Fleet (Gasoline)	N/A
5.	Labor Rates – White Fleet (Diesel)	N/A
6.	Labor Rates – Body Repairs on White Fleet	N/A
7.	Labor Rates – Prep, Paint and Finish for Accident Repairs on White Fleet	N/A
8.	Labor Rates – Utility Trailer	N/A
9.	Labor Rates – Forklifts	N/A

### Additional Pricing:

Materials, Parts & Supplies needed for above repairs  
to be performed by vendor:

☒ Percentage Discount (-) 10 %

Equipment, Parts, Supplies, Etc. purchased for repairs to be  
performed in-house by District staff

Percentage Discount (-) **off** Manufacturer's List, Catalog or Website Price  
(whichever is more favorable for the District)

10 %

**Warranty Information:** 1 Year Parts / 90 days labor

**Additional Information:** Provide any additional information not previously addressed in this document:

- Percentage discount is for Allison transmission parts price schedule.

- Labor rate is for Allison transmission repairs, troubleshooting or R&R at HCSB Facility or RTS Tampa shop, however, pickup and delivery service is not available at this time.

\* No additional fees will be accepted for the use of the Visa Card

### Contact Information for Quotes and Purchase Orders – Representative Assigned to this Contract:

Contact Name: Allen Evans

Phone Number: 813-677-8883

Email Address: [allene@rtsallison.com](mailto:allene@rtsallison.com)

**Contact Information for Warranty Repairs and Replacements:** Same as above

**Website:** [www.rtsallison.com](http://www.rtsallison.com)

# Ring Power Corporation

## Service

Item No.	Description	Hourly Rate
1.	Labor Rates – School Bus Repairs	\$ 148.00
2.	Labor Rates – Body Repairs on School Buses	N/A
3.	Labor Rates – Prep, Paint and Finish for Accident Repairs for School Buses	N/A
4.	Labor Rates – White Fleet (Gasoline)	N/A
5.	Labor Rates – White Fleet (Diesel)	N/A
6.	Labor Rates – Body Repairs on White Fleet	N/A
7.	Labor Rates – Prep, Paint and Finish for Accident Repairs on White Fleet	N/A
8.	Labor Rates – Utility Trailer	N/A
9.	Labor Rates – Forklifts	N/A

**Additional Information:** Provide any additional information not previously addressed in this document:

Visa Card payment is not accepted.

\* No additional fees will be accepted for the use of the Visa Card

### Contact Information for Quotes and Purchase Orders – Representative Assigned to this Contract:

Contact Name: Jay Lusk

Phone Number: 904-494-1138

Email Address: jay.lusk@ringpower.com

### Contact Information for Warranty Repairs and Replacements:

Contact Name: John Duncan II

Phone Number: 352-796-4978 OR 813-917-5730

Email Address: john.duncanII@ringpower.com

**Website:** [www.ringpower.com](http://www.ringpower.com)

## Sun State International Trucks LLC

### Service

Item No.	Description	Hourly Rate
1.	Labor Rates – School Bus Repairs	\$160 (In shop) \$165 (Mobile)
2.	Labor Rates – Body Repairs on School Buses	N/A
3.	Labor Rates – Prep, Paint and Finish for Accident Repairs for School Buses	N/A
4.	Labor Rates – White Fleet (Gasoline)	N/A
5.	Labor Rates – White Fleet (Diesel)	N/A
6.	Labor Rates – Body Repairs on White Fleet	N/A
7.	Labor Rates – Prep, Paint and Finish for Accident Repairs on White Fleet	N/A
8.	Labor Rates – Utility Trailer	N/A
9.	Labor Rates – Forklifts	N/A

#### Additional Pricing:

Materials, Parts & Supplies needed for above repairs Select One: ☒ Percentage Discount (-) NF-3 %  
to be performed by vendor:

Equipment, Parts, Supplies, Etc. purchased for repairs to be  
performed in-house by District staff Percentage Discount (-) **off** Manufacturer's List, Catalog or Website Price  
(whichever is more favorable for the District)

NF-3 %

**Warranty Information:** 1-year unlimited mileage

**Additional Information:** Provide any additional information not previously addressed in this document:

Free pick-up & delivery on shop repairs. Warranty will offer by product, minimum 1-year of coverage from installation.

NF = National Fleet Pricing. Tape available upon request. Full ecommerce site access available.

\* No additional fees will be accepted for the use of the Visa Card

#### Contact Information for Quotes and Purchase Orders – Representative Assigned to this Contract:

Contact Name: Ronnie Jones  
Phone Number: 352-277-0221  
Email Address: rjones@sunstateintl.com

**Contact Information for Warranty Repairs and Replacements: Same as above**

**Website:** [www.sunstateintl.com](http://www.sunstateintl.com)

# Tampa Spring Company

## Service

Item No.	Description	Hourly Rate
1.	Labor Rates – School Bus Repairs	\$ 100.00
2.	Labor Rates – Body Repairs on School Buses	N/A
3.	Labor Rates – Prep, Paint and Finish for Accident Repairs for School Buses	N/A
4.	Labor Rates – White Fleet (Gasoline)	N/A
5.	Labor Rates – White Fleet (Diesel)	N/A
6.	Labor Rates – Body Repairs on White Fleet	N/A
7.	Labor Rates – Prep, Paint and Finish for Accident Repairs on White Fleet	N/A
8.	Labor Rates – Utility Trailer	\$100.00
9.	Labor Rates – Forklifts	N/A

### Additional Pricing:

Materials, Parts & Supplies needed for above repairs  
to be performed by vendor:

☒ Percentage Markup (+) 28 %

**Warranty Information:** 1 Year

\* No additional fees will be accepted for the use of the Visa Card

### Contact Information for Quotes and Purchase Orders – Representative Assigned to this Contract:

Contact Name: John Messina Jr.

Phone Number: 813-933-2805

Email Address: [jmessina@tampaspringco.com](mailto:jmessina@tampaspringco.com)

### Contact Information for Warranty Repairs and Replacements:

Contact Name: H. Smith

Phone Number: 813-933-2805

Email Address: [hsmith@tampaspringco.com](mailto:hsmith@tampaspringco.com)

**Website:** [www.tampaspringco.com](http://www.tampaspringco.com)