

PURCHASING AGENDA ITEM

Hernando County School District

School Board Approval Meeting:

July 28, 2026

Bid No. 25-785-11 PB RN

Bid Title: Catalog Discount

Recommend approval of this agenda item under the specific category below:

- | | | | |
|---|---|---|---|
| ☐ Lowest Bid(s) | ☐ Request for Proposal(s) | ☐ Low Bid(s) Meeting Specification | ☐ Rejection/Cancellation |
| ☐ Revised Award | ☒ Renewal of Contract | ☐ Sole/Single Source | ☐ Re-Award (Partial/Whole) |
| ☐ Contract Termination | ☐ Amendments to Contract | ☐ Extension of Contract | ☐ Emergency |
| ☐ Reversed Auction | ☒ Piggyback (School District) | ☐ Responsive/Responsible Bidders | |

Bid Contract Period:

07/28/2026 through 06/30/2027

☐ N/A – One Time Purchase

Contract Type:

☐ Estimated
Dollar Amount

☐ Firm, Fixed
Dollar Amount

☐ Firm, Fixed
Unit Prices

☒ Firm, Fixed Unit Prices,
Hourly Rates, Fees and/or
Percentages

Renewal Options:

No. of Terms
Remaining
2

☐ Length of
Each Term (month)

☒ Length of
Each Term (year)
1

☒ None

Rationale/Reason: Renewal of the Piggyback of Charlotte County Public Schools, ITB #2425—637AJ: Catalog Discount Bid. This piggyback will supplement the currently approved contract for Classroom Instructional Supplies, offering schools and site a wider range of vendors and products to ensure the best pricing for the district. HCSB Bid No. 25-785-11 PB RN has been assigned for internal tracking purposes. Spending will be from schools and sites already approved budgets.

**Bidders Electronically
Downloaded From**

Bidnet Direct Website: n/a

Bids Received:

No Bids:

Late Bids:

Rejected Bids:

☒ **N/A – Bids Not
Required: Piggyback**

Submitted By:

Steve Crognale
Executive Director of Support Divisions

School(s): District Wide

Requested By:

For Use District-Wide by all Schools and Sites.

Recommended award: (See attached)

T/C CODE: 2509

This contract will supplement the existing contracts such as the Classroom Instructional Materials contract allowing for a wider range of products and vendors to obtain quotes from, to ensure the best possible pricing and quality for the District. It is intended for incidental (occasional) purchases of less than \$10,000 per order.

When soliciting quote or setting up individual user account, provide vendor with contract info "ITB #2425-637AJ" to ensure contract pricing is applied.

- **ACCO Brands USA, Inc.**
www.gbc.com
Danielle Bott
P: 847-796-4972
Email: danielle.bott@acco.com
Example products: Laminating equipment, supplies and services
- **All American Flags and Banners, LLC**
<https://www.allamericanflagsandbanners.com/>
Steve Larrimore
P: 1-800-521-7659
aafbsales@gmail.com
Example Products: Nylon Flags, Banners, Cheer Pops, Canopy Tents, Table/Media Drapes, Flag Pole Accessories/Hardware
- **Carolina Biological Supply**
www.carolina.com
P: 800-334-5551
Email: Customer_service@carolina.com
Note: Reference proposal No. P105926 on Purchase orders
Example products: science products & supplies
- **Creative Sound and lighting Solutions**
<https://www.creativesoundsolution.com/>
Russell Byas
P: 239- 443-9648
russell@creativesoundsolution.com
Example products: Audio equipment, video equipment, Stage lighting, Acoustical sound treatment, stage curtains
- **Demco, Inc.**
www.demco.com
John Jakelja Learning Environment Field Consultant
P: 630-901-5989
Email: johnj@demco.com
Email: order@demco.com
Email: quote@demco.com /800-462-8709 for purchase over \$7500
Note: Discount code # C50403
Example products: library supplies, classroom supplies

- Hand2Mind**
<https://www.hand2mind.com/catalogs>
 Lee Hughes
 P: 239-243-5645
 Email: lhughes@hand2mind.com
 Example products: Pre-8 math, science, STEM, Literacy and SEL materials
- MATCO TOOLS**
www.matcoltools.com
 Donald Ryburn
 P: 863-660-3131
 Email: dryburn@gmail.com
 Example products: Professional automotive tools & parts
- Pocket Nurse Enterprises LLC**
www.pocketnurse.com
 Jesse Dempsey, Account Manager
 P: 724-480-3687
jdempsey@pocketnurse.com;
 Amy Hallstein
 P: 724-480-3714
 Email: ahallstein@pocketnurse.com
 Example products: medical supplies, and equipment for education and simulation
- School Nurse Supply**
<https://schoolnursesupplyinc.com/>
 P: 800-485-2737
 Deana Anglada
 Email: danglada@schoolnursesupply.com
 Jeff Giesel,
 Email: jgiesel@schoolnursesupply.com
 Example Products: First Aid, Medical supplies and Equipment
- Stem Education Works**
<https://stemeducationworks.com/>
 Sarah Pruitt
 P: 866-783-6109
 Email: sarahpruitt@stemeducationworks.com
 Example products: K-12 STEM curriculum, Technologies, and professional development