

PURCHASING AGENDA ITEM

Hernando County School District

School Board Approval Meeting:

July 28, 2026

Bid No. 25-998-43 PB RN

**Bid Title: Retail and Wholesale
Merchandise Solutions and Services**

Recommend approval of this agenda item under the specific category below:

- | | | | |
|---|--|---|---|
| ☐ Lowest Bid(s) | ☐ Request for Proposal(s) | ☐ Low Bid(s) Meeting Specification | ☐ Rejection/Cancellation |
| ☐ Revised Award | ☒ Renewal of Contract | ☐ Sole/Single Source | ☐ Re-Award (Partial/Whole) |
| ☐ Contract Termination | ☐ Amendments to Contract | ☐ Extension of Contract | ☐ Emergency |
| ☐ Reversed Auction | ☒ Piggyback: Cooperative | ☐ Responsive/Responsible Bidders | |

Bid Contract Period:

09/01/2026 through 08/31/2027

☐ N/A – One Time Purchase

Contract Type:

☐ Estimated
Dollar Amount

☐ Firm, Fixed
Dollar Amount

☐ Firm, Fixed
Unit Prices

☒ Firm, Fixed Unit Prices,
Hourly Rates, Fees and/or
Percentages

Renewal Options:

No. of Terms
Remaining
1

☐ Length of
Each Term (month)

☒ Length of
Each Term (year)
1

☐ None

Rationale/Reason: Piggyback OMNIA Partners/NCPA Region 14 Education Service Center, RFP No. 13-23/Contract No. 15-01 and 15-02: Retail and Wholesale Merchandise Solutions, awarded to BJ's Wholesale Club and Walmart Business. HCSB Bid No. 25-998-43 PB RN has been assigned for internal tracking purposes.

Bidders Electronically
Downloaded From
Bidnet Direct Website:

Bids Received:

No Bids:

Late Bids:

Rejected Bids:

☒ N/A – Bids Not
Required: Piggyback

Submitted By:

Steve Crognale
Executive Director of Support Operations

School(s): District Wide

Requested By:

For Use District Wide

Department(s): District Wide

Recommended award: (See attached)

T/C CODE: 2543

Please Note: This contract is to be used for purchase of **consumable** office and educational classroom material and supplies on an as needed basis. This contract is **NOT** to be used for the purchase of the following, which are covered under specific contracts:

- Furniture
- Computer and other technology related items (including toner cartridges & drum kits)
- Equipment
- Custodial supplies available through the Warehouse Department

Awarded Vendors:

BJ's Wholesale Club Inc.

Kristie Benvenuti
Account Representative
C: (386) 846-6307
kbenvenuti@bjs.com

The Business Club Membership Discount - \$20.00 Annually
Schools and sites may shop online, using BJ's mobile app or at any BJ's club location.

Walmart Business

Zane Mabry
(479) 313-3839
zane.mabry@walmart.com
www.business.walmart.com

Free Walmart Business Account

- Set up for in-store, online and mobile tax-exempt shopping (contact Purchasing for account setup)
- Free shipping with no minimum
- Free delivery for orders over \$35.00
- Spend analytics, controls and reporting