

# PURCHASING AGENDA ITEM

Hernando County School District

**School Board Approval Meeting:**

**January 14, 2025**

**Bid No. 25-785-26 PB**

**Bid Title: Academic and Educational  
Goods and Services**

*Recommend approval of this agenda item under the specific category below:*

- |   |  |   |   |
|---|--|---|---|
| <input type="checkbox"/> Lowest Bid(s)        | <input type="checkbox"/> Request for Proposal(s)     | <input type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation   |
| <input type="checkbox"/> Revised Award        | <input type="checkbox"/> Renewal of Contract         | <input type="checkbox"/> Sole/Single Source               | <input type="checkbox"/> Re-Award (Partial/Whole) |
| <input type="checkbox"/> Contract Termination | <input type="checkbox"/> Amendments to Contract      | <input type="checkbox"/> Extension of Contract            | <input type="checkbox"/> Emergency                |
| <input type="checkbox"/> Reversed Auction     | <input checked="" type="checkbox"/> Piggyback (TIPS) | <input type="checkbox"/> Responsive/Responsible Bidders   |   |

**Bid Contract Period:**

**01/14/2025 through 10/31/2029**

☐ N/A – One Time Purchase

**Contract Type:**

☐ Estimated  
Dollar Amount

☐ Firm, Fixed  
Dollar Amount

☐ Firm, Fixed  
Unit Prices

☒ Firm, Fixed Unit Prices,  
Hourly Rates, Fees and/or  
Percentages

**Renewal Options:**

No. of Terms  
Remaining  
1

☐ Length of  
Each Term (month)

☒ Length of  
Each Term (year)  
1

☐ None

**Rationale/Reason:** Piggyback The Interlocal Purchasing System (TIPS), Region 8 Education Service Center, RFP No. 2440804: Academic and Educational Goods and Services, awarded to Realityworks, Inc. This contract supplements the current approved Classroom Instructional Material and Supplies contract allowing for additional products to meet the needs of the district.

**Bidders Electronically  
Downloaded From  
Bidnet Direct Website:** n/a

**Bids Received:**

**No Bids:**

**Late Bids:**

**Rejected Bids:**

☒ **N/A – Bids Not  
Required: Piggyback**

**Submitted By:**

Christopher Reckner  
Director of Purchasing & Warehousing

**School(s):** District Wide

**Requested By:**

Beth Lastra  
Supervisor of College and Career Programs

**Department(s):** Academic Services

Recommended award: (See attached)

**T/C CODE: 2526**

**Vendor:**

Realityworks, Inc.

Karen McDowell

National Account Manager, Florida

(715) 858-7172

[Karen.mcdowell@realityworks.com](mailto:Karen.mcdowell@realityworks.com)