

PURCHASING AGENDA ITEM

Hernando County School District

School Board Approval Meeting:

July 28, 2026

Bid No. 25-805-01 RN

Bid Title: Physical Education/Athletic
Supplies, Clothing & Equipment

Recommend approval of this agenda item under the specific category below:

- | | | | |
|---|---|--|---|
| ☐ Lowest Bid(s) | ☐ Request for Proposal(s) | ☐ Low Bid(s) Meeting Specification | ☐ Rejection/Cancellation |
| ☐ Revised Award | ☒ Renewal of Contract | ☐ Sole/Single Source | ☐ Re-Award (Partial/Whole) |
| ☐ Contract Termination | ☐ Amendments to Contract | ☐ Extension of Contract | ☐ Emergency |
| ☐ Reversed Auction | ☐ Piggyback | ☒ Responsive/Responsible Bidders | |

Bid Contract Period: 07/30/2026 through 07/29/2027

☐ N/A – One Time Purchase

Contract Type:

☐ Estimated
Dollar Amount

☐ Firm, Fixed
Dollar Amount

☐ Firm, Fixed
Unit Prices

☒ Firm, Fixed Unit Prices,
Hourly Rates, Fees and/or
Percentages

Renewal Options:

No. of Terms
Remaining
2

☐ Length of
Each Term (month)

☒ Length of
Each Term (year)
1

☐ None

Rationale/Reason: Renewal of Contract

Bidders Electronically
Downloaded From
Bidnet Direct Website: n/a

Bids Received:

No Bids:

Late Bids:

Rejected Bids:

☒ N/A – Bids Not
Required: Renewal

Submitted By: Steve Crognale
Executive Director of Support Operations

School(s): District Wide

Requested By: Dustin Kupcik
District Athletic Director

Department(s): Academic Services

Recommended award: (See attached)

T/C CODE: 2501

Physical Education/Athletic Supplies, Clothing & Equipment
Bid No. 25-805-01 RN

*See Page 7 & 8 for Uniform & Clothing.

Vendor	Percentage Discounts / Quantity Discounts Offered	Primary Products/Categories	Freight/Shipping Fees	Additional Information/Exceptions	Contact Information
Adesso Enterprises dba Now Promotions	Contact vendor for details.	Uniforms	\$150 minimum of 36 pieces		Carl Adesso 352-597-8822 info@nowpromotionsonline.com
All American Sports Corp. dba Riddell/All American (Include #141295 on Purchase Orders)	Supplies: 10% Equipment: 10% Clothing:10% www.riddell.com	Manufacture and sales of athletic equipment, Supplies, apparel & reconditioning include but not limited to football, baseball, basketball, volleyball, track and wrestling.		\$150 minimum purchase	Local sales Rep.: Jackson McKaig 352-246-7287 jkmckaig@riddellsales.com
Baker's Sports, Inc. dba Baker's Sporting Goods	vary on the name brands, quantity, etc., contact Rep. for details. www.bakersports.com	Stock Uniforms/Outwear/Custom Uniforms/Headwear/Bags/Balls/Lacrosse Equipment/Sports Equipment/Shoes & Cleats/Shoulder Pads/Football Helmets/ Swimwear/ Swim Supplies /Accessories	Actual freight cost prepaid and added to invoice, contact Rep. for details	No setup charge or artwork charge. LTL Freight Truck Delivery have Freight added to invoice, estimate available. 1 Year warranty from date of purchase.	Sales rep: Blake Golden 352-562-9448 bgolden@bakerssport.com
BSN Sports, LLC (Include #24-66992 with all orders and quotes)	Online catalogs www.bsnsports.com/vault/ 10% off catalog price, contact Rep. for exceptions. www.bsnsports.com	Athletic Supplies & Equipment/Physical Education Supplies & Equipment/ Sporting Goods, Weight Room Equipment/ Bleachers/Coaching Gear	Standard FOB Destination	Minimum \$50 order. #24-66992 for quote. State "%off Bid" & "24- 66992" on PO to receive catalog discount. 60 days return and replacement policy	Martin Vizcaya 800-959-1844 bsnbid@bsnsports.com Mike Thornton Area Sales Manager mthornton@bsnsports.com 813-390-4588

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Vendor	Percentage Discounts / Quantity Discounts Offered	Primary Products/Categories	Freight/Shipping Fees	Additional Information/Exceptions	Contact Information
Dollamur LLC DBA Dollamur Sports Surfaces	www.dollarmur.com volume discounts for 18 rolls of mat plus	Mats for cheer, wrestling	Freight/shipping vary depending on product and quantity	Warranty: 3 years for cheer mats/5 years for wrestling Large mat purchase cannot be completed online.	Alicia Bruce (682)500-8970 aliciab@dollarmur.com
Game Changer Sports	Equipment: 10% Quantity Discounts: 50-100 apparel items – 10% off total. 100-200+ apparel items – 15% off total.	Shirts, shorts, socks, hoodies, tumblers, mouthguards, sunglasses, hats, bucket hats, sweatpants, bats, bat bags, sweat towels, water bottles, head bands, arm/ug sleeves, visors. Custom apparel, Sports gear & Equipment	Free Shipping	Delivery ARO: 5 days - Equipment 12 days - Clothing. Exceptions apply.	Vanessa or Serena Volkes (352) 842-6295 gamechangersports2@gmail.com
GraphixT's, Inc.	www.gpxts.com equipment: 20 -25% clothing: 20-25%	custom Hats & Uniforms		Call for more info	Randy M Johnson 352-600-9170 Tees@gpxts.com
Howies Hockey, Inc. dba Howies Athletic Tape	Supplies: 30-35% Equipment: 30-35%	Athletic Training Room Equipment/Sports Medicine Supplies			Kyle Barba 800-699-5737 kyle@howiesathletictape.com
It's Greek to Me Inc. dba Champion Teamwear	Supplies: 10% Equipment: 10% Clothing: 10% www.championteamwear.com	Multiple uniform options, practice wear, camp wear, warm-ups, coach's gear, fan wear. Screen printing, direct to garment printing, embroidery, twill, heat transfer and sublimation.	Free shipping for order over \$200 \$6.99 under \$200		Lindsey Williams 800-336-4486 ext. 1003 ct-bids@unrivaledteamwear.com
Joy Products of California, Inc. dba Coastal Enterprises	www.coastalsportswear.com 10% Volume discount available	Team Uniforms/ Various Printed Apparel/PE Unforms/Team accessories/Locks		Shipping charge for master lock order under \$3500. Does not accept Visa card	Shayne Kollins 800-644-3900 goods@coastalsportswear.com
Looper Sports Connection	Supplies: 10-40% Equipment: 10-40% Clothing: 10-40%	Uniforms/custom uniforms/Hats/Equipment		Does not accept visa card payment	Edward Looper 352-585-3001 Loopersport@yahoo.com

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MFAC, LLC (District vendor quote #25-805-01)	https://www.performbetter.com/ 10% discount	Track Field Equipment/Functional Weight Training Equipment/Jumping Equipment/Throwing Equipment/Meet Management/Training/Timing		10% discount excludes: Sales, Pits, Hurdles, Pole, Vault Poles, Crossbars, Timing systems, Cardio Equip, Weight Equipment, In-ground Equipment, Items requiring special shipping or truck shipment.	Jenn Lachapell 800-556-7464 ext145 mfathletic@mfathletic.com
Mercury Sports Reconditioning & Recertification	Team Order discount as provided, quoted per order	Athletic equipment reconditioning; new football helmets, shoulder pads	Based on quantity of helmets shipped back to the school	Parts/facemask replaced and paint are additional charges to base price	Darren Cato 812-422-9066 catod@mercurysportslc.com
School Health Corporation (District vendor quote #QUO000018059)	Supplies: 10% Equipment: 10% www.schoolhealth.com PE Catalog: https://online.fliphtml5.com/jsvwp/zfrp/#p=1 Sports Med Catalog: https://online.fliphtml5.com/jsvwp/voie/#p=1	Sports/Adapted PE/Fitness/Games/Activities/Rehabilitation / Injury Prevention/Acute Care/Support	Orders over \$125: free Under \$125: \$12.95	Reference quote No. QUO000018059 when ordering to receive applicable contract pricing	Jennifer Lovell 630-339-7993 JLovell@schoolhealth.com orders@schoolhealth.com Warranty Repairs & Replacement: 866-323-5465 customerservice@schoolhealth.com
SimpliFaster LLC	www.simplifaster.com 0-10% based on brands	Sports Technology Equipment, Electronic Timing Systems, Velocity Based Training Systems for weight room, Jump assessment tools, Force Plates & Recovery Tools	ARO 5-7 DAYS	Free shipping applies on some products, contact vendor for quote Warranty based on brand	Sangital Patel 925-461-5990 accounting@simplifaster.com Support@simplifaster.com

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S & S Worldwide (District vendor quote # 25-805-01 PE%)	Supplies: 22% Equipment: 22% of current list price at time of order placement. Not to be combined with any other offers. www.ssw.com	Athletic Supplies/PE Supplies	Items labeled F.O.B./Drop ship in catalog will be charged shipping prepaid and added to invoice	Use #25-805-01 PE % on quote request, POs or other correspondence.	Erin Hemingway 800-642-7354 orders@ssww.com Warranty Repairs& Replacement 800-642-7354 / 1-800-243- 9232 cservice@ssww.com within 10 days of delivery
Standing Stronger Productions (S2 Transfers)	Supplies: 10% Clothing: 10% Quantity discounts available, call for specific quote.	Athletic Clothing – Direct to Film Transfers, T-Shirts, polos, sweatshirts, hats, all apparel for athletic teams	Free Shipping	Contact vendor directly for quotes and to purchase	Shannon Herod (352) 397-6124 little Shannon@s2transfers.com
The J.K. Stanley Group, LLC	Supplies: 25% Equipment: 25%	NOCSAE licensed Football Helmet Reconditioning and Recertification/ New Football Equipment Products		Rejected Helmets Replacement program available at team discounted rate. No visa card payment Warranty offered only on helmets sold by the vendor.	Jason Kradman 954-234-6680 Jkradman16@gmail.com Warranty Repairs & Replacement: Darren Cato 812-422-9066 catod@mercurysportsllc.com
The Player's Connection of Florida, LLC	Supplies: 15% Equipment: 20% Clothing: 20% https://theplayersconnection.espsports.com/	Custom embroidered & Screen-Printed Uniforms, accessories/Sports Equipment		All Sports equipment require a freight quote	Stacy Torres 954-916-1171 stacy@playersconnectionflorida.com
The Prophet Corporation dba Gopher Sports	www.gophersports.com 11% supplies/equipment/ clothing; 3% for "only from Gopher" items:	Physical Education/Sports, Athletics, Fitness & Recreation Equipment	Truck Freight 8% purchasing price		Jordan Stolp 855-500-2749 jordanstolp@gophersport.com orders@gophersport.com Warranty Repairs: 1-855-899-9560 customercare@gophersport.com

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Toledo Physical Education Supply, Inc. (District vendor quote # 21-805-03)	Supplies: 10% Equipment: 10% www.tpesonline.com	Basketball/Football/Volleyball/Baseball/Sof tball/Track and Field/Physical Education/ Fitness	Free shipping for orders over \$125 except items starting with OS or FT, call for quote		Dennis Metzger 1-800-225-7749 dmetzger@tpesonline.com
True Victory, LLC	www.truevictory.com Equipment: 20% Clothing: 20%	Sportswear, accessories, Embroidery, DTF print available	Minimum \$100 order	Quantity discount available Contact vendor for details	Ted Ballard 423-994-7077 ted@truevictory.com
Valor Athletics, Inc. dba Valor Fitness (District vendor quote HERVAL)	Equipment: 10% www.valorfitness.com	Fitness & Strength Training Equipment/Weightrooms Equipment/Football Training Equipment			Kelly McHenry 727-895-9525 ext. 4 kelly@valorfitness.com
Varsity Spirit Fashions & Supplies LLC (District vendor quote # 24-7656)	Supplies: 10% Equipment: 10% Clothing: 10% www.varsity.com	Uniforms/Apparel/Accessories/Supplies/Ch eer, dance drill pep equipment			Hayley Leonard 813-335-2894 hleonard@varsity.com
WYNNPRO, LLC dba Promaxima Manufacturing	Supplies: 10-35% Equipment: 10-35% www.promaxima.com	Commercial Grade Fitness Equipment, Commercial Rubber/Turf Gym Flooring		Warranty repairs/replacement: 713-667-9606 ext200 service@promaxima.com	Sales Rep.: David Shields 713-703-9953 dshields@promaxima.com Order@promaxima.com

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Uniforms & Clothing Section

Vendor	Sports	Manufacturer's Offered	Discounts	Additional Information (related to clothing/uniform orders)
Adesso Enterprises dba Now Promotions	Baseball/Basketball/Cheerleading/Cross Country/Football/Golf/Soccer/Softball/Swimming/Tennis/Track & Field/Volleyball/Volleyball/Wrestling/Weightlifting	various	Contact for pricing	36 piece minimum
All American Sports Corp. dba Riddell/All American	Baseball/Basketball/ Cross Country/Football/Lacrosse/ Softball/ Track & Field/Volleyball/Wrestling	Riddell	Contact local sales Rep.	
Baker's Sports INC. dba Baker's Sporting Goods	Baseball/Basketball/Cheerleading/Cross Country/Football/Golf/Lacrosse/Soccer/Softball/Tennis/Track & Field/Volleyball/Volleyball/Wrestling/Weightlifting	Various	Contact sales rep for details	Contact reps for all additional discount availability
BSN Sports LLC	Baseball/Basketball/Cheerleading/Cross Country/Football/Golf/Lacrosse/Soccer/Softball/Swimming/Tennis/Track & Field/Volleyball/Volleyball/Wrestling/Weightlifting	Various, see catalog. www.bsnsports.com/vault/	20-35% clothing 10-35% team discount <i>(except cheerleading)</i>	
Game Changer Sports	Baseball/Basketball/Cheerleading/Cross Country/Football/Golf/Lacrosse/Soccer/Softball/Tennis/Track & Field/Volleyball/Volleyball/Wrestling/Weightlifting	Game Changer Sports	50-100 items – 10% off 100-200 + items 15% off	No deadline to order. Sizes 3T to 5X, Male & Female Clothing & Custom Apparel
GraphixT's, Inc.	Baseball/Basketball/Cheerleading/Cross Country/Football/Golf/Lacrosse/Soccer/Softball/Tennis/Track & Field/Volleyball/Volleyball/Wrestling/Weightlifting	various	20-25% off retail	
It's Greek to Me Inc. dba Champion Teamwear	Baseball/Basketball/Cheerleading/Cross Country/Football/Golf/Lacrosse/Soccer/Softball/Swimming/Tennis/Track & Field/Volleyball/Volleyball/Wrestling/Weightlifting	champion		

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Uniforms & Clothing Section (continued)

Vendor	Sports	Manufacturer's Offered	Discounts	Additional Information (related to clothing/uniform orders)
Joy Products of California, INC. Dba Coastal Enterprises	Baseball/Basketball/Cheerleading/Cross Country/Football/Golf/Lacrosse/Soccer/Softball/Swimming/Tennis/Track & Field/Volleyball/Volleyball/Wrestling/Weightlifting	various	Depends on quantity and complexity of design	
Looper Sports Connection	Baseball/Basketball/ Cross Country/Football/Golf/Lacrosse/Soccer/Softball/Swimming/Tennis/Track & Field/Volleyball/Volleyball/Wrestling/Weightlifting	various	Contact vendor for pricing	
The Player's Connection of Florida, LLC	Baseball/Basketball/Cheerleading/Cross Country/Football/Golf/Lacrosse/Soccer/Softball/Swimming/Tennis/Track & Field/Volleyball/Volleyball/Wrestling/Weightlifting	Various	15-20%	
True Victory, LLC	Baseball/Basketball/Cheerleading/Cross Country/Football/Golf/Lacrosse/Soccer/softball/Swimming/Tennis/Track & Field/Volleyball/Volleyball/Wrestling/Weightlifting	True Victory, Champro	20% off online store prices; Another 3% for quantity of 250+	Direct to Film print, Embroidery available, contact vendor for details
Varsity Spirit Fashions & Supplies LLC	Cheerleading			Catalogs available upon request. Contact local representative for pricing.