

May 19, 2022

To whom it may concern:

This letter is in regards to the sole source items that Buckeye Cleaning Center of Tampa supplies to the Hernando County Schools.

Buckeye Cleaning Center of Tampa is a distribution center that is a direct extension of our corporate office Buckeye International. We are a one stop shop for all Custodial and Janitorial products. We have had an outstanding partnership Hernando County Schools for many years now. All staff of Buckeye Cleaning Center of Tampa are salary based. This allows us to service the district in any manner it sees fit. That includes our free online training program called Honors, onsite trainings, equipment service and dispensers.

Buckeye International is the manufacturer and distributor of an extensive line of chemicals and custodial products. We are the leader in environmentally safe and high performing products at low cost. One of our biggest breakthroughs was the development of the patented Liquescent technology. This safe water based chemistry strengths the cleaning power of Buckeye products and replaces hazardous chemical ingredients like butyl, ammonia, solvents and alcohol bases. Buckeye Green Seal Certified Products are butyl-free, contain no APEOs or EDTA and may be used in multiple applications while maintaining maximum performance. The Buckeye chemical products have been proven and are very successful within the district. Buckeye also helped the District to move to being Green and environmentally friendly by providing products that are primarily Green Seal Certified as well. All of our chemicals are measured properly through dispensing systems that allow for no waste and accurate mixing that we provide to the district for free.

We provided all equipment cost, replacement cost, training, educational seminars, wall charts, education and awareness pieces at no charge to the District. These factors equate to a large expense that Buckeye covers. Below is a link to an article about a free seminar we perform for Spring Hill Elementary:

<http://www.tampabay.com/news/education/k12/spring-hill-elementary-students-learn-the-importance-of-hand-hygiene/2210631>

Buckeye understands labor, resources, cost and expectations are all important factors when choosing your floor care program. Buckeye floor finishes have the highest gloss and durability which help facilities have the most successful floor care programs. Hernando Schools has saved thousands in product and labor cost because of Buckeye floor care products. Hernando has many schools that haven't needed a complete restorative strip out in many years and they still look outstanding because of Buckeye Floor care products. With the addition of Clarion 25 w/ Microban, the Buckeye floor care program now offers the only floor finish with the 24/7 antimicrobial protection of Microban.

In regards to the products listed, Buckeye Cleaning Center of Tampa, being a direct extension of the manufacturer, is the sole and exclusive distributor of these items in the given region. Our products and packaging are specified to fit and work only in our chemical proportioning wall-mounted units as well as our soap and sanitizer cartridges that are meant to work in our soap and sanitizer dispensers. We provided all initial equipment cost, replacement cost, training, educational seminars, wall charts, education and awareness pieces at no charge to the district whenever any school within Hernando needs it. These factors equate to a large expense that Buckeye covers.

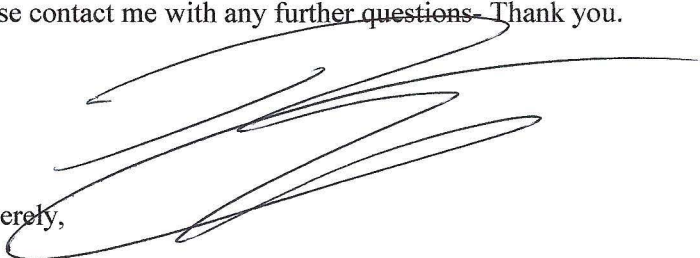
The products that Buckeye manufactures and provide for the schools district are listed below.

Item no. 1 – SDC Stock # 020345 Buckeye Terminator Smart Sac
Item no. 2 – SDC Stock # 020507 Buckeye Terminator AP
Item no. 3 – SDC Stock # 020346 Grip n Go Terminator bottle
Item no. 4 – SDC Stock # 020343 Buckeye Star Spray Smart Sac
Item no. 5 – SDC Stock # 020344 Grip n Go Star Spray bottle
Item no. 6 – SDC Stock # 020060 Buckeye Workout AP
Item no. 7 – SDC Stock # 020065 Grip n Go Workout bottle
Item no. 8 – SDC Stock # 020289 Buckeye Tenacity Smart Sac
Item no. 9 – SDC Stock # 020288 Grip n Go Tenacity
Item no. 10 – SDC Stock # 020081 Grip n Go Trigger Spray
Item no. 11 – SDC Stock # *NEW* # Sani Care Disinfectant Wipes
Item no. 12 – SDC Stock # 020062 Dispenser Foam Soap Elementary
Item no. 13 – SDC Stock # 020063 Dispenser Foam Soap High/Middle
Item no. 14 – SDC Stock # 020067 Soap Foam Hand 1250 ML Fragrance Free
Item no. 15 – SDC Stock # 020070 Sanitizer, Hand Non-Alcohol
Item no. 16 – SDC Stock # *NEW* # Sanitizer, Hand Alcohol-based
Item no. 17 – SDC Stock # 020281 Floor Stripper Buckeye Penetrate
Item no. 18 – SDC Stock # 020052 Remover, Gum Buckeye GT remover
Item no. 19 – SDC Stock # 020022 Buckeye Liquimax AP
Item no. 20 – SDC Stock # *NEW* # Buckeye Clarion 25 AP

Buckeye is a leader in innovation of new products that cut cost and help to create healthier learning environments. We will be diligent in working the district to show new products, programs and training that help reduce cost.

Please contact me with any further questions- Thank you.

Sincerely,


Ryan Leffler
General Manager
Buckeye Cleaning Center of Tampa
813-857-6125