

# A Deep dive into Family ATHLETIC PASSES

Dustin T. Kupcik, CMAA – District Athletic Director

### Overview

- Current Practices
- Past Issues
- Current Trends
- Athletic Expenses
- Ticket Sales
- Financial Impact
- FutureConsiderations





### 2025 - HCSD Athletic Ticket Prices



Middle School	
Varsity Football	All Other Sports
\$6.00	\$5.00
High School	
Varsity Football	All Other Sports
\$10.00	\$6.00
High School Student Ticket (Digital Only) - \$8.00	
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(Children in grades K-4 are free accompanied by their parent/guardian)

ALL HERNANDO COUNTY SCHOOL EMPLOYEES ARE ADMITTED FREE WITH THEIR COUNTY IDENTIFICATION BADGE (Current Employees only)

HCSD Retirees can register with the District Athletic Director for a free county wide sports pass. This pass must be renewed every school year. Fraudulent use of this pass will result in permanent loss of this privilege.

### Current Passes Offered

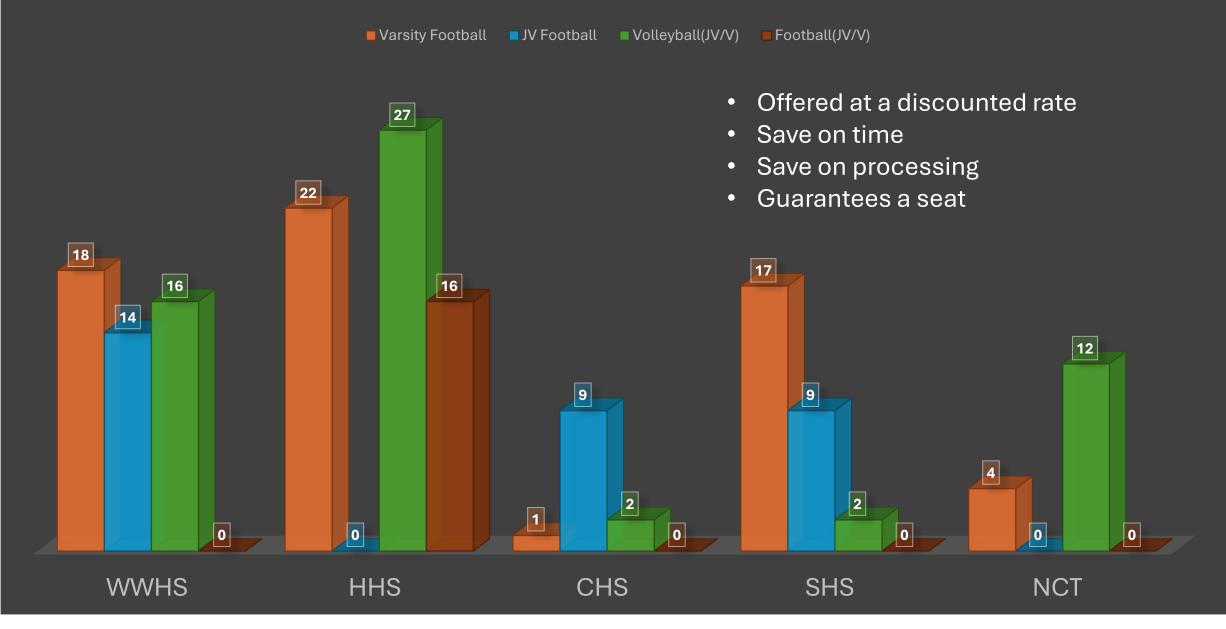
- Sport Specific Season Passes All High Schools
  - Vary by number of home games/tournaments on schedule
- WWHS Season Student Pass(Fall/Winter/Spring)
  - \$20.00 Sold 28 in the Fall Season
- Middle Schools do not offer passes because of how short their seasons are.
- Honorary HCSD Retiree Pass
- Student & Community Incentive/Donation Nights



### Past Issues

- Misuse & Abuse of Family Passes
  - Hard to enforce
  - Friction at the gate
- Low Participation
- Athletic Departments Lose Money

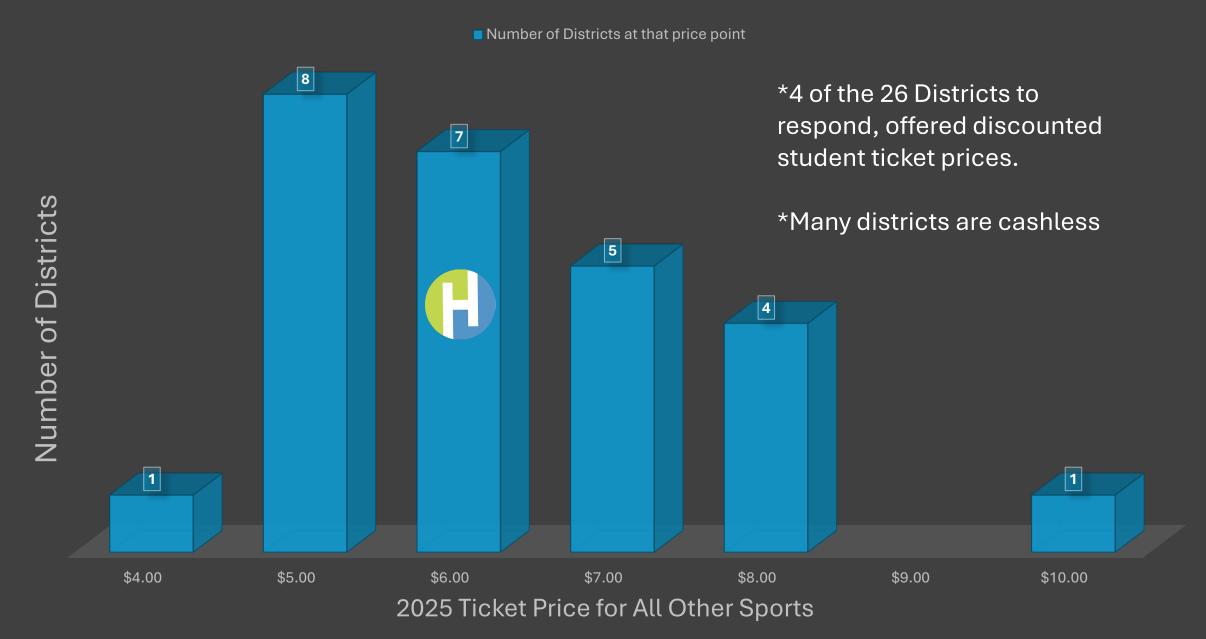
#### 2025 HCSD FALL H.S. SPORT SEASON PASSES



#### 2025 STATEWIDE VARSITY FOOTBALL TICKET PRICES



#### 2025 STATEWIDE TICKET PRICES FOR ALL OTHER SPORTS

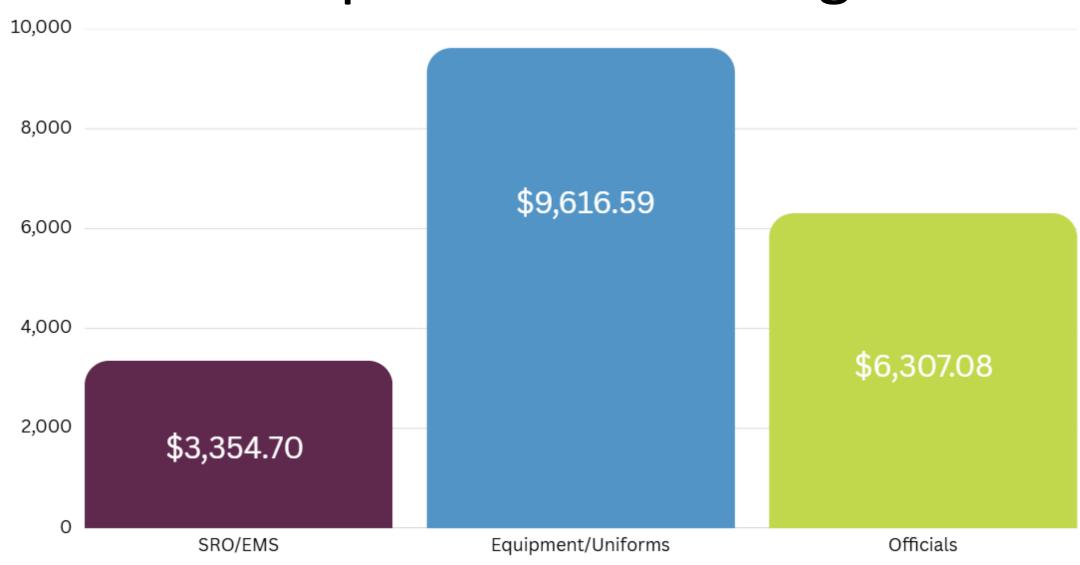


## Family Passes Around the State

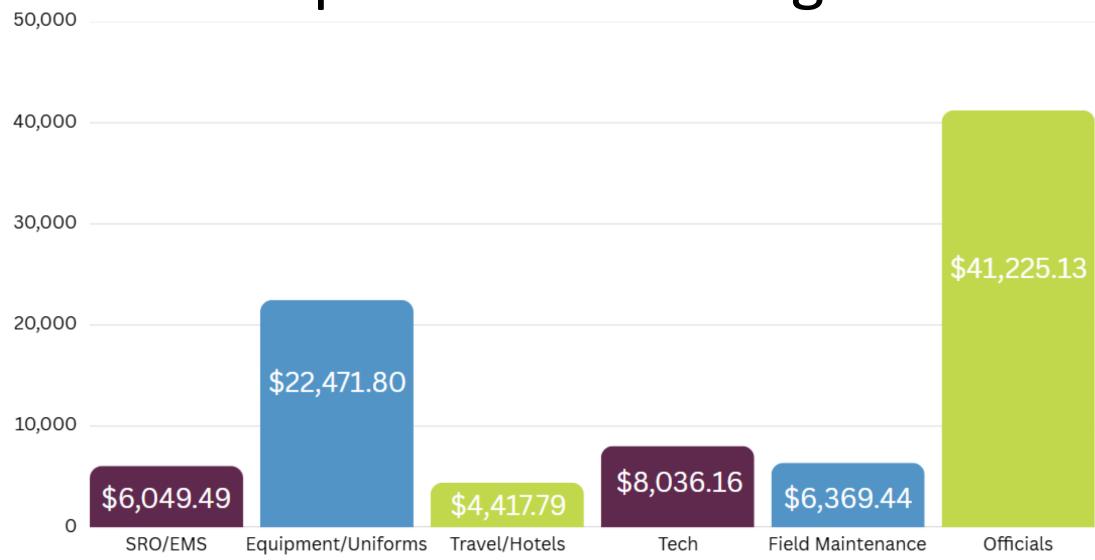
- 16 Districts responded
- 4 offer family passes
  - Covers 2-5 people in a "family"
  - All 4 covered the entire school year of athletics
  - Cost \$200-\$250
- Amount sold per school 10-50 passes
- Pasco Co. Up to each school
- Citrus Co. Family pass for 4 \$250



## M.s. Athletics biggest Yearly Expenses on Average



## H.S. Athletics biggest Yearly Expenses on Average



### Expenses Not Included:



**DUES/FEES/FINES** 



AWARDS & RECOGNITION



**HOSPITALITY** 



MED SUPPLIES & EQUIPMENT



SAFETY SUPPLIES & EQUIPMENT



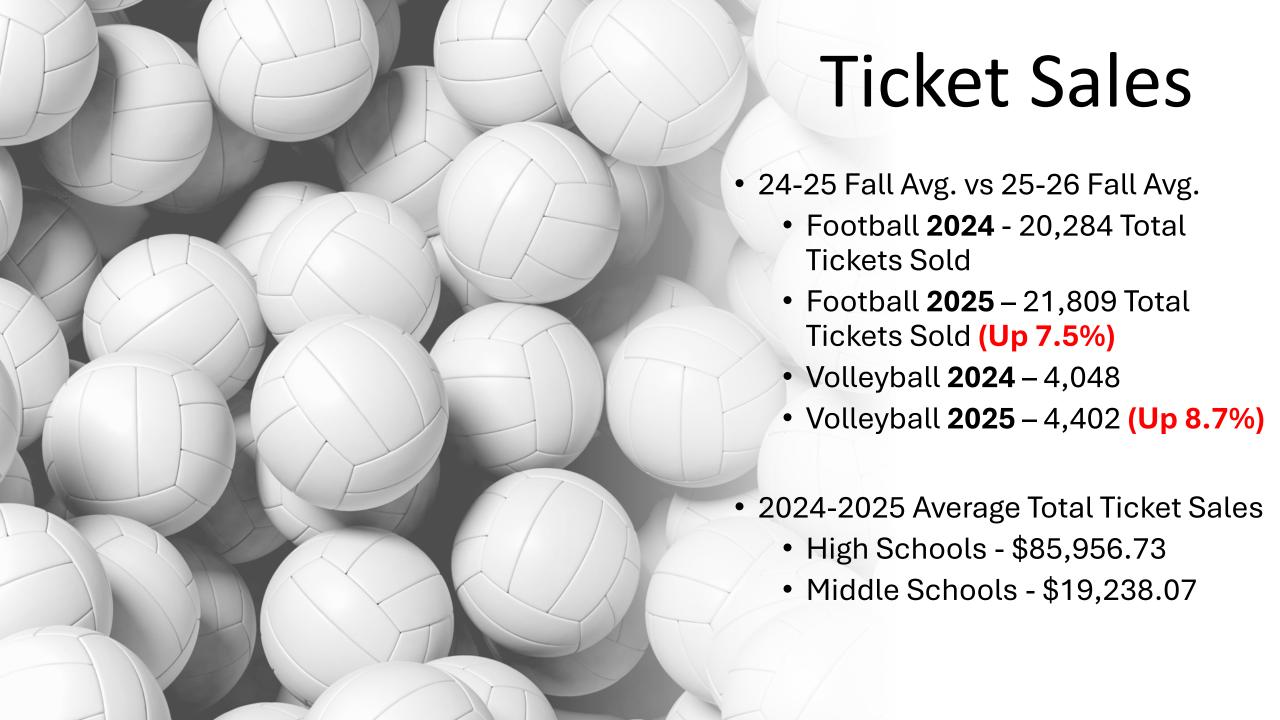
**RENTALS** 



BIG TICKET PURCHASES -SCOREBOARD



EMERGENCY PURCHASES – ICE MACHINE



## H.S. Family Pass Cost Evaluation

- Potential Regular Season Family Pass for 4 \$250
  - Varsity Football Average \$200
  - JV Football Average \$96
  - Volleyball Average \$288
  - Boys Basketball Average \$288
  - Girls Basketball Average \$288
  - Boys Soccer Average \$288
  - Girls Soccer Average \$288
  - Baseball Average \$288
  - Softball Average \$288
- Total Value = \$2,312
  - (1/2 \$1,156, 1/3 \$770, 1/4 \$578)



## Future Questions & Considerations

- What is the demand?
- How many is this effecting?
- Is the "juice worth the squeeze"?
- Passes would have to be digital only & ID required
- What is a pricing structure that makes it attractive while still covering costs?
- Are family, sport specific season passes more advantageous?

