

PURCHASING AGENDA ITEM

Hernando County School District

School Board Approval Meeting:

June 27, 2023

Bid No. 21-968-51 RN

Bid Title: Network Cabling Projects

Recommend approval of this agenda item under the specific category below:

- | | | | |
|--|---|---|---|
| <input type="checkbox"/> Lowest Bid(s) | <input type="checkbox"/> Request for Proposal(s) | <input type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation |
| <input type="checkbox"/> Revised Award | <input checked="" type="checkbox"/> Renewal of Contract | <input type="checkbox"/> Sole Source | <input type="checkbox"/> Re-Award (Partial/Whole) |
| <input type="checkbox"/> Bid Termination | <input type="checkbox"/> Revisions/Amendments to Bid | <input type="checkbox"/> Bid Extension | <input type="checkbox"/> Emergency |
| <input type="checkbox"/> Piggyback Cooperative | | | |

Bid Contract Period:

07/19/2023 through 07/18/2024

N/A – One Time Purchase

Contract Type:

Estimated
Dollar Amount

Firm, Fixed
Dollar Amount

Firm, Fixed
Unit Prices

Firm, Fixed Unit Prices,
Hourly Rates, Fees and/or
Percentages

Renewal Options:

No. of Terms
Remaining
1

Length of
Each Term (month)

Length of
Each Term (year)
1

None

Rationale/Reason:

Bidders Electronically
Downloaded From Public
Purchase Website:

Bids Received:

No Bids:

Late Bids:

Rejected Bids:

N/A – Bids Not
Required: Renewal

Submitted By:

Nielson McDonald
Director of Purchasing & Warehousing

School(s): District Wide

Requested By:

Jill Renihan
Director of Safe Schools

Darin Defilippo
Telecommunications Manager

Department(s): District-Wide

Recommended award, description of items and prices: (See attached)

T/C CODE: 2151

This contract has been established with contractor(s) to provide firm hourly rates, to include all supervision, personnel, materials, supplies, equipment, vehicles, etc., in order to provide services as requested, to District sites. All fees, charges and expenses of any kind, (travel time, gas, etc.) shall be included in the hourly rates, excluding costs for required parts, supplies and materials, unless supplies and materials will be provided by the District. NO additional costs/expenses shall be permitted, except as stated in the bid documents.

A3 Communications, Inc. (V-50880)

1. Labor Rate (straight time) During Normal or Regular Business Hours, Monday-Friday, 7:00 am to 4:00 pm:	
Foreman w/Truck	\$ 125.00 / Hour
Supervisor w/Truck	\$ 85.00 / Hour
Journeyman	\$ 75.00 / Hour
Helper	\$ 65.00 / Hour
2. School not in Session, Nights, Weekends & Holidays:	
Foreman w/Truck	\$ 187.50 / Hour
Supervisor w/Truck	\$ 127.50 / Hour
Journeyman	\$ 112.50 / Hour
Helper	\$ 97.50 / Hour
Percentage Mark-Up on Manufacture(s) List Price for Parts, Supplies & Materials, Regardless of Manufacturer Shall Apply:	20 %

Additional Pricing, if applicable: N/A

Contact Information:

A3 Communications, Inc.
 7360 Bryan Dairy Road, Suite 200
 Seminole, FL 33777

Kirby Rich
 (803) 744-5000 ext. 5010
krich@a3communications.com

Norman D'Accardi
 (904) 886-0080 ext. 202
ndaccardi@a3communications.com

Purchase Order Email: insidesales@a3communications.com

Authorized Repair Facility to perform any/all repairs, warranty & non-warranty work, service, adjustments, etc.

7360 Bryan Dairy Road, Suite 200
 Seminole, FL 33777
 (904) 886-0080

AFL Enterprise Services, Inc. (V-50437)

1. Labor Rate (straight time) During Normal or Regular Business Hours, Monday-Friday, 7:00 am to 4:00 pm:	
Foreman w/Truck	\$ 42.00 / Hour
Supervisor w/Truck	\$ 42.00 / Hour
Journeyman	\$ 42.00 / Hour
Helper	\$ 40.00 / Hour
2. School not in Session, Nights, Weekends & Holidays:	
Foreman w/Truck	\$ 50.00 / Hour
Supervisor w/Truck	\$ 50.00 / Hour
Journeyman	\$ 50.00 / Hour
Helper	\$ 42.00 / Hour
Percentage Mark-Up on Manufacture(s) List Price for Parts, Supplies & Materials, Regardless of Manufacturer Shall Apply:	12 %

Additional Pricing, if applicable:

Security, Foreman with Truck - \$55.00/Hour

Contact Information:

AFL Enterprise Services, Inc.
170 Ridgeview Center Drive
Duncan, SC 29334

Lewis Barkley
(727) 902-7322
lewis.barkley@aflglobal.com
Purchase Order Email: Same

Authorized Repair Facility to perform any/all repairs, warranty & non-warranty work, service, adjustments, etc.

6306 Benjamin Road
Tampa, FL 33634
(727) 902-7322

MCS of Tampa, Inc. (V-43427)

1. Labor Rate (straight time) During Normal or Regular Business Hours, Monday-Friday, 7:00 am to 4:00 pm:	
Foreman w/Truck	\$ 57.00 / Hour
Supervisor w/Truck	\$ 57.00 / Hour
Journeyman	\$ 50.00 / Hour
Helper	\$ 40.00 / Hour
2. School not in Session, Nights, Weekends & Holidays:	
Foreman w/Truck	\$ 85.50 / Hour
Supervisor w/Truck	\$ 85.50 / Hour
Journeyman	\$ 75.00 / Hour
Helper	\$ 60.00 / Hour
Percentage Mark-Up on Manufacture(s) List Price for Parts, Supplies & Materials, Regardless of Manufacturer Shall Apply:	25 %

Additional Pricing, if applicable: N/A

Contact Information:

MCS of Tampa, Inc.
8510 Sunstate Street
Tampa, FL 33634

Kristy Arends
(813) 865-4480
karends@mcsoftampa.com

Purchase Order Email: dmackie@mcsoftampa.com

Authorized Repair Facility to perform any/all repairs, warranty & non-warranty work, service, adjustments, etc.

8510 Sunstate Street
Tampa, FL 33634
(813) 872-0217