

# ALAN JAY FLEET SALES

Contract Number: 2026 091521-NAF & 032824-NAF  
Quote ID: 70450  
Agency: HERNANDO COUNTY SCHOOL BOARD  
Date: 2/27/2026

Thank you from the Alan Jay Fleet Team for the opportunity to provide this quotation for (1) 2026 FORD TRANSIT T-350 WAGON MEDIUM ROOF RWD 148" WB XL - (12-PASS BASE), please review carefully and contact us with any errors or changes.

MSRP:	\$61,575.00
Base Price:	\$56,737.00
Factory Options:	\$2,574.00
Aftermarket Options:	\$8,280.00
Purchase Total:	\$67,591.00

## Per attached vehicle specifications.

*This quotation is valid as long as the manufacturer is accepting orders for the model year specified. Purchase orders received after factory order cutoff may not be honorable. The vehicle(s) offered on this quotation will be ordered in the color(s) listed. Please contact your Alan Jay sales representative with any questions you have on this quote.*

Quoted By: CHRISTY SELF / 904-838-4999 / Christy.Self@AlanJay.com



Awarded Contract

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-385-9610	WWW.ALANJAY.COM	70450-2
Corporate Office	2003 U.S. 27 South	MOBILE 904-838-4999	Mailing Address	P.O. BOX 9200
	Sebring, FL 33870	FAX 863-402-4221		Sebring, FL 33871-9200

ORIGINAL QUOTE DATE  
2/27/2026

## QUICK QUOTE SHEET

REVISED QUOTE DATE  
2/27/2026

REQUESTING AGENCY	HERNANDO COUNTY SCHOOL BOARD		
CONTACT PERSON	RON RALPH	EMAIL	<a href="mailto:RALPH_R@HCSB.K12.FL.US">RALPH_R@HCSB.K12.FL.US</a>
PHONE	352-797-7050	MOBILE	217-898-7791
		FAX	

**SOURCEWELL CONTRACT # 2026 091521-NAF & 032824-NAF** [www.NationalAutoFleetGroup.com](http://www.NationalAutoFleetGroup.com)

MODEL	X2C 301A	MSRP	\$61,575.00
	2026 FORD TRANSIT T-350 WAGON MEDIUM ROOF RWD 148" WB XL - (12-PASS BASE)		

**CUSTOMER ID** **CONTRACT PRICE \$56,737.00**

**BED LENGTH**

*\*\* All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.*

FACTORY OPTIONS	DESCRIPTION	
YZ	Oxford White	\$0.00
VK	Dark Palazzo Gray, Vinyl Front Bucket Seats	\$0.00
998	Engine: 3.5L PFDi V6 Flex-Fuel	\$0.00
44U	Transmission: 10-Spd Automatic w/OD & SelectShift	\$0.00
153	OPTIONS Front License Plate Bracket	\$0.00
21G	Dark Palazzo Gray Vinyl Bucket Seats	\$0.00
301A	Order Code 301A	\$0.00
86F	2 Additional Keys (4 Total)	\$74.00
X73	3.73 Axle Ratio	\$0.00
ESTIMATE27	ESTIMATED INCREASE - 2027 ORDER BANK NOT YET OPEN. THIS IS A BUDGET QUOTE ONLY. ACTUAL PRICE MAY VARY UP OR DOWN.	\$2,500.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	
NO-TEMP	TEMP TAG NOT REQUESTED, CUSTOMER WILL HANDLE THEIR OWN TAG WORK.		\$0.00
MW 10 PASS	Package 12 to 10 Passenger on 148" WB Wagon Re-arrange Rear OEM Seating, Disable Seat Mounting Locations, Cover Floor Pockets with Non-Slip Surface. ** Re-Classify OEM Vehicle from Bus to MPV IMPORTANT NOTES: ** Can only be built on an Untitled Vehicle ** This build can only be built on a Ford Transit Wagon WITH SEATS!		\$8,280.00

**CONTRACT OPTIONS \$8,280.00**

**TRADE IN** **TOTAL COST \$67,591.00**

**YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~**

**TOTAL COST LESS TRADE IN(S) QTY 1 \$67,591.00**

Estimated Annual payments for 60 months paid in advance: \$15,540.57  
Municipal finance for any essential use vehicle, requires lender approval, WAC.

**Comments QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS**

VEHICLE QUOTED BY **CHRISTY SELF** GOVERNMENT ACCOUNT MANAGER [Christy.Self@AlanJay.com](mailto:Christy.Self@AlanJay.com)

*"I Want to be Your Fleet Provider"*

*I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.*



# ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD (✔ Complete)

Image Not Available

Note:Photo may not represent exact vehicle or selected equipment.

## Window Sticker

### SUMMARY

[Fleet] 2026 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD

MSRP:\$59,980.00

Interior:Dark Palazzo Gray, Vinyl Front Bucket Seats

Exterior 1:Oxford White

Exterior 2:No color has been selected.

Engine: 3.5L PFDi V6 Flex-Fuel

Transmission: 10-Spd Automatic w/OD & SelectShift

### OPTIONS

CODE	MODEL	MSRP
X2C	[Fleet] 2026 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD	\$59,980.00
<b>OPTIONS</b>		
153	Front License Plate Bracket	\$0.00
21G	Dark Palazzo Gray Vinyl Bucket Seats	\$0.00
301A	Order Code 301A	\$0.00
44U	Transmission: 10-Spd Automatic w/OD & SelectShift	\$0.00
86F	2 Additional Keys (4 Total)	\$75.00
998	Engine: 3.5L PFDi V6 Flex-Fuel	\$0.00
VK	Dark Palazzo Gray, Vinyl Front Bucket Seats	\$0.00
X73	3.73 Axle Ratio	\$0.00
YZ	Oxford White	\$0.00
<b>SUBTOTAL</b>		<b>\$60,055.00</b>
Adjustments Total		\$0.00
Destination Charge		\$2,095.00
<b>TOTAL PRICE</b>		<b>\$62,150.00</b>

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Data Version: 27122. Data Updated: Nov 30, 2025 6:45:00 PM PST.



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Vehicle: [Fleet] 2026 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD (  Complete )

## FUEL ECONOMY

Est City:N/A

Est Highway:N/A

Est Highway Cruising Range:N/A

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### Standard Equipment

#### Mechanical

Engine: 3.5L PFDi V6 Flex-Fuel -inc: port injection (STD)  
Transmission: 10-Spd Automatic w/OD & SelectShift -inc: auxillary transmission oil cooler (STD)  
3.73 Axle Ratio (STD)  
50-State Emissions System  
Transmission w/Oil Cooler  
Rear-Wheel Drive  
70-Amp/Hr Maintenance-Free Battery w/Run Down Protection  
HD 250 Amp Alternator  
3097# Maximum Payload  
GVWR: 9,500 lb  
Gas-Pressurized Front Shock Absorbers and HD Gas-Pressurized Rear Shock Absorbers  
Front Anti-Roll Bar  
Electric Power-Assist Steering  
25.1 Gal. Fuel Tank  
Single Stainless Steel Exhaust  
Strut Front Suspension w/Coil Springs  
Solid Axle Rear Suspension w/Leaf Springs  
4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake

#### Exterior

Wheels: 16" Silver Steel w/Black Hubcap  
Wheels w/Hub Covers  
Tires: 235/65R16C 121/119 R AS BSW  
Steel Spare Wheel  
Full-Size Spare Tire Stored Underbody w/Crankdown  
Black Front Bumper  
Black Rear Bumper w/1 Tow Hook  
Black Bodyside Cladding and Black Wheel Well Trim  
Black Side Windows Trim and Black Front Windshield Trim

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Vehicle: [Fleet] 2026 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD (✔ Complete)

## Exterior

- Black Door Handles
- Black Power Side Mirrors w/Convex Spotter and Manual Folding
- Fixed Rear Window w/Defroster
- Rain Detecting Variable Intermittent Wipers
- Deep Tinted Glass
- Fully Galvanized Steel Panels
- Black Grille
- Sliding Rear Passenger Side Door
- Split Swing-Out Rear Cargo Access
- Tailgate/Rear Door Lock Included w/Power Door Locks
- Ford Co-Pilot360 - Autolamp Auto On/Off Reflector Halogen Auto High-Beam Headlamps w/Delay-Off
- Headlights-Automatic Highbeams

## Entertainment

- Radio w/Seek-Scan, Clock, Aux Audio Input Jack, Steering Wheel Controls and External Memory Control
- Radio: AM/FM Stereo
- 8 Speakers
- Streaming Audio
- Fixed Antenna
- Ford Connectivity Package (1-Year Included) -inc: unlimited Wi-Fi hotspot, connected navigation, audio and video streaming, voice assistant and entertainment, Note: Ford Connectivity Package included for one-year from warranty start date, Requires activation via Ford app w/credit card authorization; customer may cancel at any time, Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features, Ford may temporarily slow data speeds if such data usage reaches or exceeds 50GB within a billing cycle or due to network limitations, If a customer uses more than 50% of their data usage in a roaming country during a 60-day period, Ford may remove or limit the customer's data plan
- 1 LCD Monitor In The Front
- Real-Time Traffic Display

## Interior

- Dark Palazzo Gray Cloth Bucket Seats -inc: 2-way manual driver seat w/lumbar, 2-way manual passenger seat, 2-way adjustable headrest and driver and passenger armrest (STD)
- Front Seats w/Cloth Back Material and Manual Driver Lumbar
- 4-Way Driver Seat -inc: Manual Recline, Fore/Aft Movement and Manual Lumbar Support
- 4-Way Passenger Seat -inc: Manual Recline and Fore/Aft Movement

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Vehicle: [Fleet] 2026 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD (✔ Complete)

### Interior

Removable Bench Front Facing Rear Seat  
Manual Tilt/Telescoping Steering Column  
Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Engine Hour Meter and Trip Odometer  
Fixed Rear Windows and Fixed 3rd Row Windows  
Ford Connect 5G Mobile Hotspot Internet Access  
Removable Split-Bench 3rd Row Seat Front, 3 Manual and Adjustable Head Restraints  
Removable Split-Bench Front Facing 4th Row Seat Number, Control and Type Head Restraint  
Front Cupholder  
Rear Cupholder  
Proximity Key For Push Button Start Only  
Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry and Panic Button  
Cruise Control w/Steering Wheel Controls  
Manual Air Conditioning  
Rear HVAC  
HVAC -inc: Underseat Ducts  
Locking Glove Box  
Driver Foot Rest  
Interior Trim -inc: Metal-Look Instrument Panel Insert  
Full Cloth Headliner  
Urethane Gear Shifter Material  
Cloth Front Bucket Seats  
Day-Night Rearview Mirror  
Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination  
Partial Floor Console w/Storage and 2 12V DC Power Outlets  
Front Map Lights  
Fade-To-Off Interior Lighting  
Full Vinyl/Rubber Floor Covering  
Vinyl/Rubber Floor Trim  
Cargo Space Lights

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Vehicle: [Fleet] 2026 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD (✔ Complete)

## Interior

Integrated Navigation System w/Voice Activation

Smart Device Integration

SYNC 4 -inc: 12" center display, Bluetooth, dual USB ports, enhanced voice recognition and connectivity package which includes information on demand panel, wireless Apple CarPlay and Android Auto compatibility, cloud connected, 911 Assist, digital owner's manual and conversational voice command recognition

Instrument Panel Bin, Driver / Passenger And Rear Door Bins

Power 1st Row Windows w/Driver 1-Touch Down

Power Door Locks w/Autolock Feature

Driver Information Center

Analog Appearance

Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints

Driver And Front Passenger Armrests

Securilock Anti-Theft Ignition (pats) Immobilizer

2 12V DC Power Outlets

## Safety-Mechanical

Ford Co-Pilot360 w/Side Wind Stabilization Electronic Stability Control (ESC) And Roll Stability Control (RSC)

ABS And Driveline Traction Control

## Safety-Exterior

Side Impact Beams

## Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags

Front And Rear Parking Sensors

PCA with AEB and Intersection Assist

Lane-Keeping System Lane Keeping Assist

Lane-Keeping System Lane Departure Warning

Collision Mitigation-Front

Driver Monitoring-Alert

Low Tire Pressure Warning

Dual Stage Driver And Passenger Front Airbags

Safety Canopy System Curtain 1st, 2nd And 3rd Row Airbags

Airbag Occupancy Sensor

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## Safety-Interior

Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners

Back-Up Camera

## WARRANTY

Basic Years: 3  
Basic Miles/km: 36,000  
Drivetrain Years: 5  
Drivetrain Miles/km: 60,000  
Corrosion Years: 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

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