

PURCHASING AGENDA ITEM

Hernando County School District

School Board Approval Meeting:

June 27, 2023

RFP No. 23-205-35

Bid Title: Transportation Management System

Recommend approval of this agenda item under the specific category below:

- | | | | |
|---|---|---|---|
| <input type="checkbox"/> Lowest Bid(s) | <input checked="" type="checkbox"/> Request for Proposal(s) | <input type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation |
| <input type="checkbox"/> Revised Award | <input type="checkbox"/> Renewal of Contract | <input type="checkbox"/> Sole Source | <input type="checkbox"/> Re-Award (Partial/Whole) |
| <input type="checkbox"/> Bid Termination | <input type="checkbox"/> Revisions/Amendments to Bid | <input type="checkbox"/> Bid Extension | <input type="checkbox"/> Emergency |
| <input type="checkbox"/> Reversed Auction | <input type="checkbox"/> Piggyback Cooperative | | |

Bid Contract Period:

07/01/2023 through 06/30/2026

☐ N/A – One Time Purchase

Contract Type:

☐ Estimated
Dollar Amount

☐ Firm, Fixed
Dollar Amount

☐ Firm, Fixed
Unit Prices

☒ Firm, Fixed Unit Prices,
Hourly Rates, Fees and/or
Percentages

Renewal Options:

No. of Terms
Remaining
3

☐ Length of
Each Term (month)

☒ Length of
Each Term (year)
1

☐ None

Rationale/Reason:

Bidders Electronically
Downloaded From Public
Purchase Website: 39

Bids Received:
- 6 -

No Bids:
- 1 -

Late Bids:
- 0 -

Rejected Bids:
- 0 -

☐ N/A – Bids Not
Required:

Submitted By:

Neil McDonald
Director of Purchasing & Warehousing

School(s): District Wide

Requested By:

Ralph Leath
Director of Transportation

Department(s): Transportation Dept.

Recommended award, description of items and prices: (See attached)

T/C CODE: 2335

This tabulation establishes a contract with the following qualified vendors to provide and implement an integrated, Transportation Management System to include Global Positioning System (GPS) based routing and scheduling to include student ridership capabilities and continuing support services. The system will include software, GPS/AVL hardware, software and hardware implementation services and system training.

Vendor: Educational Logistics:

Component Description	Implementation & Installation Cost	Annual Recurring Cost (Year 2+)
School Bus Routing		
Route Management Software License & Services	\$33,810.00	\$25,810.00 *

* Plus, any applicable CPI adjustment.

Vendor: Where's The Bus:

Component Description	Implementation & Installation Cost	Annual Recurring Cost (Year 2+)
GPS/AVL System Hardware		
Cal Amp LMU=4233 Verizon LTE GPS Unit	\$33,892.00	-
Cellular Activation	-	-
Software Support	\$39,072.00	\$39,853.00
Installation (GPS)	\$4,400.00	-
Mobile Data Terminal (MDT)		
Ruggedized Android 7" Tablets	\$81,252.00	-
Software Support	\$14,208.00	\$14,492.00
Installation (Tablets)	\$7,400.00	-
Additional Features		
Parent App	\$10,080.00	\$10,282.00
Field Trip Software	\$6,000.00	\$6,120.00
Printed Barcode ID Cards	\$12,000.00	\$12,000.00
School View	\$296.00	\$302.00
Driver Time & Attendance	\$8,800.00	\$9,058.00
Extended Warranty (GPS)	-	\$1,776.00
Training (introductory and unlimited remote)	-	-
Student Ridership		
Student Tracking Combo (Barcode & RFID Reader)	\$29,452.00	-
Software Support	\$8,880.00	\$9,058.00
Installation	\$7,400.00	-

Total Cost (Routing & GPS):	\$296,942.00	\$128,751.00
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