

PURCHASING AGENDA ITEM

Hernando County School District

School Board Approval Meeting:

June 24, 2025

Bid No. 25-204-42 PB

**Bid Title: Food Service Management Tool
(including Software)**

Recommend approval of this agenda item under the specific category below:

- | | | | |
|---|---|---|---|
| <input type="checkbox"/> Lowest Bid(s) | <input type="checkbox"/> Request for Proposal(s) | <input type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation |
| <input type="checkbox"/> Revised Award | <input type="checkbox"/> Renewal of Contract | <input type="checkbox"/> Sole/Single Source | <input type="checkbox"/> Re-Award (Partial/Whole) |
| <input type="checkbox"/> Contract Termination | <input type="checkbox"/> Amendments to Contract | <input type="checkbox"/> Extension of Contract | <input type="checkbox"/> Emergency |
| <input type="checkbox"/> Reversed Auction | <input checked="" type="checkbox"/> Piggyback Cooperative | <input type="checkbox"/> Responsive/Responsible Bidders | |

Bid Contract Period:

06/24/2025 through 05/31/2026

☐ N/A – One Time Purchase

Contract Type:

☐ Estimated
Dollar Amount

☐ Firm, Fixed
Dollar Amount

☐ Firm, Fixed
Unit Prices

☒ Firm, Fixed Unit Prices,
Hourly Rates, Fees and/or
Percentages

Renewal Options:

No. of Terms
Remaining
1

☐ Length of
Each Term (month)

☒ Length of
Each Term (year)
1

☐ None

Rationale/Reason: Piggyback The Interlocal Purchasing System (TIPS), Region 8 Education Service Center (ESC), RFP No. 230402: Food Service Management Tool (including Software), awarded to EMS LINQ, LLC for the Point-of-Sale Software system for school cafeterias. HCSB Bid No. 25-204-42 PB has been assigned for internal tracking purposes.

Bidders Electronically
Downloaded From
Bidnet Direct Website:

Bids Received:

No Bids:

Late Bids:

Rejected Bids:

☐ N/A – Bids Not
Required:

Submitted By:

Christopher Reckner
Director of Purchasing & Warehousing

School(s): District Wide

Requested By:

Holly Longo
Director of Food and Nutrition

Department(s): Food and Nutrition

Recommended award: (See attached)

T/C CODE: 2542

Awarded Vendor:

EMS LINQ, LLC
Jessica Cline
(888) 464-5467
jcline@linq.com

EMS LINQ, LLC

Empowering the Business of K-12

2801 Via Fortuna, Suite 400
Austin, TX 78746

Phone: (888) 464-5467
Fax: (737) 358-9282
Email: jcline@linq.com

Quote #: Q-149114-1
Start Date: 7/1/2025
Expires On: 8/25/2025

Customer Contact

Bill To
Hernando County Public Schools
919 N Broad St
Brooksville, Florida 34601

SALESPERSON	EMAIL	SERVICE PERIOD	PAYMENT METHOD
Jessica Cline	jcline@linq.com	12 months	Net 30

Terms & Conditions

Year 1

(July 1, 2025 - June 30, 2026)

This grouping of products represents your first invoice. It includes your first year subscription products as well as any one-time fees.

QTY	PRODUCT	DESCRIPTION	NET PRICE	NET TOTAL
31.00	Nutrition Front of House - Annual Subscription		\$1,025.00	\$31,775.00
62.00	Point of Service Included in Bundle		Included	\$0.00
39.00	Point of Service Add on Large		\$150.00	\$5,850.00
29.00	Student Management, Eligibility & Reporting		Included	\$0.00
31.00	Nutrition Back of House Plus - Annual Subscription		\$675.00	\$20,925.00
1.00	Menu Planning		Included	\$0.00
22.00	Production Records		Included	\$0.00
53.00	Temperature Probe		\$220.00	\$11,660.00
22.00	Inventory		Included	\$0.00
1.00	Purchasing		Included	\$0.00
1.00	TITAN Sandbox (TSNDBX100)	TITAN Sandbox (TSNDBX100), Access to a sandbox of the TITAN Platform Annual Subscription Fee, Each (Quantity 1)	\$1,116.42	\$1,116.42
45.00	Nutrition Digital Menu Boards Telemetry		\$337.75	\$15,198.75

QTY	PRODUCT	DESCRIPTION	NET PRICE	NET TOTAL
1.00	Nutrition - General Ledger		\$875.00	\$875.00
			Subtotal:	\$87,400.17

Tax:	\$0.00
Shipping:	
Grand Total:	\$87,400.17

- The Order Form term will renew for subsequent 12 month terms (each a "Renewal Term"), unless either party gives the other written notice of non-renewal at least 90 days before the end of the current term.
- For subsequent years within the term bound by the Start Date and End Date detailed on this quote, LINQ is entitled to increase the fees specified in the Order Form to the then-current subscription fees for the LINQ Products, as set forth in the LINQ price list in effect as of such date.
- Any applicable state sales tax has not been added to this quote. Subscription Start and expiration Dates shall be as set forth above, which may be delayed based upon the date that LINQ receives your purchase order.
- In the event that this quote includes promotional pricing, such promotional pricing may not be valid for the entire period stated on this quote.
- All invoices shall be paid within thirty (30) days of the date of invoice.
- All purchase orders must contain the exact quote number stated within. Customer agrees that purchase orders are for administrative purposes only and shall not impact the terms or conditions reflected in this quote and the applicable LINQ Master Subscription Agreement.
- This quote is subject to and incorporates the terms and conditions of the LINQ Master Subscription Agreement found at <https://www.linq.com/legal-msa>
- Ground shipping or most reasonable shipping costs will be added to the invoice after shipment for all Hardware orders.
- You will be required to pay LINQ for travel expenses (lodging, meals, transportation, and other related expenses) incurred in the performance of Professional and Support Services.

Customer:

Signature:

Name:

Business Title:

Authority Level:

Date:

Additional Comments