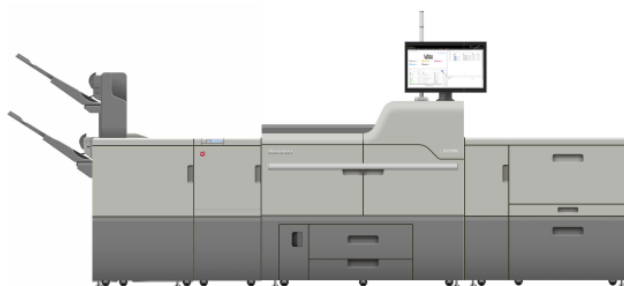
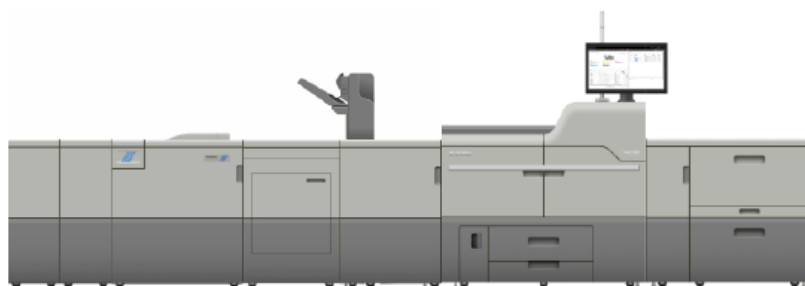


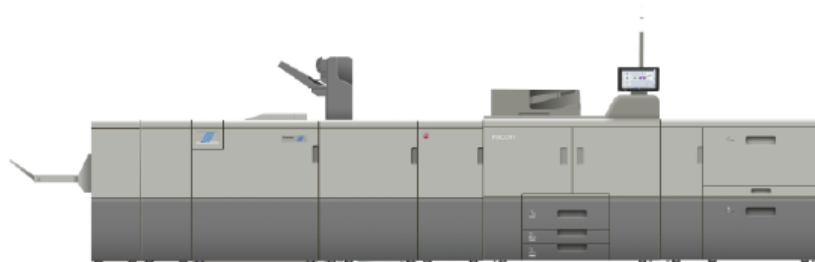
Proposal for Digital Production Solutions



RICOH
1 - Pro-C7500S
Digital Production System



RICOH
1 - Pro-C7500S
Digital Production System



RICOH
1- Pro-8420s
Digital Production System



PREPARED BY:

Timothy Washburn
Production Print Executive
RICOH Commercial and Industrial Printing
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Email: Timothy.Washburn@RICOH-USA.com

PREPARED FOR:

Hernando County Schools
Central Printing

July 7, 2025

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Proposed Solution – Configuration A

Ricoh Pro-C7500 Production Color Device



The Ricoh Pro-C7500P is a high end, production-level printing system for Commercial Printers, Implants, CRD's, and Data Centers. With the ability to print 85 pages/minute and output a wide variety of fully finished print applications, your customers can now satisfy the demand for a multitude of finished documents and presentations.

Key Features

- 85-PPM color output speed
- 6,900-sheet paper capacity
- +/- .5mm registration
- Supports up to 400 GSM Duplexed & 470 GSM Simplex
- Coated stock support
- Carbonless support
- Stapler Finisher with 3-Hole Punch
- GBC Stream Punch with 43H-47H Die Set
- EFI Fiery N-50 Controller
- Fiery Impose/JobMaster/Acrobat 2020

Benefits

- Tight registration for easier cutting postcards, business cards, etc.....
- Polymer Toner produces a more “press like” appearance
- TCRU (Trained Customer Replaceable Units) Kits A, B, & D
- GBC Stream Punch saving labor time of punching printed sheets in-line for Coil Bound Booklets.



Images Shown Represent Proposed Configurations

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Proposed Solution - Configuration B

Ricoh Pro-C7500 Production Color Device



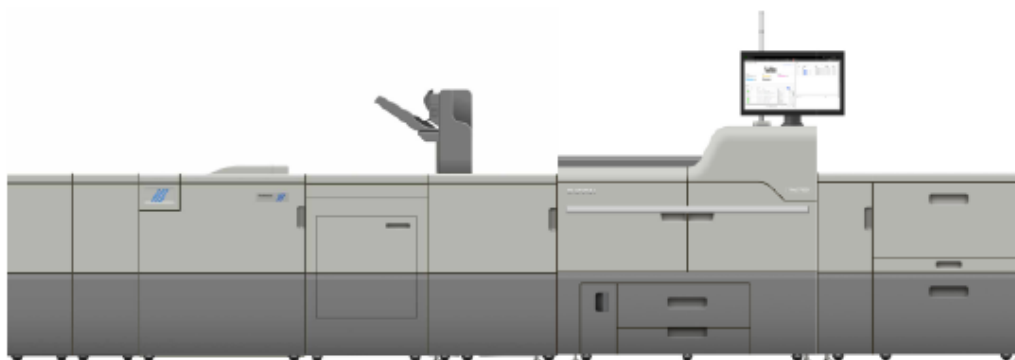
The Ricoh Pro-C7500P is a high end, production-level printing system for Commercial Printers, Implants, CRD's, and Data Centers. With the ability to print 85 pages/minute and output a wide variety of fully finished print applications, your customers can now satisfy the demand for a multitude of finished documents and presentations.

Key Features

- 85-PPM color output speed
- 6,900-sheet paper capacity
- +/- .5mm registration
- Supports up to 400 GSM Duplexed & 470 GSM Simplex
- Coated stock support
- Carbonless support
- Stapler Finisher with 3-Hole Punch
- Plockmatic 350e, RCTe, Book Fold, Cover Feed, & Face Trimmer
- EFI Fiery N-50 Controller
- Fiery Impose/JobMaster/Acrobat 2020

Benefits

- Tight registration for easier cutting postcards, business cards, etc.....
- Polymer Toner produces a more "press like" appearance
- TCRU (Trained Customer Replaceable Units) Kits A, B, & D
- Professional Full-Bleed Booklets completed in-line with a Square Back Spine.



Images Shown Represent Proposed Configurations

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Proposed Solution

Ricoh Pro 8420S Monochrome Production Device

The Ricoh Pro-8420S is a high end, production-level printing system for Commercial Printers, Implants, CRD's, and Data Centers. With the ability to print 136 pages/minute and output a wide variety of fully finished print applications, your customers can now satisfy the demand for a multitude of finished documents and presentations.

Key Features

- 136-PPM color output speed up to 300gsm
- 5,500/7,700-sheet paper capacity
- +/- .5mm registration
- Supports up to 350gsm
- Coated stock support
- Carbonless support
- EFI Fiery EB-36 Controllers
- 1 – GBC Stream Punch Plus including
2 – Coil 43H-47H Die Sets
- 2 – Stapler Finisher with 3-Hole Punch
- 1 – Plockmatic 350e, Book Fold, PBM Trimmer, & Cover Feeder

Benefits

- Tight registration for easier cutting postcards, business cards, etc....
- Polymer Toner produces a more “press like” appearance
- TCRU (Trained Customer Replaceable Units) Kits A&B
- GBC Stream Punch saving labor time of punching printed sheets in-line for Coil Bound Booklets.
- Professional Booklets completed in-line with a Square Back Spine & Face Trimmed.



Images Shown Represent Proposed Configurations

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Proposed Solution for Yard Sign and other Applications

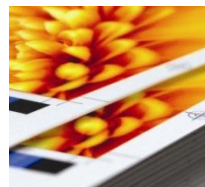
LOGOJET UVx40R Plus SE Tabletop UV LED Flatbed Printer



The **LogoJET UVx40R PLUS-SE** (speed-enhanced) tabletop printer has expanded on our award-winning design by including a fourth print head and an expanded imprint size of 18" x 24" for **33% more print area** than our UVx40R-SE model! The added print head enhances white ink opacity and clear gloss options, and the bed size is ideal for printing yard signs. LogoJET's number-one seller combines industrial-strength components with extended-wear print heads to bring you a powerful and efficient UV-LED printer with a larger capacity, while maintaining a compact size.

- 18" W x 24" L Imprint Area
- CMYK + White + Clear Gloss Ink
- Dual CMYK option for increased speeds
- Automatic Product Height Sensor - up to 5" H
- Built-in vacuum bed
- Rotary 360° Printing Capability
- Speed-Enhanced Bi-directional printing
- Award-Winning Ink & RIP Software

Financial Considerations – OMNIA PUBLIC SECTOR GPO



Pricing Components

Hernando County Schools

(1) LogoJET UVx40R Plus-SE 18" X 24"

Direct to Substrate Printer

- LogoJET Print Pro RIP Software
- Consumable Parts Adjustment Tool Kit
- 1-Year Limited Warranty (Included)
- Reusable Multi Mat 18" x 24" (2 Needed)
- 1-Year RICOH WF Industry Expert Phone Support Level 1
- Industrial Print Project Management Tier 2
- Stop Static Wand
- Mini-Hygrometer to Monitor Room Temperature & Humidity
- Onsite Installation & Training of New Printer by LogoJET Technician
- Freight & Rigging Included



LogoJET UV-Curable H2GH Ink for R-Series Printers (Express 30R/UVx40R/PLUS/UVx90R) Cyan	H2GHCYAN200-P-DS	\$98.00
LogoJET UV-Curable H2GH Ink for R-Series Printers (Express 30R/UVx40R/PLUS/UVx90R) Yellow	H2GHYELLOW200-P-DS	\$98.00
LogoJET UV-Curable H2GH Ink for R-Series Printers (Express 30R/UVx40R/PLUS/UVx90R) Magenta	H2GHMAGENTA200-P-DS	\$98.00
LogoJET UV-Curable H2GH Ink for R-Series Printers (Express 30R/UVx40R/PLUS/UVx90R) Black	H2GHBLACK200-P-DS	\$98.00
LogoJET UV-Curable H2GH Ink for R-Series Printers (Express 30R/UVx40R/PLUS/UVx90R) White	H2GHWHITE200-P-DS	\$98.00
LogoJET UV-Curable H2GH Ink for R-Series Printers (Express 30R/UVx40R/PLUS/UVx90R) Clear Gloss	5017010007-DS	\$98.00
UV Adhesion Promoter - 250mL - Use to wipe non-porous surfaces for best adhesion (ie. metal, glass, acrylic, ceramic, rubber) 1 Year shelf life	UVAP250-DS	\$74.99
UV Maintenance Flush Solution for all H2 & Inspira Series Ink – 1 Liter	LJ-2151UVCleaner	\$75.00
UV Metal Adhesion Promoter (100 ml) - 6 Month shelf life	UVAPMET-DS	\$60.00

Overview of the Mach 6 Envelope Printer

- **Quadient Mach6 Digital Envelope Printer**
- The MACH 6 printer leverages Memjet inkjet technology to print on applications beyond envelopes and paper, including various materials up to 3/8" thick. It dramatically improves direct mail marketing and packaging while maintaining an extremely low total cost of ownership. The MACH 6 helps commercial printers expand their offerings for affordable short run color printing jobs while increasing their profitability and productivity.

- Print speed up to 8,000 #10 envelopes per hour
- Full color up to 1600x1600 dpi
- Minimum sheet size 4"x3"
- Max sheet size 17" x 10.5"
- Thickness up to 3/8"
- mColor RIP version 3.0 comes pre-loaded
- Comes with envelope conveyor and stacker
- **Print Head Maximum Width: 8.77"**



Powerful Color Management Tools

Quadient's optional mColor RIP™ & Workflow software delivers the color consistency and accuracy required by creative and production-oriented users alike for their projects and short run print jobs.

This software incorporates color management tools, production job presets, hot folders and the powerful Harlequin® RIP™ engine into one workflow product.

With its easy-to-use job workflow interface, mColor provides the tools to automate production, manage jobs and deliver professional color quality control to the Quadient MACH Series printers.



Harlequin® RIP™ Technology

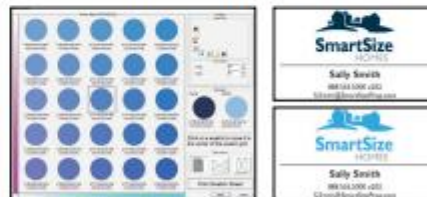
We built mColor based on the state-of-the-art Harlequin® RIP™, the expert printer's choice.

Variable Data Management (VDM)

The VDM module makes variable data printing fast and easy. Merge variable PDFs with static PDFs and other graphics. VDM allows full color management functionality.

Advanced Color Management and Spot Matching

The mColor RIP™ provides the tools to edit spot color without being a color expert.



ICC Profiles

Built-in ICC color profiles ensure the best possible output on a wide variety of papers.

Workflow Productivity

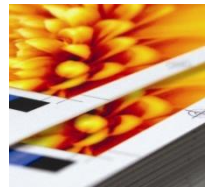
Submit, manage and preview jobs anywhere on the network from a Mac® or PC.

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Pricing Components

• (1) MACH 6 Envelope Printer

- Envelope conveyor
- Delivery/Installation
- Training
- 12 Months of Maintenance



Hernando County Schools



Equipment Price Breakdown Summary – OMNIA PUBLIC SECTOR GPO

Hernando County Public Schools proposed equipment below using a 60-Month \$1.00 Buyout Lease Program.

School/Site	Site Location	New Model	New Monthly Lease Rate	Location Address	City	Zip Code
PRINT SHOP						
Print Shop	SDC	PROC7500 (conf A)	\$ 2,160.00	8050 MOBLEY RD	BROOKSVILLE	34601
Print Shop	SDC	PROC7500 (conf B)	\$ 2,398.62	8050 MOBLEY RD	BROOKSVILLE	34601
		Maintenance	\$ 121.38			
Print Shop	SDC	PRO8420S	\$ 1,601.42	8050 MOBLEY RD	BROOKSVILLE	34601
Print Shop	SDC	UVx40R Plus SE	\$ 889.40	8050 MOBLEY RD	BROOKSVILLE	34601
Print Shop	SDC	Mach 6 Envelope Printer	\$ 524.13	8050 MOBLEY RD	BROOKSVILLE	34601
		MACH 6 Monthly Maintenance Agreement 12-months	\$ 71.31			
			\$7,766.26			
Usage/Maintenance - New 60-Month Contract (Print Shop):						
\$.0032 B&W						
\$.0400 Color						
Buyout Units (\$1)						
ROLAND VG2-540						

Equipment Configuration Details

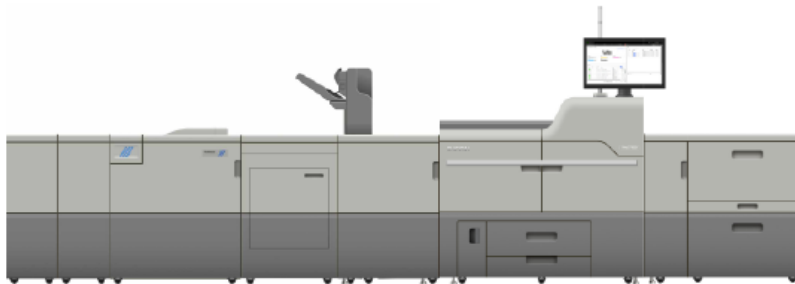
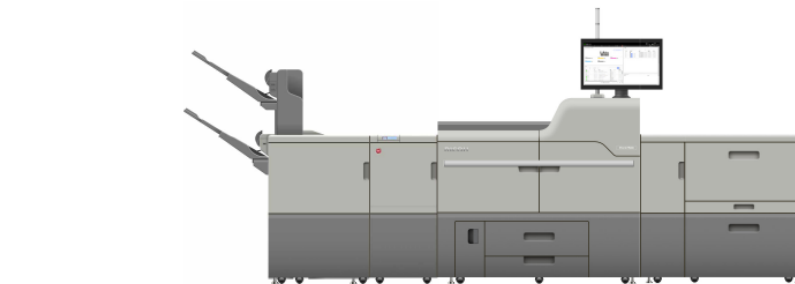
- (1) Ricoh Pro-C7500, (1) Vacuum Deck, (1) GBC Stream Punch with 43H-47H Die Set, (1) Stapler Finisher with 3-Hole Punch, (1) N-50 Fiery Controller (1) Impose & JobMaster Licenses for 5yrs, Surge Protectors, & TCRU's A-B-D.
- (1) Ricoh Pro-C7500, (1) Vacuum Deck, (1) Stapler Finisher with 3-Hole Punch, (1) Plockmatic 350e, Book Fold, RCTe, PBM Face Trim, & Cover Feeder (1) N-50 Fiery Controller (1) Impose & JobMaster Licenses for 5yrs, Surge Protectors, & TCRU's A-B-D.
- (1) Ricoh Pro-8420S (1) Vacuum Deck, EB36 Controller, Standard Finisher with 3-Hole Punch, (1) GBC Stream Punch with (43H-47H Die Set, (1) Plockmatic 350e, Book Fold, Cover Feeder, and PBM Face Trim Surge Protectors, and TCRU's A & B.
- Quote includes the returning and removing of (2) Pro 7200S, 8300S, (1) 8320S, (1) Seal 62" Laminator, and (1) Xante EnPress Envelope Printer.
- The remaining equipment will remain at HCPS for the Roland VG2-540 Roll to Roll Wide Format Printer.
- Quote includes delivery & installation

www.ricoh-usa.com



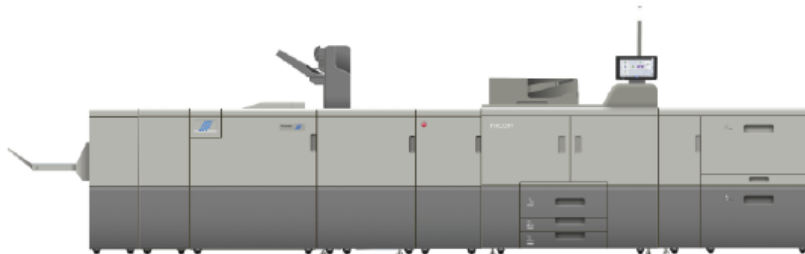
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1 - Pro-C7500S
Digital Production System



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Digital Production System



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1- Pro-8420s
Digital Production System

Please direct any questions on this proposal to:

Mark Casey or Tim Washburn

Email: mark.casey@ricoh-usa.com

Email: timothy.washburn@ricoh-usa.com



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Ricoh's Central Florida Team



Tim Washburn	Production Print Executive	Sales / Account Management / Customer Service	407-635-6006	20+ years of industry experience
Fabian Barbosa	District Sales Manager	<i>Direct Supervisor</i>	407.929.2256	20+ years of industry experience
Bill Stinson	Service Manager	<i>Supports Production Print Customers – Orlando to Gainesville Area</i>	904.759.6705	25+ years of industry experience
Steve Smith	Service Manager	<i>Supports Production Print Customers - Tampa Bay Area</i>	727.534.1547	25+ years of industry experience
Pedro Vasquez	Production Print Solutions Engineer	<i>Implements software, trains new installs, etc.</i>	386.507.3930	30+ years of industry experience
Joel Cawthorne	Production Print Solutions Engineer	<i>Implements software, trains new installs, etc.</i>	813.373.2050	30+ years of industry experience
Lou Mundy	Solutions Dev. Manager	<i>Web to Print, MIS, Workflow, etc.</i>	678.462.2079	20+ years of industry experience
Chris Wysong	Advanced Finishing Specialist	<i>Duplo, Standard, Roland, Plockmatic, etc.</i>	678-525-8209	20+ years of industry experience
Garrett King	Sign & Graphics Specialist	<i>Wide Format – Flatbed Technologies</i>	478-342-0883	15+ years of industry experience

OUR PORTFOLIO



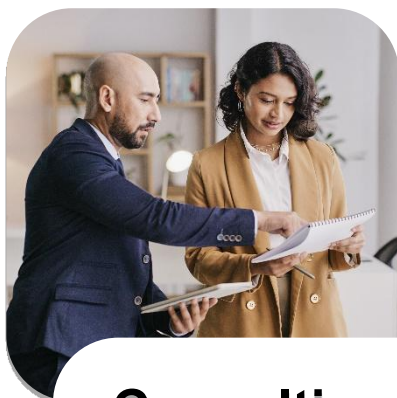
Hardware

Production print systems that meet all spectra of the market — graphic arts, décor printing, apparel, sign & graphics, critical communications, direct mail and more. All backed by the power of Ricoh's dedicated support team.



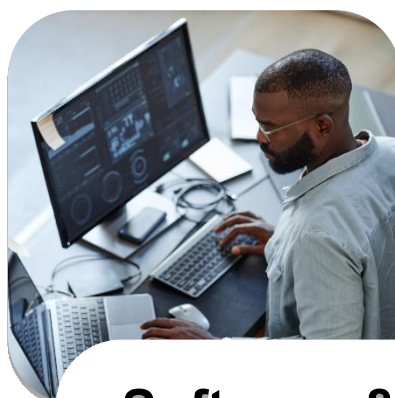
Finishing

From cutters and folders to high-speed unwinders and UV coaters, Ricoh has you covered with complete end-to-end systems that improve your productivity, profitability and shorten customer delivery timelines.



Consulting & Professional Services

We ask questions, define objectives, and analyze data with an unbiased perspective to recommend the best solutions. Depending on your needs, we can stay engaged to help you manage them for the long term or develop a plan for you to follow internally.



Software & Solutions

Combining a range Ricoh developed solutions with offerings from a broad selection of partners, we provide an integrated approach for all of your production printing workflows and upstream marketing needs to allow our experts will maximize your efficiency, quality and profitability.

OUR COMMITMENT TO YOU

With Ricoh, you have the support of a trusted partner in your corner — one who shares your goals, understands your long-term vision and is focused on helping you achieve success.

Our dedication to the industry is unwavering, and it shows in the wealth of new technologies we are bringing to market. We are constantly thinking ahead, innovating and devising new ways to provide value and opportunity to you, our customer. This is the essence of Ricoh's Commercial & Industrial Printing Business Group.



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