



QUOTATION

Safeware, Inc.
4403 Forbes Blvd.
Lanham, MD 20706-4328
USA
301-683-1234
www.safewareinc.com

Order Number	
10104766	
Order Date	Page
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Quote Expires On: 03/01/2024

Contract No: OMNIA Contract #4400008468

Bill To: **Customer ID:** 85723
Hernando County School District
919 N Broad St
Brooksville, FL 34601

Ship To:
Hernando County School District
919 N Broad St
Brooksville, FL 34601

352-403-8929

Requested By: Julie Cirrincione

PO Number	Taker	Email
fourDscape Digital Mapping	Lori Orantes	lorantes@safewareinc.com
Freight Terms	Phone	Fax
Freight Paid	301-683-1212	301-683-1200
Sales Representative		
Peter Van Kirk		

Quantities					Item ID	Pricing		
Ordered	Allocated	Remaining	UOM	Unit Size	Item Description	UOM	Unit Price	Extended Price
				Disp.		Unit Size		

Order Note: Digital Mapping Proposal is in compliance with the Florida House Bill 301, and includes Asset Editor Tool, and fourDscape VMS and panic app integration.

Additional integrations will be proposed independently when identified by client

1.00	0.00	1.00	EA		SSI	EA	0.00	0.00
				1.0	***MARKED SSI (SENSITIVE SECURITY INFORMATION***	1.0		
1.00	0.00	1.00	EA		PVANKIRK	EA	0.00	0.00
				1.0	For questions regarding this proposal	1.0		
					Please contact:			
					Peter Van Kirk			
					Safeware, Inc.			
					North American Director-Government Security Solutions			
					(M) 561-262-8343			
					(O) 561-400-1029			
					(F) 804-236-0429			
					(E) pvankirk@safewareinc.com			
1.00	0.00	1.00	EA		NCD HERNANDO YR1	EA	112,000.00	112,000.00
					Safeware Catalog Price: 257,001.30	Contract Discount: 41%	Your Discount: 56.00%	
				1.0	First Year Digital Mapping	1.0		



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Quantities					Item ID	Pricing		
Ordered	Allocated	Remaining	UOM	Unit Size	Item Description	UOM	Unit Price	Extended Price
						Unit Size		
February 1, 2024 - January 31, 2025								
1.00	0.00	1.00	EA		NCD HERNANDO YR2	EA	33,600.00	33,600.00
Safeware Catalog Price:					77,100.39	Contract Discount: 41%	Your Discount: 56.00%	
		1.0			Year 2 Digital Mapping	1.0		
February 1, 2025 - January 31, 2026								
1.00	0.00	1.00	EA		NCD HERNANDO YR3	EA	33,600.00	33,600.00
Safeware Catalog Price:					77,100.39	Contract Discount: 41%	Your Discount: 56.00%	
		1.0			Year 3 Digital Mapping	1.0		
February 1, 2026 - January 31, 2027								
1.00	0.00	1.00	EA		OMNIA	EA	0.00	0.00
		1.0			OMNIA Contract #4400008468	1.0		
Lead Agency: Fairfax County, VA								
Public Safety and Emergency Preparedness								
Standard freight within continental US is paid, all								
HAZMAT or expedited freight will be billed.								
*Register with OMNIA at								
www.omniapartners.com/publicsector								

Total Lines: 6

SUB-TOTAL: 179,200.00

TAX: 0.00

AMOUNT DUE: 179,200.00

Actual freight added per freight terms