

RENAISSANCE®

February 17, 2023

Hernando County School District
919 North Broad Street
Brooksville, FL 34601

RE: Sole Source Letter for Renaissance eduCLIMBER

Dear Recipient:

Renaissance's eduCLIMBER is a sole source product, created, sold, and distributed exclusively by Renaissance Learning, Inc.®, 2911 Peach Street, Wisconsin Rapids, Wisconsin ("Renaissance"). Additionally, Renaissance is the sole source for Achievement Dashboard, which is the only product that provides its functionality as integrated and sold by Renaissance.

Our software, including eduCLIMBER and Achievement Dashboard, provide unique features that no other competing product can provide. Renaissance determines the prices for eduCLIMBER and Achievement Dashboard because of its proprietary development data and exclusive distribution rights. Please allow this letter to confirm that due to the functionality and exclusivity of no other agents or dealers being authorized to represent these products, Renaissance is a sole source provider.

Should you have any questions regarding Renaissance, eduCLIMBER, or any of these sole source justifications, please call (800) 338-4204 or email askproposals@renaissance.com for additional information.

Sincerely,



Ted Wolf
Vice President, Global Controller