

PURCHASING AGENDA ITEM

Hernando County School District

School Board Approval Meeting:

July 29, 2025

Bid No. 22-380-13 PB RN

Bid Title: Milk, Dairy & Juice Products

Recommend approval of this agenda item under the specific category below:

- | | | | |
|---|---|---|---|
| <input type="checkbox"/> Lowest Bid(s) | <input type="checkbox"/> Request for Proposal(s) | <input type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation |
| <input type="checkbox"/> Revised Award | <input checked="" type="checkbox"/> Renewal of Contract | <input type="checkbox"/> Sole Source | <input type="checkbox"/> Re-Award (Partial/Whole) |
| <input type="checkbox"/> Bid Termination | <input type="checkbox"/> Revisions/Amendments to Bid | <input type="checkbox"/> Bid Extension | <input type="checkbox"/> Emergency |
| <input checked="" type="checkbox"/> Piggyback Cooperative | | | |

Bid Contract Period:

08/01/2025 through 07/31/2026

☐ N/A – One Time Purchase

Contract Type:

☐ Estimated
Dollar Amount

☐ Firm, Fixed
Dollar Amount

☒ Firm, Fixed
Unit Prices

☐ Firm, Fixed Unit Prices,
Hourly Rates, Fees and/or
Percentages

Renewal Options:

No. of Terms
Remaining

☐ Length of
Each Term (month)

☐ Length of
Each Term (year)

☒ None

Rationale/Reason: Piggyback the renewal of Pinellas County Schools, Bid #21-380-238, Milk, Dairy & Juice Products, awarded to M&B Products. Hernando County School District Bid #22-380-13 PB RN has been assigned for internal tracking purposes.

Bidders Electronically
Downloaded From Public
Purchase Website: n/a

Bids Received:

No Bids:

Late Bids:

Rejected Bids:

☒ N/A – Bids Not
Required: Piggyback

Submitted By:

Christopher Reckner
Director of Purchasing & Warehousing

School(s): District Wide

Requested By:

Holly Longo
Director of Food & Nutrition

Department(s): Food & Nutrition

Recommended award, description of items and prices: (See attached)

T/C CODE: 2213

Deliver milk, dairy products, and individual juice portions to approximately 23 district facilities, county wide. Milk pricing will fluctuate based upon changes in The Federal Marketing Order (FMO). The total price will be comprised of the FMO cost, plus the vendor's firm fixed fee. The vendor's fixed fees and all other dairy products and juice pricing will remain firm for the contract period.

M&B Products, Inc. (V-10598)

Group A – Firm fixed Fees on Milk with Fluctuating Prices Cost

Item Description	Brand/Product Code	Vendor Units Per Case	Dealers Firm Fixed Fee
Milk, White, 1% Low Fat, Half Pint Paper Carton	COOL COW / 1408	56/case	\$0.1291/half pint
Milk, Chocolate Flavored, Fat-Free, Half Pint Paper Carton	COOL COW / 1414	56/case	\$0.1368/half pint
Milk, White, Skim, Half Pint Paper Carton	COOL COW / 1410	56/case	\$0.1274/half pint
Milk, White, Lactose Free, Fat Free, Half Pint Paper Carton	COOL COW / 1449	56/case	\$0.1749/half pint
Milk, White, 1% Low Fat, Plastic Gallon	COOL COW / 1708	6/case	\$2.42/ gallon
Milk, Strawberry Flavored, Fat Free, Half Pint Echo Park Carton	COOL COW / 1418	56/case	\$0.1508/half pint

Group B – Firm Fixed Prices on Other Dairy Products

Item Description	Brand/Product Code	Vendor Units per Case	Firm Unit Prices
Yogurt, Fat Free, Vanilla	COOL COW / 6610	6/case	\$3.7962/64 oz. tub
Yogurt, Fruit Flavored, Low Fat or Non-Fat, 4 Ounce Cup	COOL COW / 6600 (STRAWBERRY) COOL COW / 6602 (VANILLA)	96/case	\$0.3172/4 oz. cup

Group C – Firm Fixed Prices for Non-Dairy Products

Item Description	Brand/Product Code	Vendor Units per Case	Firm Unit Prices
Juice, Apple, 6 Ounce	MR. J / 2850	64/case	\$0.2155/6 oz. carton
Juice Tropical Blend, 6 Ounce	MR. J / 2350	64/case	\$0.2189/6 oz. carton
Juice, Grape Blend, 6 Ounce	MR. J / 2650	64/case	\$0.2573/6 oz. carton
Juice, Grape Blend, 4 Ounce	MR. J / 2640	96/case	\$0.1994/4 oz. carton
Juice, Apple, 4 Ounce	MR. J / 2840	96/case	\$0.1671/4 oz. carton
Juice, Tropical Blend, 4 Ounce	MR. J / 2340	96/case	\$0.1698/4 oz. carton
Juice, Orange, 4 Ounce	MR. J / 2070	96/case	\$0.2399/4 oz. carton

Limited Time Offer Juice Products

Item Description	Brand/Product Code	Vendor Units per Case	Firm Unit Prices
Juice, Peach, 4 Ounce	COOL COW / 2942	70/case	\$0.1790/4 oz. carton
Juice, Apple - Cherry, 4 Ounce	COOL COW / 3042	70/case	\$0.1790/4 oz. carton
Juice, Green Apple, 4 Ounce	COOL COW / 3142	70/case	\$0.1790/4 oz. carton
Juice, Strawberry-Kiwi, 4 Ounce	COOL COW / 3242	70/case	\$0.1790/4 oz. carton
Juice, Tropical Island Splash, 4 Ounce	COOL COW / 3542	70/case	\$0.1790/4 oz. carton