

# PURCHASING AGENDA ITEM

Hernando County School District

**School Board Approval Meeting:**

**July 29, 2025**

**Bid No. 25-785-11 PB RN**

**Bid Title: Catalog Discount**

*Recommend approval of this agenda item under the specific category below:*

- |   |   |   |   |
|---|---|---|---|
| <input type="checkbox"/> Lowest Bid(s)        | <input type="checkbox"/> Request for Proposal(s)                | <input type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation   |
| <input type="checkbox"/> Revised Award        | <input checked="" type="checkbox"/> Renewal of Contract         | <input type="checkbox"/> Sole/Single Source               | <input type="checkbox"/> Re-Award (Partial/Whole) |
| <input type="checkbox"/> Contract Termination | <input type="checkbox"/> Amendments to Contract                 | <input type="checkbox"/> Extension of Contract            | <input type="checkbox"/> Emergency                |
| <input type="checkbox"/> Reversed Auction     | <input checked="" type="checkbox"/> Piggyback (School District) | <input type="checkbox"/> Responsive/Responsible Bidders   |   |

**Bid Contract Period:**

**07/29/2025 through 06/30/2026**

☐ N/A – One Time Purchase

**Contract Type:**

☐ Estimated  
Dollar Amount

☐ Firm, Fixed  
Dollar Amount

☐ Firm, Fixed  
Unit Prices

☒ Firm, Fixed Unit Prices,  
Hourly Rates, Fees and/or  
Percentages

**Renewal Options:**

No. of Terms  
Remaining  
2

☐ Length of  
Each Term (month)

☒ Length of  
Each Term (year)  
1

☒ None

**Rationale/Reason:** Renewal of the Piggyback of Charlotte County Public Schools, ITB #2425—637AJ: Catalog Discount Bid. This piggyback will supplement the currently approved contract for Classroom Instructional Supplies, offering schools and site a wider range of vendors and products to ensure the best pricing for the district. HCSB Bid No. 25-785-11 PB RN has been assigned for internal tracking purposes. Spending will be from schools and sites already approved budgets.

**Bidders Electronically  
Downloaded From**

**Bidnet Direct Website:** n/a

**Bids Received:**

**No Bids:**

**Late Bids:**

**Rejected Bids:**

☒ **N/A – Bids Not  
Required: Piggyback**

**Submitted By:**

Christopher Reckner  
Director of Purchasing & Warehousing

**School(s):** District Wide

**Requested By:**

For Use District-Wide by all Schools and Sites.

Recommended award: (See attached)

**T/C CODE: 2509**

This contract will supplement the existing contracts such as the Classroom Instructional Materials contract allowing for a wider range of products and vendors to obtain quotes from, to ensure the best possible pricing and quality for the District. It is intended for incidental (occasional) purchases of less than \$10,000 per order.

- **ACCO Brands USA, Inc.**  
[www.gbc.com](http://www.gbc.com)  
Danielle Bott  
P: 847-796-4972  
Email: [danielle.bott@acco.com](mailto:danielle.bott@acco.com)  
Note: Reference Bid# ITB 2425-637AJ for contract pricing/account setup.  
Example products: Laminating equipment, supplies and services
- **All American Flags and Banners, LLC**  
<https://www.allamericanflagsandbanners.com/>  
Steve Larrimore  
P: 1-800-521-7659  
[aafbsales@gmail.com](mailto:aafbsales@gmail.com)  
Example Products: Nylon Flags, Banners, Cheer Pops, Canopy Tents, Table/Media Drapes, Flag Pole Accessories/Hardware
- **Carolina Biological Supply**  
[www.carolina.com](http://www.carolina.com)  
P: 800-334-5551  
Email: [Customer\\_service@carolina.com](mailto:Customer_service@carolina.com)  
Note: Reference proposal No. P105926 on Purchase orders  
Example products: science products & supplies
- **Creative Sound and lighting Solutions**  
<https://www.creativesoundsolution.com/>  
Russell Byas  
P: 239- 443-9648  
[russell@creativesoundsolution.com](mailto:russell@creativesoundsolution.com)  
Example products: Audio equipment, video equipment, Stage lighting, Acoustical sound treatment, stage curtains
- **Demco, Inc.**  
[www.demco.com](http://www.demco.com)  
P: 800-356-1200  
Email: [order@demco.com](mailto:order@demco.com)  
Email: [quote@demco.com](mailto:quote@demco.com) /800-462-8709 for purchase over \$7500  
Note: Discount code # C50403  
Example products: library supplies, classroom supplies
- **Hand2Mind**  
<https://www.hand2mind.com/catalogs>  
Lee Hughes  
P: 239-243-5645  
Email: [lhughes@hand2mind.com](mailto:lhughes@hand2mind.com)  
Example products: Pre-8 math, science, STEM, Literacy and SEL materials

- **MATCO TOOLS**  
[www.matcoltools.com](http://www.matcoltools.com)  
 Donald Ryburn  
 P:863-660-3131  
 Email: [dlryburn@gmail.com](mailto:dlryburn@gmail.com)  
 Example products: Professional automotive tools & parts
  
- **Pocket Nurse Enterprises LLC**  
[www.pocketnurse.com](http://www.pocketnurse.com)  
 Amy Hallstein  
 P:724-480-3714  
 Email: [ahallstein@pocketnurse.com](mailto:ahallstein@pocketnurse.com)  
 Example products: medical supplies, and equipment for education and simulation
  
- **School Nurse Supply**  
<https://schoolnursesupplyinc.com/>  
 P:800-485-2737  
 Deana Anglada  
 Email: [danglada@schoolnursesupply.com](mailto:danglada@schoolnursesupply.com)  
 Jeff Giesel,  
 Email: [jgiesel@schoolnursesupply.com](mailto:jgiesel@schoolnursesupply.com)  
 Example Products: First Aid, Medical supplies and Equipment
  
- **Stem Education Works**  
<https://stemeducationworks.com/>  
 Sarah Pruitt  
 P: 866-783-6109  
 Email: [sarahpruitt@stemeducationworks.com](mailto:sarahpruitt@stemeducationworks.com)  
 Example products: K-12 STEM curriculum, Technologies, and professional development