

PURCHASING AGENDA ITEM

Hernando County School District

School Board Approval Meeting:

September 9, 2025

Bid No. 26-910-17 PB

**Bid Title: HVAC Solutions, Related
Products & Services**

Recommend approval of this agenda item under the specific category below:

- | | | | |
|---|--|---|---|
| ☐ Lowest Bid(s) | ☐ Request for Proposal(s) | ☐ Low Bid(s) Meeting Specification | ☐ Rejection/Cancellation |
| ☐ Revised Award | ☐ Renewal of Contract | ☐ Sole/Single Source | ☐ Re-Award (Partial/Whole) |
| ☐ Contract Termination | ☐ Amendments to Contract | ☐ Extension of Contract | ☐ Emergency |
| ☐ Reversed Auction | ☒ Piggyback: Cooperative | ☐ Responsive/Responsible Bidders | |

Bid Contract Period:

09/09/2025 through 12/31/2027

☐ N/A – One Time Purchase

Contract Type:

☐ Estimated
Dollar Amount

☐ Firm, Fixed
Dollar Amount

☐ Firm, Fixed
Unit Prices

☒ Firm, Fixed Unit Prices,
Hourly Rates, Fees and/or
Percentages

Renewal Options:

No. of Terms
Remaining
2

☐ Length of
Each Term (month)

☒ Length of
Each Term (year)
1

☐ None

Rationale/Reason: Piggyback OMNIA Partners, Region 4 Education Service Center (ESC), Contract No. R240901: HVAC Solutions, Related Products & Services, awarded to Daikin Applied Americas, Inc. HCSB Bid No. 26-910-17 PB has been assigned for internal tracking purposes.

Bidders Electronically
Downloaded From
Bidnet Direct Website:

Bids Received:

No Bids:

Late Bids:

Rejected Bids:

☒ N/A – Bids Not
Required: Piggyback

Submitted By:

Christopher Reckner
Director of Purchasing & Warehousing

School(s): District Wide

Requested By:

Brian Ragan
Director of Facilities & Construction

Department: Facilities & Construction

Joseph Rychcik
Director of Maintenance

Department: Maintenance

Recommended award: Daikin Applied Americas, Inc.

T/C CODE: 2617

Awarded Vendor:

Daikin Applied Americas, Inc.

Henry Peterson

(352) 741-1017

henry.petersen@daikinapplied.com



Bid Invitation 24-09
OMNIA Labor Rates (\$/hr)



Region	SC	SE	SC	SE	West	CANE	SE	NC	NC	NC	SE	NC
Labor Classification	Albuquerque	Atlanta	Austin Center	Birmingham	Boise	Boston	Charlotte	Chicago	Cincinnati	Cleveland	Columbia	Columbus
Per Diem Rate (per day per person Continental U.S.)	\$ 336.31	\$ 259.44	\$ 288.26	\$ 176.80	\$ 336.31	\$ 480.44	\$ 336.31	\$ 192.18	\$ 288.26	\$ 288.26	\$ 336.31	\$ 288.26
Architectural	\$ 365.13	\$ 538.09	\$ 528.48	\$ 538.09	\$ 288.26	\$ 672.61	\$ 384.35	\$ 230.61	\$ 528.48	\$ 384.35	\$ 384.35	\$ 528.48
Asbestos Worker	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Boilermaker	\$ 209.48	\$ 214.27	\$ 230.61	\$ 214.27	\$ 163.35	\$ 259.44	\$ 188.33	\$ 280.58	\$ 165.26	\$ 154.89	\$ 188.33	\$ 165.26
Bricklayers; Masons	\$ 126.83	\$ 163.35	\$ 146.05	\$ 163.35	\$ 105.70	\$ 144.13	\$ 142.21	\$ 124.91	\$ 146.05	\$ 123.31	\$ 142.21	\$ 146.05
Carpenter/Case worker	\$ 134.54	\$ 169.11	\$ 140.28	\$ 169.11	\$ 105.70	\$ 124.91	\$ 136.45	\$ 240.21	\$ 140.28	\$ 126.36	\$ 136.45	\$ 140.28
Carpet Layers/Floor Installer	\$ 100.16	\$ 130.68	\$ 126.83	\$ 130.68	\$ 76.87	\$ 86.48	\$ 122.99	\$ 172.96	\$ 126.83	\$ 116.74	\$ 122.99	\$ 126.83
Delivery personnel	\$ 76.87	\$ 134.53	\$ 115.30	\$ 134.53	\$ 67.26	\$ 115.30	\$ 115.30	\$ 209.48	\$ 115.30	\$ 115.30	\$ 115.30	\$ 115.30
Drafting	\$ 259.44	\$ 461.22	\$ 451.61	\$ 461.22	\$ 76.87	\$ 345.91	\$ 278.66	\$ 211.39	\$ 461.22	\$ 126.36	\$ 278.66	\$ 461.22
Drywall Installers; Ceiling Installers	\$ 111.23	\$ 153.74	\$ 147.98	\$ 153.74	\$ 115.30	\$ 105.70	\$ 149.90	\$ 207.55	\$ 147.98	\$ 118.42	\$ 149.90	\$ 147.98
Electricians	\$ 177.57	\$ 182.56	\$ 174.88	\$ 182.56	\$ 230.61	\$ 307.48	\$ 205.63	\$ 230.61	\$ 174.88	\$ 145.57	\$ 205.63	\$ 174.88
Elevator Mechanics	\$ 691.83	\$ 253.67	\$ 278.66	\$ 253.67	\$ 249.83	\$ 451.61	\$ 211.39	\$ 259.44	\$ 403.57	\$ 203.22	\$ 211.39	\$ 403.57
Engineering Design	\$ 345.91	\$ 528.48	\$ 515.02	\$ 528.48	\$ 307.48	\$ 480.44	\$ 269.04	\$ 345.91	\$ 515.02	\$ 317.09	\$ 269.04	\$ 515.02
Energy Engineer	\$ 326.69	\$ 232.53	\$ 288.26	\$ 232.53	\$ 172.96	\$ 345.91	\$ 269.04	\$ 288.26	\$ 240.21	\$ 240.21	\$ 269.04	\$ 240.21
Glaziers	\$ 96.08	\$ 163.35	\$ 140.28	\$ 163.35	\$ 105.70	\$ 124.91	\$ 147.98	\$ 190.25	\$ 140.28	\$ 125.92	\$ 147.98	\$ 140.28
Heavy Equipment Operators	\$ 245.04	\$ 161.43	\$ 126.83	\$ 161.43	\$ 115.30	\$ 172.96	\$ 134.53	\$ 288.26	\$ 126.83	\$ 163.35	\$ 134.53	\$ 126.83
Helper	\$ 65.33	\$ 115.30	\$ 115.30	\$ 115.30	\$ 96.08	\$ 86.48	\$ 113.38	\$ 163.35	\$ 115.30	\$ 115.30	\$ 113.38	\$ 115.30
HVAC Helper (CAT 3)	\$ 150.00	\$ 130.00	\$ 158.00	\$ 122.00	\$ 171.00	\$ 207.00	\$ 104.00	\$ 135.00	\$ 128.32	\$ 130.59	\$ 132.00	\$ 130.00
HVAC Light Commercial (CAT 2)	\$ 150.00	\$ 166.00	\$ 174.00	\$ 149.00	\$ 171.00	\$ 218.00	\$ 155.00	\$ 160.00	\$ 143.08	\$ 141.95	\$ 160.00	\$ 161.00
HVAC Commercial AC Technician (CAT 1)	\$ 176.00	\$ 198.00	\$ 212.00	\$ 182.00	\$ 206.00	\$ 242.00	\$ 177.00	\$ 180.00	\$ 189.64	\$ 170.34	\$ 184.00	\$ 189.00
HVAC Field Supervisor (CAT 4)	\$ 210.00	\$ 218.00	\$ 218.00	\$ 204.00	\$ 293.00	\$ 269.00	\$ 208.00	\$ 220.00	\$ 229.39	\$ 210.89	\$ 206.00	\$ 218.00
HVAC Refrigeration technician	\$ 199.86	\$ 251.74	\$ 278.66	\$ 251.74	\$ 165.97	\$ 297.87	\$ 261.36	\$ 282.49	\$ 278.66	\$ 278.66	\$ 255.59	\$ 278.66
HVAC Duct installer	\$ 169.11	\$ 251.74	\$ 151.81	\$ 251.74	\$ 165.97	\$ 297.87	\$ 153.74	\$ 242.14	\$ 157.58	\$ 151.34	\$ 153.74	\$ 157.58
HVAC Filter technician	\$ 82.44	\$ 182.56	\$ 121.07	\$ 182.56	\$ 124.91	\$ 284.42	\$ 119.15	\$ 194.10	\$ 121.07	\$ 121.07	\$ 119.15	\$ 121.07
HVAC Building Automation Technician	\$ 245.98	\$ 251.74	\$ 249.83	\$ 251.74	\$ 165.97	\$ 297.87	\$ 240.21	\$ 282.49	\$ 249.83	\$ 249.83	\$ 240.21	\$ 249.83
Infrared Technician	\$ 208.58	\$ 269.04	\$ 249.83	\$ 269.04	\$ 182.56	\$ 317.09	\$ 180.64	\$ 211.39	\$ 249.83	\$ 221.00	\$ 180.64	\$ 249.83
Insulators	\$ 108.00	\$ 192.18	\$ 182.56	\$ 192.18	\$ 144.13	\$ 186.41	\$ 149.90	\$ 190.25	\$ 182.56	\$ 143.20	\$ 149.90	\$ 182.56
Ironworkers	\$ 164.25	\$ 192.18	\$ 182.56	\$ 192.18	\$ 163.35	\$ 230.61	\$ 176.80	\$ 288.26	\$ 182.56	\$ 139.81	\$ 176.80	\$ 182.56
Laborers	\$ 73.45	\$ 140.28	\$ 115.30	\$ 140.28	\$ 96.08	\$ 115.30	\$ 109.54	\$ 230.61	\$ 115.30	\$ 107.14	\$ 109.54	\$ 115.30
Lathers	\$ 73.03	\$ 142.21	\$ 132.60	\$ 142.21	\$ 115.30	\$ 192.18	\$ 128.76	\$ 211.39	\$ 132.60	\$ 113.87	\$ 128.76	\$ 132.60
Light Equipment Operators	\$ 107.62	\$ 128.76	\$ 115.30	\$ 128.76	\$ 105.70	\$ 124.91	\$ 113.38	\$ 184.49	\$ 115.30	\$ 157.58	\$ 113.38	\$ 115.30
Metal Building Assembler	\$ 102.08	\$ 163.35	\$ 151.81	\$ 163.35	\$ 115.30	\$ 192.18	\$ 155.66	\$ 211.39	\$ 151.81	\$ 151.81	\$ 155.66	\$ 151.81
Millwrights	\$ 101.85	\$ 384.35	\$ 363.21	\$ 384.35	\$ 163.35	\$ 614.95	\$ 159.51	\$ 211.39	\$ 363.21	\$ 148.78	\$ 159.51	\$ 363.21
Operating Engineer	\$ 176.80	\$ 395.87	\$ 278.66	\$ 395.87	\$ 144.13	\$ 153.74	\$ 174.88	\$ 230.61	\$ 221.00	\$ 221.00	\$ 174.88	\$ 221.00
Painters/Wall Covering Installers	\$ 86.48	\$ 140.28	\$ 132.60	\$ 140.28	\$ 105.70	\$ 105.70	\$ 130.68	\$ 163.35	\$ 132.60	\$ 113.87	\$ 130.68	\$ 132.60
Pipefitters	\$ 169.11	\$ 203.71	\$ 165.26	\$ 203.71	\$ 165.97	\$ 192.18	\$ 163.35	\$ 294.03	\$ 165.26	\$ 154.89	\$ 163.35	\$ 165.26
Plasterers	\$ 80.71	\$ 146.05	\$ 140.28	\$ 146.05	\$ 124.91	\$ 144.13	\$ 142.21	\$ 182.56	\$ 140.28	\$ 113.87	\$ 142.21	\$ 140.28
Plumbers	\$ 172.96	\$ 230.61	\$ 165.26	\$ 230.61	\$ 165.97	\$ 307.48	\$ 167.19	\$ 240.21	\$ 165.26	\$ 148.97	\$ 167.19	\$ 165.26
Project Manager	\$ 142.78	\$ 230.61	\$ 196.01	\$ 230.61	\$ 165.97	\$ 192.18	\$ 201.78	\$ 313.24	\$ 196.01	\$ 259.44	\$ 201.78	\$ 196.01
Project Administrator	\$ 92.25	\$ 153.74	\$ 149.90	\$ 153.74	\$ 124.91	\$ 144.13	\$ 171.03	\$ 182.56	\$ 149.90	\$ 259.44	\$ 171.03	\$ 149.90
Project Engineering	\$ 345.91	\$ 461.22	\$ 451.61	\$ 461.22	\$ 240.21	\$ 480.44	\$ 355.52	\$ 336.31	\$ 451.61	\$ 240.21	\$ 355.52	\$ 451.61
Refrigeration Technician	\$ 199.86	\$ 240.21	\$ 230.61	\$ 240.21	\$ 165.97	\$ 297.87	\$ 224.84	\$ 282.49	\$ 230.61	\$ 240.21	\$ 224.84	\$ 230.61
Refrigeration Supervisor	\$ 230.61	\$ 288.26	\$ 278.66	\$ 288.26	\$ 165.97	\$ 403.57	\$ 245.98	\$ 315.16	\$ 278.66	\$ 278.66	\$ 245.98	\$ 278.66
Roofers	\$ 86.48	\$ 138.36	\$ 126.83	\$ 138.36	\$ 124.91	\$ 153.74	\$ 130.68	\$ 211.39	\$ 134.53	\$ 132.12	\$ 130.68	\$ 134.53
Sheet Metal Workers	\$ 176.80	\$ 230.61	\$ 165.26	\$ 230.61	\$ 165.97	\$ 297.87	\$ 155.66	\$ 295.94	\$ 165.26	\$ 151.34	\$ 155.66	\$ 165.26
Sprinkler Fitters	\$ 136.45	\$ 172.96	\$ 165.26	\$ 172.96	\$ 182.56	\$ 288.26	\$ 169.11	\$ 288.26	\$ 165.26	\$ 149.41	\$ 169.11	\$ 165.26
Terrazzo Workers	\$ 111.46	\$ 153.74	\$ 134.53	\$ 153.74	\$ 124.91	\$ 153.74	\$ 136.45	\$ 211.39	\$ 134.53	\$ 137.89	\$ 136.45	\$ 134.53
Test & Balance Technician	\$ 188.33	\$ 269.04	\$ 230.61	\$ 269.04	\$ 163.35	\$ 263.28	\$ 221.00	\$ 249.83	\$ 230.61	\$ 221.48	\$ 221.00	\$ 230.61
Tile Setters	\$ 80.71	\$ 134.53	\$ 126.83	\$ 134.53	\$ 105.70	\$ 124.91	\$ 128.76	\$ 182.56	\$ 126.83	\$ 119.63	\$ 128.76	\$ 126.83
Water proofers/Caulkers	\$ 69.18	\$ 144.13	\$ 126.83	\$ 144.13	\$ 115.30	\$ 126.83	\$ 122.99	\$ 163.35	\$ 126.83	\$ 139.63	\$ 122.99	\$ 126.83
Water Treatment Technician	\$ 172.96	\$ 172.96	\$ 163.35	\$ 172.96	\$ 86.48	\$ 215.23	\$ 169.11	\$ 211.39	\$ 163.35	\$ 135.52	\$ 169.11	\$ 163.35
Per Diem Rate (per day per person Alaska)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Per Diem Rate (per day per person Hawaii)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA



Bid Invitation 24-09
OMNIA Labor Rates (\$/hr)



Region	SC	CANE	West	NC	NC	SE	NC	West	SE	SE	SC	NC	SE
Labor Classification	Dallas	Danbury	Denver	Detroit	Des Moines	Disney	Fargo	Fresno	Ft. Myers	Greensboro	Houston	Indianapolis	Jackson
Per Diem Rate (per day per person Continental U.S.)	\$ 288.26	\$ 314.47	\$ 336.31	\$ 384.35	\$ 288.26	\$ 470.82	\$ 107.62	\$ 288.26	\$ 288.26	\$ 288.26	\$ 288.26	\$ 384.35	\$ 288.26
Architectural	\$ 528.48	\$ 422.79	\$ 365.13	\$ 240.21	\$ 528.48	\$ 307.48	\$ 240.21	\$ 307.48	\$ 518.87	\$ 528.48	\$ 528.48	\$ 336.31	\$ 528.48
Asbestos Worker	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Boilermaker	\$ 230.61	\$ 231.57	\$ 211.39	\$ 172.96	\$ 259.44	\$ 201.78	\$ 230.61	\$ 282.49	\$ 192.18	\$ 288.26	\$ 230.61	\$ 190.25	\$ 182.56
Bricklayers; Masons	\$ 153.74	\$ 240.21	\$ 130.68	\$ 171.03	\$ 146.05	\$ 192.18	\$ 101.85	\$ 226.76	\$ 144.13	\$ 163.35	\$ 153.74	\$ 130.68	\$ 146.05
Carpenter/Case worker	\$ 144.13	\$ 205.63	\$ 130.68	\$ 207.55	\$ 140.28	\$ 105.70	\$ 163.35	\$ 262.32	\$ 138.36	\$ 163.35	\$ 144.13	\$ 194.10	\$ 140.28
Carpet Layers/Floor Installer	\$ 134.53	\$ 205.63	\$ 105.70	\$ 161.43	\$ 126.83	\$ 163.35	\$ 134.53	\$ 193.71	\$ 119.15	\$ 124.91	\$ 134.53	\$ 126.83	\$ 126.83
Delivery personnel	\$ 124.91	\$ 230.61	\$ 73.03	\$ 138.36	\$ 115.30	\$ 134.53	\$ 192.18	\$ 192.18	\$ 96.08	\$ 124.91	\$ 124.91	\$ 115.30	\$ 115.30
Drafting	\$ 461.22	\$ 269.04	\$ 269.04	\$ 144.13	\$ 451.61	\$ 153.74	\$ 157.58	\$ 307.48	\$ 430.47	\$ 470.82	\$ 461.22	\$ 144.13	\$ 451.61
Drywall Installers; Ceiling Installers	\$ 144.13	\$ 205.63	\$ 107.62	\$ 144.13	\$ 147.98	\$ 153.74	\$ 144.13	\$ 250.21	\$ 144.13	\$ 163.35	\$ 144.13	\$ 142.21	\$ 147.98
Electricians	\$ 182.56	\$ 348.80	\$ 211.39	\$ 201.78	\$ 174.88	\$ 134.53	\$ 201.78	\$ 217.92	\$ 172.96	\$ 182.56	\$ 182.56	\$ 163.35	\$ 174.88
Elevator Mechanics	\$ 278.66	\$ 295.94	\$ 410.55	\$ 182.56	\$ 278.66	\$ 672.61	\$ 201.78	\$ 354.37	\$ 230.61	\$ 230.61	\$ 278.66	\$ 232.53	\$ 192.18
Engineering Design	\$ 518.87	\$ 365.13	\$ 345.91	\$ 259.44	\$ 515.02	\$ 307.48	\$ 336.31	\$ 307.48	\$ 518.87	\$ 528.48	\$ 518.87	\$ 288.26	\$ 515.02
Energy Engineer	\$ 317.09	\$ 365.13	\$ 317.09	\$ 259.44	\$ 269.04	\$ 307.48	\$ 269.04	\$ 307.48	\$ 259.44	\$ 528.48	\$ 317.09	\$ 240.21	\$ 336.31
Glaziers	\$ 144.13	\$ 204.21	\$ 96.08	\$ 155.66	\$ 140.28	\$ 144.13	\$ 144.13	\$ 221.97	\$ 134.53	\$ 163.35	\$ 144.13	\$ 124.91	\$ 140.28
Heavy Equipment Operators	\$ 130.68	\$ 230.61	\$ 215.23	\$ 213.31	\$ 126.83	\$ 240.21	\$ 163.35	\$ 254.25	\$ 124.91	\$ 134.53	\$ 130.68	\$ 211.39	\$ 126.83
Helper	\$ 124.91	\$ 172.96	\$ 86.48	\$ 144.13	\$ 115.30	\$ 105.70	\$ 124.91	\$ 192.18	\$ 105.70	\$ 124.91	\$ 124.91	\$ 144.13	\$ 115.30
HVAC Helper (CAT 3)	\$ 150.00	\$ 184.00	\$ 154.00	\$ 152.17	\$ 135.00	\$ 156.00	\$ 140.00	\$ 165.00	\$ 156.00	\$ 127.00	\$ 162.00	\$ 133.00	\$ 104.47
HVAC Light Commercial (CAT 2)	\$ 170.00	\$ 200.00	\$ 154.00	\$ 152.17	\$ 160.00	\$ 198.00	\$ 160.00	\$ 175.00	\$ 198.00	\$ 154.00	\$ 182.00	\$ 149.00	\$ 104.47
HVAC Commercial AC Technician (CAT 1)	\$ 208.00	\$ 226.00	\$ 214.00	\$ 211.22	\$ 180.00	\$ 198.00	\$ 182.00	\$ 195.00	\$ 198.00	\$ 177.00	\$ 202.00	\$ 199.00	\$ 147.62
HVAC Field Supervisor (CAT 4)	\$ 232.00	\$ 250.00	\$ 275.00	\$ 253.23	\$ 220.00	\$ 225.00	\$ 220.00	\$ 235.00	\$ 225.00	\$ 220.00	\$ 224.00	\$ 232.00	\$ 170.34
HVAC Refrigeration technician	\$ 278.66	\$ 294.03	\$ 249.83	\$ 221.00	\$ 278.66	\$ 172.96	\$ 236.38	\$ 295.94	\$ 265.20	\$ 278.66	\$ 278.66	\$ 211.39	\$ 221.00
HVAC Duct installer	\$ 163.35	\$ 294.03	\$ 183.69	\$ 201.78	\$ 151.81	\$ 134.53	\$ 261.36	\$ 265.20	\$ 157.58	\$ 153.74	\$ 163.35	\$ 199.86	\$ 151.81
HVAC Filter technician	\$ 153.74	\$ 294.03	\$ 213.14	\$ 169.11	\$ 121.07	\$ 124.91	\$ 213.31	\$ 265.20	\$ 105.70	\$ 124.91	\$ 153.74	\$ 121.07	\$ 121.07
HVAC Building Automation Technician	\$ 297.87	\$ 326.69	\$ 284.76	\$ 245.98	\$ 249.83	\$ 297.87	\$ 261.36	\$ 265.20	\$ 269.04	\$ 278.66	\$ 297.87	\$ 245.98	\$ 249.83
Infrared Technician	\$ 269.04	\$ 326.69	\$ 176.80	\$ 240.21	\$ 249.83	\$ 269.04	\$ 153.74	\$ 193.71	\$ 257.51	\$ 259.44	\$ 269.04	\$ 211.39	\$ 249.83
Insulators	\$ 188.33	\$ 248.17	\$ 105.70	\$ 196.01	\$ 182.56	\$ 99.93	\$ 163.35	\$ 254.25	\$ 188.33	\$ 182.56	\$ 188.33	\$ 190.25	\$ 182.56
Ironworkers	\$ 182.56	\$ 246.79	\$ 201.78	\$ 226.76	\$ 182.56	\$ 230.61	\$ 261.36	\$ 213.89	\$ 188.33	\$ 182.56	\$ 182.56	\$ 155.66	\$ 182.56
Laborers	\$ 124.91	\$ 172.38	\$ 67.26	\$ 146.05	\$ 115.30	\$ 105.70	\$ 199.86	\$ 189.67	\$ 105.70	\$ 124.91	\$ 124.91	\$ 113.38	\$ 115.30
Lathers	\$ 132.60	\$ 205.63	\$ 96.08	\$ 182.56	\$ 132.60	\$ 182.56	\$ 163.35	\$ 250.21	\$ 132.60	\$ 134.53	\$ 132.60	\$ 182.56	\$ 132.60
Light Equipment Operators	\$ 124.91	\$ 230.61	\$ 124.91	\$ 182.56	\$ 115.30	\$ 182.56	\$ 149.90	\$ 249.83	\$ 124.91	\$ 124.91	\$ 124.91	\$ 182.56	\$ 115.30
Metal Building Assembler	\$ 153.74	\$ 326.69	\$ 130.68	\$ 169.11	\$ 151.81	\$ 211.39	\$ 163.35	\$ 288.26	\$ 153.74	\$ 153.74	\$ 153.74	\$ 151.81	\$ 151.81
Millwrights	\$ 384.35	\$ 208.89	\$ 153.74	\$ 176.80	\$ 363.21	\$ 182.56	\$ 172.96	\$ 262.32	\$ 355.52	\$ 365.13	\$ 384.35	\$ 142.21	\$ 363.21
Operating Engineer	\$ 278.66	\$ 288.26	\$ 176.80	\$ 180.64	\$ 221.00	\$ 192.18	\$ 221.00	\$ 265.20	\$ 180.64	\$ 140.28	\$ 278.66	\$ 140.28	\$ 172.96
Painters/Wall Covering Installers	\$ 138.36	\$ 202.06	\$ 124.91	\$ 142.21	\$ 132.60	\$ 124.91	\$ 105.70	\$ 173.53	\$ 115.30	\$ 144.13	\$ 138.36	\$ 119.15	\$ 132.60
Pipefitters	\$ 188.33	\$ 258.02	\$ 201.78	\$ 215.23	\$ 165.26	\$ 172.96	\$ 261.36	\$ 240.21	\$ 153.74	\$ 172.96	\$ 188.33	\$ 155.66	\$ 165.26
Plasterers	\$ 163.35	\$ 230.61	\$ 105.70	\$ 146.05	\$ 140.28	\$ 153.74	\$ 115.30	\$ 205.63	\$ 134.53	\$ 144.13	\$ 163.35	\$ 119.15	\$ 140.28
Plumbers	\$ 176.80	\$ 258.02	\$ 201.78	\$ 209.48	\$ 165.26	\$ 230.61	\$ 211.39	\$ 258.28	\$ 163.35	\$ 182.56	\$ 176.80	\$ 155.66	\$ 165.26
Project Manager	\$ 249.83	\$ 326.69	\$ 163.35	\$ 259.44	\$ 196.01	\$ 288.26	\$ 307.48	\$ 307.48	\$ 201.78	\$ 211.39	\$ 249.83	\$ 259.44	\$ 196.01
Project Administrator	\$ 163.35	\$ 326.69	\$ 105.70	\$ 336.31	\$ 149.90	\$ 172.96	\$ 144.13	\$ 192.18	\$ 153.74	\$ 163.35	\$ 163.35	\$ 259.44	\$ 149.90
Project Engineering	\$ 480.44	\$ 384.35	\$ 326.69	\$ 240.21	\$ 451.61	\$ 288.26	\$ 326.69	\$ 307.48	\$ 432.39	\$ 461.22	\$ 480.44	\$ 240.21	\$ 451.61
Refrigeration Technician	\$ 278.66	\$ 326.69	\$ 250.70	\$ 221.00	\$ 230.61	\$ 201.78	\$ 261.36	\$ 265.20	\$ 278.66	\$ 278.66	\$ 278.66	\$ 211.39	\$ 230.61
Refrigeration Supervisor	\$ 317.09	\$ 408.37	\$ 331.94	\$ 276.73	\$ 278.66	\$ 269.04	\$ 261.36	\$ 295.94	\$ 278.66	\$ 317.09	\$ 317.09	\$ 265.20	\$ 278.66
Roofers	\$ 132.60	\$ 202.74	\$ 105.70	\$ 157.58	\$ 126.83	\$ 134.53	\$ 172.96	\$ 157.39	\$ 115.30	\$ 153.74	\$ 132.60	\$ 99.93	\$ 126.83
Sheet Metal Workers	\$ 171.03	\$ 296.95	\$ 184.49	\$ 199.86	\$ 165.26	\$ 211.39	\$ 261.36	\$ 270.39	\$ 163.35	\$ 172.96	\$ 171.03	\$ 165.26	\$ 165.26
Sprinkler Fitters	\$ 171.03	\$ 217.66	\$ 199.17	\$ 207.55	\$ 165.26	\$ 115.30	\$ 163.35	\$ 209.85	\$ 163.35	\$ 172.96	\$ 171.03	\$ 167.19	\$ 165.26
Terrazzo Workers	\$ 144.13	\$ 207.70	\$ 124.91	\$ 161.43	\$ 134.53	\$ 138.36	\$ 122.99	\$ 263.28	\$ 124.91	\$ 153.74	\$ 144.13	\$ 128.76	\$ 134.53
Test & Balance Technician	\$ 249.83	\$ 326.69	\$ 220.13	\$ 215.23	\$ 230.61	\$ 288.26	\$ 226.76	\$ 265.20	\$ 201.78	\$ 249.83	\$ 249.83	\$ 211.39	\$ 230.61
Tile Setters	\$ 132.60	\$ 222.77	\$ 105.70	\$ 161.43	\$ 126.83	\$ 138.36	\$ 144.13	\$ 173.53	\$ 130.68	\$ 134.53	\$ 132.60	\$ 126.83	\$ 126.83
Water proofers/Caulkers	\$ 132.60	\$ 196.98	\$ 86.48	\$ 169.11	\$ 126.83	\$ 124.91	\$ 101.85	\$ 192.18	\$ 130.68	\$ 134.53	\$ 132.60	\$ 130.68	\$ 126.83
Water Treatment Technician	\$ 180.64	\$ 326.69	\$ 163.35	\$ 178.73	\$ 163.35	\$ 201.78	\$ 172.96	\$ 265.20	\$ 153.74	\$ 172.96	\$ 180.64	\$ 190.25	\$ 163.35
Per Diem Rate (per day per person Alaska)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Per Diem Rate (per day per person Hawaii)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA



Bid Invitation 24-09
OMNIA Labor Rates (\$/hr)



Region	SC	SE	NC	SC	West	NC	SE	NC	SE	SC	SE	SC
Labor Classification	Kansas City	Knoxville	Lincoln	Little Rock	Los Angeles	Louisville	Memphis	Minneapolis	Nashville	New Orleans	New York	Oklahoma City
Per Diem Rate (per day per person Continental U.S.)	\$ 288.26	\$ 288.26	\$ 288.26	\$ 288.26	\$ 384.35	\$ 288.26	\$ 288.26	\$ 136.45	\$ 288.26	\$ 288.26	\$ 576.52	\$ 288.26
Architectural	\$ 432.39	\$ 480.44	\$ 528.48	\$ 528.48	\$ 336.31	\$ 528.48	\$ 528.48	\$ 230.61	\$ 480.44	\$ 528.48	\$ 672.61	\$ 528.48
Asbestos Worker	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Boilermaker	\$ 221.00	\$ 182.56	\$ 259.44	\$ 230.61	\$ 235.42	\$ 165.26	\$ 230.61	\$ 259.44	\$ 182.56	\$ 230.61	\$ 259.44	\$ 221.00
Bricklayers; Masons	\$ 144.13	\$ 144.13	\$ 146.05	\$ 146.05	\$ 174.88	\$ 146.05	\$ 146.05	\$ 101.85	\$ 144.13	\$ 146.05	\$ 144.13	\$ 153.74
Carpenter/Case worker	\$ 134.53	\$ 134.53	\$ 140.28	\$ 140.28	\$ 164.79	\$ 140.28	\$ 140.28	\$ 172.96	\$ 134.53	\$ 140.28	\$ 124.91	\$ 144.13
Carpet Layers/Floor Installer	\$ 134.53	\$ 134.53	\$ 126.83	\$ 126.83	\$ 164.79	\$ 126.83	\$ 126.83	\$ 144.13	\$ 134.53	\$ 126.83	\$ 86.48	\$ 134.53
Delivery personnel	\$ 115.30	\$ 115.30	\$ 115.30	\$ 115.30	\$ 234.46	\$ 115.30	\$ 115.30	\$ 269.04	\$ 115.30	\$ 115.30	\$ 115.30	\$ 124.91
Drafting	\$ 259.44	\$ 192.18	\$ 451.61	\$ 451.61	\$ 163.35	\$ 461.22	\$ 451.61	\$ 172.96	\$ 192.18	\$ 451.61	\$ 345.91	\$ 461.22
Drywall Installers; Ceiling Installers	\$ 144.13	\$ 144.13	\$ 147.98	\$ 147.98	\$ 164.79	\$ 147.98	\$ 147.98	\$ 169.11	\$ 144.13	\$ 147.98	\$ 105.70	\$ 144.13
Electricians	\$ 221.00	\$ 201.78	\$ 174.88	\$ 174.88	\$ 269.04	\$ 174.88	\$ 174.88	\$ 211.39	\$ 201.78	\$ 174.88	\$ 326.69	\$ 182.56
Elevator Mechanics	\$ 269.04	\$ 192.18	\$ 278.66	\$ 278.66	\$ 262.32	\$ 403.57	\$ 278.66	\$ 278.66	\$ 192.18	\$ 278.66	\$ 451.61	\$ 278.66
Engineering Design	\$ 432.39	\$ 336.31	\$ 515.02	\$ 515.02	\$ 240.21	\$ 515.02	\$ 515.02	\$ 345.91	\$ 336.31	\$ 515.02	\$ 480.44	\$ 518.87
Energy Engineer	\$ 432.39	\$ 336.31	\$ 269.04	\$ 317.09	\$ 336.31	\$ 240.21	\$ 317.09	\$ 269.04	\$ 336.31	\$ 317.09	\$ 345.91	\$ 317.09
Glaziers	\$ 115.30	\$ 144.13	\$ 140.28	\$ 140.28	\$ 205.14	\$ 140.28	\$ 140.28	\$ 171.03	\$ 144.13	\$ 140.28	\$ 124.91	\$ 144.13
Heavy Equipment Operators	\$ 134.53	\$ 144.13	\$ 126.83	\$ 126.83	\$ 269.04	\$ 126.83	\$ 126.83	\$ 307.48	\$ 144.13	\$ 126.83	\$ 172.96	\$ 130.68
Helper	\$ 115.30	\$ 115.30	\$ 115.30	\$ 115.30	\$ 234.46	\$ 115.30	\$ 115.30	\$ 153.74	\$ 115.30	\$ 115.30	\$ 86.48	\$ 124.91
HVAC Helper (CAT 3)	\$ 124.91	\$ 103.00	\$ 134.00	\$ 121.51	\$ 147.62	\$ 138.00	\$ 104.47	\$ 149.00	\$ 127.00	\$ 132.00	\$ 204.00	\$ 126.05
HVAC Light Commercial (CAT 2)	\$ 147.62	\$ 126.00	\$ 180.00	\$ 155.57	\$ 198.73	\$ 160.00	\$ 104.47	\$ 190.00	\$ 138.00	\$ 152.00	\$ 212.00	\$ 149.90
HVAC Commercial AC Technician (CAT 1)	\$ 181.69	\$ 157.00	\$ 189.00	\$ 155.57	\$ 198.73	\$ 199.00	\$ 170.34	\$ 216.00	\$ 165.00	\$ 189.00	\$ 238.00	\$ 187.37
HVAC Field Supervisor (CAT 4)	\$ 194.67	\$ 194.00	\$ 193.00	\$ 199.86	\$ 238.47	\$ 240.00	\$ 198.73	\$ 239.00	\$ 194.00	\$ 207.00	\$ 240.00	\$ 224.84
HVAC Refrigeration technician	\$ 278.66	\$ 240.21	\$ 278.66	\$ 221.00	\$ 288.26	\$ 278.66	\$ 221.00	\$ 265.20	\$ 240.21	\$ 278.66	\$ 326.69	\$ 278.66
HVAC Duct installer	\$ 182.56	\$ 192.18	\$ 151.81	\$ 151.81	\$ 192.18	\$ 157.58	\$ 151.81	\$ 294.03	\$ 192.18	\$ 151.81	\$ 307.48	\$ 163.35
HVAC Filter technician	\$ 134.53	\$ 144.13	\$ 121.07	\$ 121.07	\$ 234.46	\$ 121.07	\$ 121.07	\$ 240.21	\$ 144.13	\$ 121.07	\$ 288.26	\$ 153.74
HVAC Building Automation Technician	\$ 249.83	\$ 249.83	\$ 249.83	\$ 249.83	\$ 269.04	\$ 249.83	\$ 249.83	\$ 294.03	\$ 249.83	\$ 249.83	\$ 345.91	\$ 297.87
Infrared Technician	\$ 249.83	\$ 240.21	\$ 249.83	\$ 249.83	\$ 288.26	\$ 249.83	\$ 249.83	\$ 172.96	\$ 240.21	\$ 249.83	\$ 317.09	\$ 269.04
Insulators	\$ 182.56	\$ 172.96	\$ 182.56	\$ 182.56	\$ 144.26	\$ 182.56	\$ 182.56	\$ 163.35	\$ 172.96	\$ 182.56	\$ 186.41	\$ 188.33
Ironworkers	\$ 182.56	\$ 192.18	\$ 182.56	\$ 182.56	\$ 208.50	\$ 182.56	\$ 182.56	\$ 288.26	\$ 192.18	\$ 182.56	\$ 230.61	\$ 182.56
Laborers	\$ 115.30	\$ 115.30	\$ 115.30	\$ 115.30	\$ 184.97	\$ 115.30	\$ 115.30	\$ 221.00	\$ 115.30	\$ 115.30	\$ 115.30	\$ 124.91
Lathers	\$ 134.53	\$ 138.36	\$ 132.60	\$ 132.60	\$ 164.79	\$ 132.60	\$ 132.60	\$ 172.96	\$ 138.36	\$ 132.60	\$ 192.18	\$ 132.60
Light Equipment Operators	\$ 134.53	\$ 134.53	\$ 115.30	\$ 115.30	\$ 230.61	\$ 115.30	\$ 115.30	\$ 182.56	\$ 134.53	\$ 115.30	\$ 124.91	\$ 124.91
Metal Building Assembler	\$ 153.74	\$ 153.74	\$ 151.81	\$ 151.81	\$ 192.18	\$ 151.81	\$ 151.81	\$ 172.96	\$ 153.74	\$ 151.81	\$ 192.18	\$ 153.74
Millwrights	\$ 336.31	\$ 288.26	\$ 363.21	\$ 363.21	\$ 164.79	\$ 363.21	\$ 363.21	\$ 172.96	\$ 288.26	\$ 363.21	\$ 614.95	\$ 384.35
Operating Engineer	\$ 221.00	\$ 172.96	\$ 221.00	\$ 278.66	\$ 211.39	\$ 221.00	\$ 278.66	\$ 221.00	\$ 172.96	\$ 278.66	\$ 153.74	\$ 278.66
Painters/Wall Covering Installers	\$ 134.53	\$ 134.53	\$ 132.60	\$ 132.60	\$ 144.61	\$ 132.60	\$ 132.60	\$ 115.30	\$ 134.53	\$ 132.60	\$ 105.70	\$ 138.36
Pipefitters	\$ 192.18	\$ 221.00	\$ 165.26	\$ 165.26	\$ 240.21	\$ 165.26	\$ 165.26	\$ 294.03	\$ 221.00	\$ 165.26	\$ 192.18	\$ 188.33
Plasterers	\$ 144.13	\$ 144.13	\$ 140.28	\$ 140.28	\$ 169.83	\$ 140.28	\$ 140.28	\$ 149.90	\$ 144.13	\$ 140.28	\$ 144.13	\$ 163.35
Plumbers	\$ 192.18	\$ 192.18	\$ 165.26	\$ 165.26	\$ 192.18	\$ 165.26	\$ 165.26	\$ 226.76	\$ 192.18	\$ 165.26	\$ 326.69	\$ 176.80
Project Manager	\$ 259.44	\$ 240.21	\$ 196.01	\$ 196.01	\$ 365.13	\$ 196.01	\$ 196.01	\$ 336.31	\$ 240.21	\$ 196.01	\$ 192.18	\$ 249.83
Project Administrator	\$ 144.13	\$ 151.81	\$ 149.90	\$ 149.90	\$ 163.35	\$ 149.90	\$ 149.90	\$ 144.13	\$ 151.81	\$ 149.90	\$ 144.13	\$ 163.35
Project Engineering	\$ 432.39	\$ 403.57	\$ 451.61	\$ 451.61	\$ 288.26	\$ 451.61	\$ 451.61	\$ 336.31	\$ 403.57	\$ 451.61	\$ 480.44	\$ 480.44
Refrigeration Technician	\$ 230.61	\$ 230.61	\$ 230.61	\$ 230.61	\$ 288.26	\$ 230.61	\$ 230.61	\$ 294.03	\$ 230.61	\$ 230.61	\$ 326.69	\$ 278.66
Refrigeration Supervisor	\$ 278.66	\$ 278.66	\$ 278.66	\$ 278.66	\$ 360.33	\$ 278.66	\$ 278.66	\$ 294.03	\$ 278.66	\$ 278.66	\$ 317.09	\$ 317.09
Roofers	\$ 211.39	\$ 144.13	\$ 126.83	\$ 126.83	\$ 134.53	\$ 134.53	\$ 126.83	\$ 176.80	\$ 144.13	\$ 126.83	\$ 153.74	\$ 132.60
Sheet Metal Workers	\$ 182.56	\$ 182.56	\$ 165.26	\$ 165.26	\$ 192.18	\$ 165.26	\$ 165.26	\$ 294.03	\$ 182.56	\$ 165.26	\$ 326.69	\$ 171.03
Sprinkler Fitters	\$ 211.39	\$ 182.56	\$ 165.26	\$ 165.26	\$ 218.60	\$ 165.26	\$ 165.26	\$ 259.44	\$ 182.56	\$ 165.26	\$ 288.26	\$ 171.03
Terrazzo Workers	\$ 134.53	\$ 134.53	\$ 134.53	\$ 134.53	\$ 151.34	\$ 134.53	\$ 134.53	\$ 153.74	\$ 134.53	\$ 134.53	\$ 153.74	\$ 144.13
Test & Balance Technician	\$ 221.00	\$ 230.61	\$ 230.61	\$ 230.61	\$ 242.62	\$ 230.61	\$ 230.61	\$ 249.83	\$ 230.61	\$ 230.61	\$ 263.28	\$ 249.83
Tile Setters	\$ 134.53	\$ 134.53	\$ 126.83	\$ 126.83	\$ 168.15	\$ 126.83	\$ 126.83	\$ 163.35	\$ 134.53	\$ 126.83	\$ 124.91	\$ 132.60
Water proofers/Caulkers	\$ 134.53	\$ 134.53	\$ 126.83	\$ 126.83	\$ 165.26	\$ 126.83	\$ 126.83	\$ 124.91	\$ 134.53	\$ 126.83	\$ 126.83	\$ 132.60
Water Treatment Technician	\$ 182.56	\$ 163.35	\$ 163.35	\$ 163.35	\$ 249.83	\$ 163.35	\$ 163.35	\$ 172.96	\$ 163.35	\$ 163.35	\$ 215.23	\$ 180.64
Per Diem Rate (per day per person Alaska)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Per Diem Rate (per day per person Hawaii)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA



Bid Invitation 24-09
OMNIA Labor Rates (\$/hr)



Region	SE	SE	SC	MA	West	CANE	NC	SC	SE	MA	CANE	SC	West
Labor Classification	Orlando	Pensacola	Phoenix	Pittsburgh	Portland	Princeton	Sioux Falls	St Louis	Raleigh	Richmond	Rochester	San Antonio	San Diego
Per Diem Rate (per day per person Continental U.S.)	\$ 470.82	\$ 288.26	\$ 336.31	\$ 851.33	\$ 336.31	\$ 384.35	\$ 98.01	\$ 288.26	\$ 288.26	\$ 224.84	\$ 851.33	\$ 288.26	\$ 384.35
Architectural	\$ 307.48	\$ 518.87	\$ 365.13	\$ 672.61	\$ 384.35	\$ 672.61	\$ 230.61	\$ 528.48	\$ 528.48	\$ 224.84	\$ 672.61	\$ 528.48	\$ 288.26
Asbestos Worker	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Boilermaker	\$ 201.78	\$ 192.18	\$ 211.39	\$ 182.56	\$ 259.44	\$ 249.83	\$ 230.61	\$ 259.44	\$ 288.26	\$ 161.43	\$ 182.56	\$ 230.61	\$ 235.42
Bricklayers; Masons	\$ 192.18	\$ 144.13	\$ 130.68	\$ 182.56	\$ 138.36	\$ 211.39	\$ 67.26	\$ 163.35	\$ 163.35	\$ 128.76	\$ 182.56	\$ 146.05	\$ 168.15
Carpenter/Case worker	\$ 105.70	\$ 138.36	\$ 130.68	\$ 96.08	\$ 144.13	\$ 240.21	\$ 163.35	\$ 163.35	\$ 163.35	\$ 124.91	\$ 96.08	\$ 140.28	\$ 144.61
Carpet Layers/Floor Installer	\$ 163.35	\$ 119.15	\$ 105.70	\$ 96.08	\$ 86.48	\$ 240.21	\$ 134.53	\$ 126.83	\$ 124.91	\$ 288.26	\$ 96.08	\$ 126.83	\$ 144.61
Delivery personnel	\$ 134.53	\$ 96.08	\$ 73.03	\$ 144.13	\$ 67.26	\$ 96.08	\$ 288.26	\$ 115.30	\$ 124.91	\$ 288.26	\$ 144.13	\$ 115.30	\$ 230.61
Drafting	\$ 153.74	\$ 430.47	\$ 269.04	\$ 182.56	\$ 153.74	\$ 288.26	\$ 157.58	\$ 451.61	\$ 470.82	\$ 76.87	\$ 182.56	\$ 451.61	\$ 144.13
Drywall Installers; Ceiling Installers	\$ 153.74	\$ 144.13	\$ 106.12	\$ 240.21	\$ 144.13	\$ 163.35	\$ 144.13	\$ 153.74	\$ 163.35	\$ 163.35	\$ 240.21	\$ 147.98	\$ 137.89
Electricians	\$ 134.53	\$ 172.96	\$ 192.18	\$ 240.21	\$ 317.09	\$ 269.04	\$ 196.01	\$ 182.56	\$ 182.56	\$ 86.48	\$ 240.21	\$ 174.88	\$ 232.90
Elevator Mechanics	\$ 672.61	\$ 230.61	\$ 720.65	\$ 288.26	\$ 317.09	\$ 288.26	\$ 188.33	\$ 88.34	\$ 230.61	\$ 153.74	\$ 288.26	\$ 278.66	\$ 262.32
Engineering Design	\$ 307.48	\$ 518.87	\$ 345.91	\$ 288.26	\$ 384.35	\$ 480.44	\$ 326.69	\$ 518.87	\$ 528.48	\$ 269.04	\$ 288.26	\$ 515.02	\$ 192.18
Energy Engineer	\$ 307.48	\$ 528.48	\$ 317.09	\$ 345.91	\$ 336.31	\$ 480.44	\$ 269.04	\$ 269.04	\$ 528.48	\$ 134.53	\$ 345.91	\$ 288.26	\$ 288.26
Glaziers	\$ 144.13	\$ 134.53	\$ 92.25	\$ 240.21	\$ 144.13	\$ 172.96	\$ 144.13	\$ 144.13	\$ 163.35	\$ 111.46	\$ 240.21	\$ 140.28	\$ 191.69
Heavy Equipment Operators	\$ 240.21	\$ 124.91	\$ 211.39	\$ 86.48	\$ 182.56	\$ 188.33	\$ 163.35	\$ 288.26	\$ 134.53	\$ 144.13	\$ 86.48	\$ 126.83	\$ 238.78
Helper	\$ 105.70	\$ 105.70	\$ 67.26	\$ 69.10	\$ 134.53	\$ 163.35	\$ 124.91	\$ 115.30	\$ 124.91	\$ 124.91	\$ 69.10	\$ 115.30	\$ 230.61
HVAC Helper (CAT 3)	\$ 156.00	\$ 114.00	\$ 150.00	\$ 110.00	\$ 207.00	\$ 161.25	\$ 127.00	\$ 147.62	\$ 138.00	\$ 152.00	\$ 141.00	\$ 158.00	\$ 147.62
HVAC Light Commercial (CAT 2)	\$ 198.00	\$ 128.00	\$ 199.00	\$ 181.00	\$ 207.00	\$ 187.37	\$ 160.00	\$ 124.91	\$ 165.00	\$ 152.00	\$ 158.00	\$ 174.00	\$ 147.62
HVAC Commercial AC Technician (CAT 1)	\$ 198.00	\$ 163.00	\$ 220.00	\$ 213.00	\$ 253.00	\$ 215.76	\$ 179.00	\$ 181.69	\$ 187.00	\$ 178.00	\$ 190.00	\$ 212.00	\$ 198.73
HVAC Field Supervisor (CAT 4)	\$ 225.00	\$ 207.00	\$ 238.00	\$ 250.00	\$ 293.00	\$ 255.50	\$ 193.00	\$ 204.40	\$ 249.00	\$ 222.00	\$ 234.00	\$ 218.00	\$ 238.47
HVAC Refrigeration technician	\$ 172.96	\$ 265.20	\$ 247.91	\$ 182.56	\$ 209.31	\$ 286.34	\$ 240.21	\$ 278.66	\$ 278.66	\$ 105.70	\$ 182.56	\$ 278.66	\$ 269.04
HVAC Duct installer	\$ 134.53	\$ 157.58	\$ 153.74	\$ 163.35	\$ 209.31	\$ 269.04	\$ 267.12	\$ 182.56	\$ 153.74	\$ 144.13	\$ 163.35	\$ 151.81	\$ 173.84
HVAC Filter technician	\$ 124.91	\$ 105.70	\$ 124.91	\$ 230.61	\$ 211.39	\$ 240.21	\$ 215.23	\$ 124.91	\$ 124.91	\$ 161.43	\$ 230.61	\$ 121.07	\$ 230.61
HVAC Building Automation Technician	\$ 297.87	\$ 269.04	\$ 253.67	\$ 345.91	\$ 209.31	\$ 313.24	\$ 267.12	\$ 259.44	\$ 278.66	\$ 176.80	\$ 345.91	\$ 249.83	\$ 230.61
Infrared Technician	\$ 269.04	\$ 257.51	\$ 171.03	\$ 182.56	\$ 317.09	\$ 278.66	\$ 144.13	\$ 259.44	\$ 259.44	\$ 144.13	\$ 182.56	\$ 249.83	\$ 288.26
Insulators	\$ 99.93	\$ 188.33	\$ 99.93	\$ 211.39	\$ 230.61	\$ 215.23	\$ 163.35	\$ 154.05	\$ 182.56	\$ 128.76	\$ 211.39	\$ 182.56	\$ 144.26
Ironworkers	\$ 230.61	\$ 188.33	\$ 192.18	\$ 182.56	\$ 230.61	\$ 240.21	\$ 278.66	\$ 182.56	\$ 182.56	\$ 138.36	\$ 182.56	\$ 182.56	\$ 208.50
Laborers	\$ 105.70	\$ 105.70	\$ 61.50	\$ 182.56	\$ 134.53	\$ 163.35	\$ 207.55	\$ 124.91	\$ 124.91	\$ 153.74	\$ 182.56	\$ 115.30	\$ 158.07
Lathers	\$ 182.56	\$ 132.60	\$ 92.25	\$ 182.56	\$ 144.13	\$ 234.46	\$ 163.35	\$ 134.53	\$ 134.53	\$ 211.39	\$ 182.56	\$ 132.60	\$ 124.43
Light Equipment Operators	\$ 182.56	\$ 124.91	\$ 117.23	\$ 211.39	\$ 144.13	\$ 188.33	\$ 167.19	\$ 172.96	\$ 124.91	\$ 144.13	\$ 211.39	\$ 115.30	\$ 211.39
Metal Building Assembler	\$ 211.39	\$ 153.74	\$ 107.23	\$ 182.56	\$ 172.96	\$ 259.44	\$ 163.35	\$ 153.74	\$ 153.74	\$ 163.35	\$ 182.56	\$ 151.81	\$ 173.84
Millwrights	\$ 182.56	\$ 355.52	\$ 122.99	\$ 163.35	\$ 240.21	\$ 234.46	\$ 172.96	\$ 163.35	\$ 365.13	\$ 192.18	\$ 163.35	\$ 363.21	\$ 164.79
Operating Engineer	\$ 192.18	\$ 140.28	\$ 176.80	\$ 182.56	\$ 201.78	\$ 221.00	\$ 172.96	\$ 221.00	\$ 140.28	\$ 140.28	\$ 182.56	\$ 278.66	\$ 192.18
Painters/Wall Covering Installers	\$ 124.91	\$ 115.30	\$ 123.20	\$ 182.56	\$ 144.13	\$ 163.35	\$ 105.70	\$ 163.35	\$ 144.13	\$ 119.15	\$ 182.56	\$ 132.60	\$ 144.61
Pipefitters	\$ 172.96	\$ 153.74	\$ 169.11	\$ 163.35	\$ 209.31	\$ 307.48	\$ 267.12	\$ 178.73	\$ 172.96	\$ 155.66	\$ 163.35	\$ 165.26	\$ 217.16
Plasterers	\$ 153.74	\$ 134.53	\$ 92.25	\$ 182.56	\$ 182.56	\$ 211.39	\$ 115.30	\$ 144.13	\$ 144.13	\$ 119.15	\$ 182.56	\$ 140.28	\$ 169.83
Plumbers	\$ 230.61	\$ 163.35	\$ 171.03	\$ 240.21	\$ 209.31	\$ 307.48	\$ 211.39	\$ 188.33	\$ 182.56	\$ 155.66	\$ 240.21	\$ 165.26	\$ 171.52
Project Manager	\$ 288.26	\$ 201.78	\$ 153.74	\$ 163.35	\$ 209.31	\$ 288.26	\$ 307.48	\$ 211.39	\$ 211.39	\$ 259.44	\$ 163.35	\$ 196.01	\$ 365.13
Project Administrator	\$ 172.96	\$ 153.74	\$ 105.70	\$ 288.26	\$ 163.35	\$ 192.18	\$ 144.13	\$ 149.90	\$ 163.35	\$ 259.44	\$ 288.26	\$ 149.90	\$ 163.35
Project Engineering	\$ 288.26	\$ 432.39	\$ 317.09	\$ 192.18	\$ 336.31	\$ 480.44	\$ 317.09	\$ 451.61	\$ 461.22	\$ 240.21	\$ 192.18	\$ 451.61	\$ 240.21
Refrigeration Technician	\$ 201.78	\$ 265.20	\$ 247.91	\$ 240.21	\$ 209.31	\$ 286.34	\$ 267.12	\$ 240.21	\$ 278.66	\$ 211.39	\$ 240.21	\$ 230.61	\$ 269.04
Refrigeration Supervisor	\$ 269.04	\$ 278.66	\$ 269.04	\$ 182.56	\$ 241.09	\$ 317.09	\$ 267.12	\$ 278.66	\$ 317.09	\$ 265.20	\$ 182.56	\$ 278.66	\$ 336.31
Roofers	\$ 134.53	\$ 115.30	\$ 99.93	\$ 182.56	\$ 182.56	\$ 163.35	\$ 163.35	\$ 134.53	\$ 153.74	\$ 99.93	\$ 182.56	\$ 126.83	\$ 124.91
Sheet Metal Workers	\$ 211.39	\$ 163.35	\$ 176.80	\$ 182.56	\$ 209.31	\$ 269.04	\$ 267.12	\$ 182.56	\$ 172.96	\$ 165.26	\$ 182.56	\$ 165.26	\$ 173.84
Sprinkler Fitters	\$ 115.30	\$ 163.35	\$ 153.74	\$ 288.26	\$ 288.26	\$ 307.48	\$ 149.90	\$ 192.18	\$ 172.96	\$ 167.19	\$ 288.26	\$ 165.26	\$ 181.60
Terrazzo Workers	\$ 138.36	\$ 124.91	\$ 121.07	\$ 182.56	\$ 182.56	\$ 249.83	\$ 134.53	\$ 134.53	\$ 153.74	\$ 128.76	\$ 182.56	\$ 134.53	\$ 151.34
Test & Balance Technician	\$ 288.26	\$ 201.78	\$ 211.39	\$ 263.28	\$ 240.21	\$ 230.61	\$ 222.93	\$ 240.21	\$ 249.83	\$ 211.39	\$ 263.28	\$ 230.61	\$ 242.62
Tile Setters	\$ 138.36	\$ 130.68	\$ 92.25	\$ 124.91	\$ 182.56	\$ 259.44	\$ 144.13	\$ 126.83	\$ 134.53	\$ 126.83	\$ 124.91	\$ 126.83	\$ 168.15
Water proofers/Caulkers	\$ 124.91	\$ 130.68	\$ 80.71	\$ 211.39	\$ 144.13	\$ 215.23	\$ 103.78	\$ 126.83	\$ 134.53	\$ 130.68	\$ 211.39	\$ 126.83	\$ 146.05
Water Treatment Technician	\$ 201.78	\$ 153.74	\$ 163.35	\$ 215.23	\$ 115.30	\$ 211.39	\$ 172.96	\$ 153.74	\$ 172.96	\$ 190.25	\$ 215.23	\$ 163.35	\$ 230.61
Per Diem Rate (per day per person Alaska)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Per Diem Rate (per day per person Hawaii)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA



Bid Invitation 24-09
OMNIA Labor Rates (\$/hr)



Region	West	SE	West	SE	SE	NC	SC	SC	MA
Labor Classification	San Francisco	Savannah	Seattle	South Florida	Tampa	Toledo	Tucson	Valley Center	Washington DC
Per Diem Rate (per day per person Continental U.S.)	\$ 384.35	\$ 288.26	\$ 336.31	\$ 384.35	\$ 288.26	\$ 384.35	\$ 336.31	\$ 288.26	\$ 384.35
Architectural	\$ 365.13	\$ 278.66	\$ 384.35	\$ 240.21	\$ 518.87	\$ 240.21	\$ 365.13	\$ 528.48	\$ 345.91
Asbestos Worker	NA	NA	NA	NA	NA	NA	NA	NA	NA
Boilermaker	\$ 330.93	\$ 113.92	\$ 259.44	\$ 172.96	\$ 192.18	\$ 172.96	\$ 211.39	\$ 230.61	\$ 259.44
Bricklayers; Masons	\$ 257.51	\$ 70.79	\$ 138.36	\$ 171.03	\$ 144.13	\$ 171.03	\$ 130.68	\$ 146.05	\$ 144.13
Carpenter/Case worker	\$ 278.66	\$ 76.99	\$ 144.13	\$ 207.55	\$ 138.36	\$ 207.55	\$ 130.68	\$ 140.28	\$ 124.91
Carpet Layers/Floor Installer	\$ 262.32	\$ 81.67	\$ 86.48	\$ 161.43	\$ 119.15	\$ 161.43	\$ 105.70	\$ 126.83	\$ 86.48
Delivery personnel	\$ 230.61	\$ 68.99	\$ 67.26	\$ 138.36	\$ 96.08	\$ 138.36	\$ 73.03	\$ 115.30	\$ 115.30
Drafting	\$ 345.91	\$ 144.39	\$ 153.74	\$ 144.13	\$ 430.47	\$ 144.13	\$ 247.91	\$ 451.61	\$ 345.91
Drywall Installers; Ceiling Installers	\$ 274.42	\$ 86.48	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 93.62	\$ 147.98	\$ 105.70
Electricians	\$ 355.14	\$ 114.98	\$ 259.44	\$ 201.78	\$ 172.96	\$ 201.78	\$ 144.13	\$ 174.88	\$ 188.33
Elevator Mechanics	\$ 354.37	\$ 221.00	\$ 317.09	\$ 182.56	\$ 230.61	\$ 182.56	\$ 720.65	\$ 278.66	\$ 451.61
Engineering Design	\$ 365.13	\$ 174.10	\$ 384.35	\$ 259.44	\$ 518.87	\$ 259.44	\$ 345.91	\$ 515.02	\$ 480.44
Energy Engineer	\$ 365.13	\$ 153.00	\$ 336.31	\$ 259.44	\$ 528.48	\$ 259.44	\$ 317.09	\$ 288.26	\$ 345.91
Glaziers	\$ 270.39	\$ 58.30	\$ 144.13	\$ 155.66	\$ 134.53	\$ 155.66	\$ 92.25	\$ 140.28	\$ 124.91
Heavy Equipment Operators	\$ 250.21	\$ 145.86	\$ 182.56	\$ 213.31	\$ 124.91	\$ 213.31	\$ 211.39	\$ 126.83	\$ 172.96
Helper	\$ 230.61	\$ 105.70	\$ 134.53	\$ 144.13	\$ 105.70	\$ 144.13	\$ 67.26	\$ 115.30	\$ 86.48
HVAC Helper (CAT 3)	\$ 200.00	\$ 130.00	\$ 238.00	\$ 146.00	\$ 156.00	\$ 152.17	\$ 150.00	\$ 155.00	\$ 155.00
HVAC Light Commercial (CAT 2)	\$ 285.00	\$ 161.00	\$ 229.00	\$ 205.00	\$ 198.00	\$ 152.17	\$ 199.00	\$ 160.00	\$ 200.00
HVAC Commercial AC Technician (CAT 1)	\$ 300.00	\$ 189.00	\$ 257.00	\$ 205.00	\$ 198.00	\$ 211.22	\$ 220.00	\$ 192.00	\$ 236.00
HVAC Field Supervisor (CAT 4)	\$ 395.00	\$ 218.00	\$ 311.00	\$ 260.00	\$ 225.00	\$ 253.23	\$ 238.00	\$ 208.00	\$ 278.00
HVAC Refrigeration technician	\$ 374.74	\$ 201.78	\$ 232.98	\$ 221.00	\$ 265.20	\$ 221.00	\$ 222.93	\$ 278.66	\$ 317.09
HVAC Duct installer	\$ 313.24	\$ 79.10	\$ 232.98	\$ 201.78	\$ 157.58	\$ 201.78	\$ 153.74	\$ 151.81	\$ 317.09
HVAC Filter technician	\$ 313.24	\$ 163.35	\$ 211.39	\$ 169.11	\$ 105.70	\$ 169.11	\$ 124.91	\$ 121.07	\$ 134.53
HVAC Building Automation Technician	\$ 313.24	\$ 307.48	\$ 232.98	\$ 245.98	\$ 269.04	\$ 245.98	\$ 253.67	\$ 249.83	\$ 317.09
Infrared Technician	\$ 193.71	\$ 144.13	\$ 317.09	\$ 240.21	\$ 257.51	\$ 240.21	\$ 171.03	\$ 249.83	\$ 317.09
Insulators	\$ 306.72	\$ 94.16	\$ 230.61	\$ 196.01	\$ 188.33	\$ 196.01	\$ 92.25	\$ 182.56	\$ 186.41
Ironworkers	\$ 213.89	\$ 124.91	\$ 230.61	\$ 226.76	\$ 188.33	\$ 226.76	\$ 192.18	\$ 182.56	\$ 230.61
Laborers	\$ 193.71	\$ 96.08	\$ 115.30	\$ 146.05	\$ 105.70	\$ 146.05	\$ 61.50	\$ 115.30	\$ 115.30
Lathers	\$ 274.42	\$ 105.70	\$ 144.13	\$ 182.56	\$ 132.60	\$ 182.56	\$ 92.25	\$ 132.60	\$ 192.18
Light Equipment Operators	\$ 307.48	\$ 101.39	\$ 144.13	\$ 182.56	\$ 124.91	\$ 182.56	\$ 117.23	\$ 115.30	\$ 124.91
Metal Building Assembler	\$ 345.91	\$ 59.88	\$ 172.96	\$ 169.11	\$ 153.74	\$ 169.11	\$ 107.23	\$ 151.81	\$ 192.18
Millwrights	\$ 282.49	\$ 114.62	\$ 240.21	\$ 176.80	\$ 355.52	\$ 176.80	\$ 122.99	\$ 363.21	\$ 614.95
Operating Engineer	\$ 313.24	\$ 63.07	\$ 201.78	\$ 180.64	\$ 140.28	\$ 180.64	\$ 176.80	\$ 278.66	\$ 153.74
Painters/Wall Covering Installers	\$ 248.12	\$ 76.48	\$ 144.13	\$ 142.21	\$ 115.30	\$ 142.21	\$ 93.91	\$ 132.60	\$ 105.70
Pipefitters	\$ 363.21	\$ 87.94	\$ 232.98	\$ 215.23	\$ 153.74	\$ 215.23	\$ 169.11	\$ 165.26	\$ 192.18
Plasterers	\$ 238.11	\$ 63.07	\$ 182.56	\$ 146.05	\$ 134.53	\$ 146.05	\$ 92.25	\$ 140.28	\$ 144.13
Plumbers	\$ 431.82	\$ 87.94	\$ 232.98	\$ 209.48	\$ 163.35	\$ 209.48	\$ 171.03	\$ 165.26	\$ 192.18
Project Manager	\$ 365.13	\$ 173.22	\$ 232.98	\$ 259.44	\$ 201.78	\$ 259.44	\$ 153.74	\$ 196.01	\$ 192.18
Project Administrator	\$ 288.26	\$ 122.99	\$ 163.35	\$ 336.31	\$ 153.74	\$ 336.31	\$ 105.70	\$ 149.90	\$ 144.13
Project Engineering	\$ 365.13	\$ 227.30	\$ 336.31	\$ 240.21	\$ 432.39	\$ 240.21	\$ 317.09	\$ 451.61	\$ 480.44
Refrigeration Technician	\$ 374.74	\$ 182.56	\$ 232.98	\$ 221.00	\$ 265.20	\$ 221.00	\$ 222.93	\$ 230.61	\$ 317.09
Refrigeration Supervisor	\$ 468.90	\$ 201.78	\$ 258.56	\$ 276.73	\$ 278.66	\$ 276.73	\$ 247.91	\$ 278.66	\$ 317.09
Roofers	\$ 197.74	\$ 62.46	\$ 182.56	\$ 157.58	\$ 115.30	\$ 157.58	\$ 99.93	\$ 126.83	\$ 153.74
Sheet Metal Workers	\$ 363.21	\$ 124.91	\$ 232.98	\$ 199.86	\$ 163.35	\$ 199.86	\$ 176.80	\$ 165.26	\$ 182.56
Sprinkler Fitters	\$ 339.00	\$ 158.54	\$ 259.44	\$ 207.55	\$ 163.35	\$ 207.55	\$ 144.13	\$ 165.26	\$ 288.26
Terrazzo Workers	\$ 263.28	\$ 153.74	\$ 182.56	\$ 161.43	\$ 124.91	\$ 161.43	\$ 121.07	\$ 134.53	\$ 153.74
Test & Balance Technician	\$ 374.74	\$ 172.96	\$ 240.21	\$ 215.23	\$ 201.78	\$ 215.23	\$ 172.96	\$ 230.61	\$ 263.28
Tile Setters	\$ 217.92	\$ 70.79	\$ 182.56	\$ 161.43	\$ 130.68	\$ 161.43	\$ 92.25	\$ 126.83	\$ 124.91
Water proofers/Caulkers	\$ 288.26	\$ 70.79	\$ 144.13	\$ 169.11	\$ 130.68	\$ 169.11	\$ 80.71	\$ 126.83	\$ 126.83
Water Treatment Technician	\$ 374.74	\$ 163.35	\$ 115.30	\$ 178.73	\$ 153.74	\$ 178.73	\$ 163.35	\$ 163.35	\$ 215.23
Per Diem Rate (per day per person Alaska)	NA	NA	NA	NA	NA	NA	NA	NA	NA
Per Diem Rate (per day per person Hawaii)	NA	NA	NA	NA	NA	NA	NA	NA	NA



OMNIA Approved Manufacturers								
	Standard		Quantity Discount		Stock Program		Quick Ship	
	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier
HVAC Refrigeration								
Arctic Chill	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Broad - Absorption Chillers	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied A/C Screw Chillers	46.0%	0.5400	Note 1	Note 1	36.0%	0.6400	31.0%	0.6900
Daikin Applied A/C Scroll Chillers	46.0%	0.5400	Note 1	Note 1	36.0%	0.6400	31.0%	0.6900
Daikin Applied A/C Scroll Condensing Units	43.0%	0.5700	Note 1	Note 1	33.0%	0.6700	N/A	N/A
Daikin Applied Fluid Coolers	47.0%	0.5300	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied RTU Scroll Condensing Units	43.0%	0.5700	Note 1	Note 1	N/A	N/A	28.0%	0.7200
Daikin Applied Self-Contained Systems	39.0%	0.6100	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied W/C Centrifugal Chillers	46.0%	0.5400	Note 1	Note 1	36.0%	0.6400	N/A	N/A
Daikin Applied W/C Screw Chillers	44.0%	0.5600	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied W/C Scroll Chillers	46.0%	0.5400	Note 1	Note 1	N/A	N/A	N/A	N/A
Drake Refrigeration, Inc.	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Epsilon	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
FAFCO	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Legacy	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Motivair	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Multiaqua	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Multistack	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Tandem Chillers	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Techochill (Techogen)	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
TempMaster	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Thermax	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
United Coolair	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Yazaki	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Indoor Air Quality Products and Devices								
American Air Filter	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
AtmosAir	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
Bioclimatic Air Systems	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Air Purifier	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Dynamic Air Quality Solutions	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
Ebtron	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
GallantAir	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Global Plasma Solutions	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
Lumalier (an Evergreen UV Company)	15.0%	0.8500	Note 1	Note 1	N/A	N/A	N/A	N/A
Oxygen 8	15.0%	0.8500	Note 1	Note 1	N/A	N/A	N/A	N/A
Plasma Air	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
Sterile-Aire	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
UV Resources	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
Venmar CES	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A



OMNIA Approved Manufacturers								
	Standard		Quantity Discount		Stock Program		Quick Ship	
	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier
Unitary								
AAON	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
AboveAir Technologies	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Addison	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Amana	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Bard	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
CGC Group Bulldog Heat Pumps	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Cold Point	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Applied Rooftop Systems	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Commercial RTUs	23.0%	0.7700	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Light Commercial RTUs	23.0%	0.7700	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Water Source Heat Pumps	24.0%	0.7600	Note 1	Note 1	14.0%	0.8600	9.0%	0.9100
Daikin NA - Rooftops	30.0%	0.7000	Note 1	Note 1	20.0%	0.8000	15.0%	0.8500
Daikin NA - Rooftops Heat Pumps	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - SkyAir Light Commercial - Mini Splits	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - AC	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - AHU	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - Heat Pumps	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - Multi Zone - Mini Splits	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - Res. Split Systems - AC	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - Res. Split Systems - AHU	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - Res. Split Systems - Gas Furnace	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - Res. Split Systems - Heat Pumps	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - Split Systems - Single Zone - Mini Splits - Heat Pumps	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - VRV - Heat Recovery	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA - VRV - S	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Dectron	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Islandaire	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Lennox International	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Markel Products Company	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Valent (Unison)	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Water Furnace Water Source Heat Pumps	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Air Handling								
Alliance Air Products	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Annexair	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Applied Air	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
BasX	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Buffalo Air Handling	25.0%	0.7500	Note 1	Note 1	N/A	N/A	N/A	N/A
Carrier AHUs	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
CES (Temtrol, Governair, Venmar, Ventrol, HuntAir, Mammoth)	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A

OMNIA Approved Manufacturers								
	Standard		Quantity Discount		Stock Program		Quick Ship	
	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier
ClimateCraft	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Central Station AHUs	34.0%	0.6600	Note 1	Note 1	N/A	N/A	19.0%	0.8100
Daikin Applied Coils	27.0%	0.7300	Note 1	Note 1	N/A	N/A	12.0%	0.8800
Daikin Applied Commercial Rooftop AHUs	32.0%	0.6800	Note 1	Note 1	N/A	N/A	17.0%	0.8300
Energy Labs	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Enviro-Tech AHUs and Blower Coils	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Haakon	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Industrial Commercial Equipment	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Ingenia	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Innovent	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Loren Cook Energy Recover Ventilators	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Marcraft	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Modine	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Munters	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Nortek (Huntair, Temtrol, Mammoth, Venmar, Ventrol, Governair)	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
PoolPak	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Price Mechanical	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Semco	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
TempMaster	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Thermal Corporation	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
TMI Climate Solutions	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Twin City Fan	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
United Coolair	15.0%	0.8500	Note 1	Note 1	N/A	N/A	N/A	N/A
Valent	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Air Terminal Devices and Heating								
Applied Environmental Air (AE-Air)	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Dadanco	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Fan Coils	27.0%	0.7300	Note 1	Note 1	N/A	N/A	12.0%	0.8800
Daikin Applied Unit Heaters	22.0%	0.7800	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Unit Ventilators	25.0%	0.7500	Note 1	Note 1	N/A	N/A	10.0%	0.9000
Systems and Changeair	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied VAV	27.0%	0.7300	Note 1	Note 1	N/A	N/A	12.0%	0.8800
Daikin NA - VRV Fan Coils	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
Environmental Technologies, Inc (ETI)	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
First Company	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Greenheck	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Krueger	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
MetalAire	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Multiaqua	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Nailor	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A

OMNIA Approved Manufacturers								
	Standard		Quantity Discount		Stock Program		Quick Ship	
	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier
Penn Barry	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Price	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Price Industries	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Ruskin - Dampers	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Sterling	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Temspec	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
Titus	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Williams	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Zehnder/Rittling	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
LED Lighting Products								
HE Williams	15.0%	0.8500	Note 1	Note 1	N/A	N/A	N/A	N/A
Lighting - Engery Based Solutions	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Mule Lighting	15.0%	0.8500	Note 1	Note 1	N/A	N/A	N/A	N/A
PlanLED	9-51%	0.91-0.49	Note 1	Note 1	N/A	N/A	N/A	N/A
DDC Controls								
75F	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Aircuity	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Allerton Controls	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Intelligent Equipment	34.0%	0.6600	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied MicroTech Integrated Systems	34.0%	0.6600	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin NA VRF Controls	20.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
Functional Devices	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Honeywell	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Johnson Controls	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
KMC Building Automation	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Niagara AX	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
nLight	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Phoenix Controls	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Riptide	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Snyder Electric	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Strobic Air	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Trane	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Tridium	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Veris	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Cooling Towers								
Baltimore Aircoil Company (BAC)	28.0%	0.7200	Note 1	Note 1	N/A	N/A	N/A	N/A
Composite Cooling Solutions (CCS)	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Delta	30.0%	0.8500	Note 1	Note 1	N/A	N/A	N/A	N/A
Evapco	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Reysma	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A

OMNIA Approved Manufacturers								
	Standard		Quantity Discount		Stock Program		Quick Ship	
	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier
SPX Brands (Marley, Recold, & Ceramic)	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
The Cooling Tower Company	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Pumps								
Goulds	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Grundfos	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Patterson	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Taco	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Invertors								
ABB	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Danfoss	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Yasakawa	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Boilers & Water Heaters								
Aerco	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Bryan Boilers	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Buderus	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Burnham	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Templifiers	15.0%	0.8500	Note 1	Note 1	N/A	N/A	N/A	N/A
Fulton	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Lochinvar	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Mestech - RBI & ATH	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Norwitz	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
PVI	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Riverside Hydronics	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
HVAC Specialty Products								
AAON	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Addison	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Aerco	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Advantix Systems	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Alfa Laval - Heat Exchanges	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Apreco	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Arizon-Johnson Air Rotation	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Big Ass Fans	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Broad	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Carel	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Dadanco - Chilled Beams	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied Modular Central Plant	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Data Aire	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Danfoss AB-QM	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Denso Corporation (i.e. MovinCool & SpotCool)	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
DriSteam	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A

OMNIA Approved Manufacturers								
	Standard		Quantity Discount		Stock Program		Quick Ship	
	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier
Dynamic	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Energy Labs	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Epsilon	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
FAFCO	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
FlowCon	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
GEA - Heat Exchangers	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Global Plasma Solutions	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
GoFog	25.0%	0.8000	Note 1	Note 1	N/A	N/A	N/A	N/A
Greenheck	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Griswold - Chemical-Less Water Treatment	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Halton	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Hays Fluid Controls	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
ISO-Air	20.0%	0.8500	Note 1	Note 1	N/A	N/A	N/A	N/A
Heat Pipe Technologies	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Heat Recovery Equipment	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Munters	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
NC Filtration	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Puroflux - Separators	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Reddi	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Reflok	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
RenewAire	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Reysma	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Seeley International	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Seresco	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Standard Xchange	20.0%	0.8500	Note 1	Note 1	N/A	N/A	N/A	N/A
Tecta America Roofing	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Thermotech	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Triatek	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Trox	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
UV Resources	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Venmar (CES)	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Westaire	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
XeteX - Heat Recovery	30.0%	0.7000	Note 1	Note 1	N/A	N/A	N/A	N/A
Equipment Parts & Supplies								
AAON	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
ABB	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Addison	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Ashcroft	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Baldor	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Baltimore Aircoil Company (BAC)	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A

OMNIA Approved Manufacturers								
	Standard		Quantity Discount		Stock Program		Quick Ship	
	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier
Belimo	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Bristol	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Browning	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Bryan Boilers	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Carrier	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Century	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
CES (Temtrol, Governair, Venmar, Ventrol, HuntAir, Mammoth	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Chamberlin	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
ClimateCraft	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Combustion Resource Corporation	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Copeland	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Dadanco	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin Applied	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Daikin North America	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Danfoss	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Dectron	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Drake Refrigeration, Inc.	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Eaton	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Emerson	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Environmental Technologies, Inc.	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Everest	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Fasco	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Flow Design	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Griswold	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Haakon	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Heatcraft	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Honeywell	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
JCI-York	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Kinetics	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Lennox International	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Loctite	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Marathon	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Mestech - RBI & ATH	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Multiaqua	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Nortec	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Parker	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Reddi	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Reillo	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Schneider Electric	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Sealmaster	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A

OMNIA Approved Manufacturers								
	Standard		Quantity Discount		Stock Program		Quick Ship	
	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier	% Off	Multiplier
Seeley International	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Sporlan	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Stulz	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Systems and Changeair	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
TCF	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
TCTC, GEA, ETI, Danfoss	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Tecumseh	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Temtrol	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Trane	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Unisource	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
UVR	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Williams and Davis	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Zonex	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Equipment Rentals								
Daikin Applied	10.0%	0.9000	Note 1	Note 1	N/A	N/A	N/A	N/A
Miscellaneous Material								
Miscellaneous Material Base on Cost + Mark Up	40.0%							
Warranty, Risk, and Contingency (not to exceed X% of total price)	10.0%							

Note:

- Quantity Discounts** may be provided at time of sale based on project scope.
- % Off** represents the discount off list price. (Example: List price = \$100,000. % Off = 25%. Net Price = \$100,000 x (1 - 25%) = \$75,000.00)
- Multiplier** represents the fraction of list price. (Example: List price = \$100,000. Multiplier = 0.7500. Net Price = \$100,000 x 0.7500 = \$75,000.00)