

Renaissance

2911 Peach Street, Wisconsin Rapids, WI 54494-1905
PO Box 8036, Wisconsin Rapids, WI 54495
Phone: (800) 338-4204 | Fax: (877) 280-7642
Federal I.D. 39-1559474
www.renaissance.com

Quote
Q-355613 v14

Hernando County School District - 72204

Primary Contact

Gina Michalicka
Email - michalicka_g@hcsb.k12.fl.us
919 N Broad St
Brooksville, FL 34601-2397

Billing Account

Hernando County School District -
72204
Email - howard_t@hcsb.k12.fl.us
919 N Broad St
Brooksville, FL 34601-2397

Quote Summary

School Count: 1

Renaissance Products & Services Total	\$489,975.00
Applied Discounts	(\$65,565.00)
Estimated Sales Tax	\$0.00
Shipping Cost	\$0.00
Grand Total	USD \$424,410.00

This quote includes: eduCLIMBER.

By signing below, Customer:

- Acknowledges that the Person signing this Quote is authorized to do so on behalf of Customer.
- Agrees Customer's access to and use of the Products and Services referenced in the Quote (and any other quote issued to Customer during the Subscription Period) are subject to compliance with the Renaissance Terms of Service and License located at <https://doc.renlearn.com/KMNet/R62416.pdf>, incorporated herein by reference.
- Acknowledges and agrees that the applicable Data Protection Addendum and Privacy Notices located at <https://docs.renaissance.com/R62068> are incorporated into this Agreement. Additional information about Renaissance's privacy and security is available at <https://www.renaissance.com/privacy/>.


To accept this offer and place an order, please sign and return this Quote.

Approved as to Legal Sufficiency
Caroline I. Mockler, Esq.
Staff Counsel, HCSD
3:00 pm, 04/13/2026

Requested Invoice Date: See attached billing schedule

Renaissance will issue an invoice for this Quote according to the attached Billing Schedule, incorporated herein as part of the Agreement. If Customer requires a purchase order, Customer agrees to provide the purchase order to Renaissance prior to the first Invoice Date noted on the Billing Schedule. Customer agrees to pay each invoice within 30 days after each Invoice Date.

Customer indicates that no Purchase Order is required, and that Billing Account information is correct.

Renaissance Learning, Inc.	Hernando County School District
	By:
Name: Ted Wolf	Name:
Title: Chief Financial Officer	Title:
Date: 16-Mar-2026	Date:

Please e-sign OR print, sign, and return this Quote to your Account Representative John Lundberg at john.lundberg@renaissance.com. For any changes or additional information, please reach out by email or phone at (407) 414-7866. Thank you.

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All quotes and orders are subject to availability of merchandise. This Quote is valid for 60 days from the date under Renaissance's signature. Professional development expires one year from purchase date. Alterations to this quote will not be honored without Renaissance approval. Please note: Any pricing or discount indicated is subject to change with alterations to the quote. Tax has been estimated and is subject to change without notice. Unless you provide Renaissance with a valid and correct tax exemption certificate applicable to your purchase of product and the product ship-to location, you are responsible for sales and other taxes associated with this order.

United States government and agency transactions into Arizona: The Tax or AZ-TPT item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Arizona Transaction Privilege Tax ('TPT'). The incidence of the TPT is on Renaissance Learning for the privilege of conducting business in the State of Arizona. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

Hawaii residents only: Orders shipped to Hawaii residents will be subject to the 4.166% (4.712% O'ahu Is.) Hawaii General Excise tax. United States government and agency transactions into Hawaii: The Tax or General Excise Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Hawaii General Excise Tax. The incidence of the General Excise Tax is on Renaissance Learning for the privilege of conducting business in the State of Hawaii. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

New Mexico residents only: Orders shipped to New Mexico residents will be subject to the 5.125% (Location Code: 88-888) Gross Receipts tax. United States government and agency transactions into New Mexico: The Tax or Gross Receipts Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the New Mexico Gross Receipts Tax. The incidence of the Gross Receipts Tax is on Renaissance Learning for the privilege of conducting business in the State of New Mexico. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply. Starting July 1, 2021 New Mexico requires sellers to collect tax on the state and local rate. This varies depending on the city and county.

Students can become their most amazing selves — only when teachers truly shine. Renaissance amplifies teachers' effectiveness in the classroom — transforming data into actionable insights to improve learning outcomes. Remember, we're here to ensure your successful implementation. Please allow 30-90 days for installation and set-up.

Invoices will be sent according to the following schedule:

Description	Invoice Date	Payment Terms	Amount
1 st Invoice	July 1, 2026	Net 30	\$141,470.00
2 nd Invoice	July 1, 2027	Net 30	\$141,470.00
3 rd Invoice	July 1, 2028	Net 30	\$141,470.00
Grand Total			\$424,410.00

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Quote Details

Hernando County School District - 72204

Products & Services	Quantity	Unit Price	Discount	Total
Quote Year 1: 01-Jul-2026 - 30-Jun-2027				
eduCLIMBER				
eduCLIMBER, Software License	23500	\$6.95	(\$21,855.00)	\$141,470.00
Quote Year 1 Subtotal			(\$21,855.00)	\$141,470.00
Quote Year 2: 01-Jul-2027 - 30-Jun-2028				
eduCLIMBER				
eduCLIMBER, Software License	23500	\$6.95	(\$21,855.00)	\$141,470.00
Quote Year 2 Subtotal			(\$21,855.00)	\$141,470.00
Quote Year 3: 01-Jul-2028 - 30-Jun-2029				
eduCLIMBER				
eduCLIMBER, Software License	23500	\$6.95	(\$21,855.00)	\$141,470.00
Quote Year 3 Subtotal			(\$21,855.00)	\$141,470.00
Hernando County School District Total			(\$65,565.00)	\$424,410.00

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