

PURCHASING AGENDA ITEM

Hernando County School District

School Board Approval Meeting:

February 20, 2024

Bid No. 24-165-25

**Bid Title: Commercial Food Service
Equipment for School Cafeterias (Rebid)**

Recommend approval of this agenda item under the specific category below:

- | | | | |
|---|--|--|---|
| <input type="checkbox"/> Lowest Bid(s) | <input type="checkbox"/> Request for Proposal(s) | <input type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation |
| <input type="checkbox"/> Revised Award | <input type="checkbox"/> Renewal of Contract | <input type="checkbox"/> Sole/Single Source | <input type="checkbox"/> Re-Award (Partial/Whole) |
| <input type="checkbox"/> Contract Termination | <input type="checkbox"/> Amendments to Contract | <input type="checkbox"/> Extension of Contract | <input type="checkbox"/> Emergency |
| <input type="checkbox"/> Reversed Auction | <input type="checkbox"/> Piggyback Cooperative | <input checked="" type="checkbox"/> Responsive/Responsible Bidders | |

Bid Contract Period:

02/20/2024 – 02/19/2026

☐ N/A – One Time Purchase

Contract Type:

☐ Estimated
Dollar Amount

☐ Firm, Fixed
Dollar Amount

☐ Firm, Fixed
Unit Prices

☒ Firm, Fixed Unit Prices,
Hourly Rates, Fees and/or
Percentages

Renewal Options:

No. of Terms
Remaining
3

☐ Length of
Each Term (month)

☒ Length of
Each Term (year)
1

☐ None

Rationale/Reason:

Bidders Electronically
Downloaded From

Bidnet Direct Website: 42

Bids Received:
-8-

No Bids:
-3-

Late Bids:
-0-

Rejected Bids:
-0-

☐ N/A – Bids Not
Required:

Submitted By:

Christopher Reckner
Director of Purchasing & Warehousing

School(s): District Wide

Requested By:

Holly Longo
Assistant Director of Food & Nutrition Services

Department(s): Food & Nutrition Services

T/C 2425

Recommended award, description of items and prices: (See attached)

Vendor Contact Information

Allure Hospitality Supplier, Inc.

Alex Ruiz (305)885-2484
cs@allure-hospitality.com

Big Bend Restaurant Supply

Bill Carpenter (850)383-910
bill.carpenter@bbrsupply.com

Douglas Food Store, Inc.

Rebecca Bergin (304)327-0149 x13
rebecca@douglasequipment.us

International Restaurant Distributors

Joe Miller (407)886-6691
joseph@irdequipment.com

Milo Food Service Equipment Dist. Inc.

Michael S. Milo (561)723-7193
mfse@comcast.net

Nice Guy Mechanical Inc.

Gus Gerig (727)247-3276
g.gerig@niceguyhvac.com
service@niceguyhvac.com

Quality Galore LLC

Katherine Thompson (954)710-683
info@qualitygalore.com

Sam Tell and Sons, Inc.

Lisa Newman(631)501-9700 x1171
governmentsales@samtell.com

Bid No. 24-165-25: Commercial Food Service Equipment for School Cafeterias (REBID)

	Allure			Big Bend			Douglas			International Restaurant Distributors			Milo			Nice Guy Mechanical			Sam Tell & Sons			Quality Galore		
	Percentage (%) Discount- Off List (MSRP) Price			Percentage (%) Discount- Off List (MSRP) Price			Percentage (%) Discount- Off List (MSRP) Price			Percentage (%) Discount- Off List (MSRP) Price			Percentage (%) Discount- Off List (MSRP) Price			Percentage (%) Discount- Off List (MSRP) Price			Percentage (%) Discount- Off List (MSRP) Price			Percentage (%) Discount- Off List (MSRP) Price		
Brand/Manufacturer	Equip	Options/Parts	Accessories	Equipment	Options/Parts	Accessories	Equipment	Options/Parts	Accessories	Equipment	Options/Parts	Accessories	Equipment	Options/Parts	Accessories	Equipment	Options/Parts	Accessories	Equipment	Options/Parts	Accessories	Equipment	Options/Parts	Accessories
3 M																10%	15%	15%					27%	
ABC Controls																10%	15%	15%						
Accutemp				52%			35%									10%	15%	15%	45%					
Alto Shaam	20%	20%	20%	28%			10%									10%	15%	15%	30%				32%	32%
Artic Air							35%			43%	43%	43%				10%	15%	15%					2%	2%
Baker's Pride				50%			50%									10%	15%	15%	52%			-50/-10/-10 (30%)	32%	32%
Baxter				20%			5%									10%	15%	15%	30%				2%	2%
Blodgett				50%			50%									10%	15%	15%	55%				32%	32%
Cambro				50%			40%			50%	50%	50%				10%	15%	15%	50%			-50/-10 (40%)	27.00% or -50/-10	27.00% or -50/-10
Carter-Hoffman				50%			50%			46%	46%	46%				10%	15%	15%	45%				32%	
Cleveland-Manitowaoc Food Service	30%	30%		50%			55%									10%	15%	15%					30%	30%
Colorpoint Low Temp Industries				50%			10%									10%	15%	15%	50%					
Continental	30%			57%			55%			58%	58%	58%	55.50%	55.50%	55.50%	10%	15%	15%	55%				12%	12%
Cres Cor				40%			45%			51%	51%	51%				10%	15%	15%	53%				22%	22%
Delfield	30%			54%			50%									10%	15%	15%	53%				30%	30%
Denver Equipment																10%	15%	15%						
Duke				48%			35%									10%	15%	15%	50%				32%	32%
E Control Systems																10%	15%	15%						
Eagle Group				48%			55%			56%	56%	56%				10%	15%	15%	50%				27%	27%
Evo				25%												10%	15%	15%					12%	12%
Galley																10%	15%	15%	25%					
Globe				50%			55%									10%	15%	15%	45%				22%	22%
Groen Unified Brands	30%			52%			40%									10%	15%	15%	45%				24%	24%
Hobart				30%			20%			32%	32%	32%				10%	15%	15%	30%				27%	27%
Insinkerator				42%			30%									10%	15%	15%					17%	17%
Lakeside	30%			46%			40%			47%	47%	47%				10%	15%	15%	40%				27%	27%
Manitowoc	30%			50%			55%									10%	15%	15%	52%				32%	32%
Market Forge				45%			45%									10%	15%	15%	52%				32%	32%
Maytag																10%	15%	15%						
Metro				45%			45%			45%	45%	45%				10%	15%	15%	45%				29%	29%
Middle by marshall				25%			10%									10%	15%	15%	25%				27%	27%
Multiteria																10%	15%	15%						
Quantum Food Service				60%												10%	15%	15%				-50/-30/-10 (10%) *		
Rational	20%			30%			30%									10%	15%	15%	30%				19%	19%
Robot Coupe USA	10%			25%			20%									10%	15%	15%	25%				24%	24%
Southbend				50%			50%									10%	15%	15%	50%				32%	32%
Structural Concepts	30%			45%			55%			51%	51%	51%				10%	15%	15%	55%				28%	28%
Thermo-Kool							By quote									10%	15%	15%	20%				40%	40%
Traulsen				55%			45%			56%	56%	56%				10%	15%	15%	55%				32%	32%
TurboChef	15%			23%			5%									10%	15%	15%					32%	32%
Victory Refrigeration				60%			65%			66%	66%	66%				10%	15%	15%	55%				34%	34%
Vollrath	30%			48%			40%			51%	51%	51%				10%	15%	15%	50%				24%	24%
Vulcan ITW Food Equipment Group	30%			55%			60%			60%	60%	60%				10%	15%	15%	53%				19%	19%
Winston				50%			30%									10%	15%	15%	50%				34%	34%
TRUE				60%			60%			67%	67%	67%				10%	15%	15%	65%				32%	32%

* Note: Quantum Food Service - Quality Galore 50/30/10 if over \$4000 then 5%

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Balance Of Line:

Additional manufactures offered by vendors

	Allure		
	Percentage (%) Discount- Off List (MSRP) Price		
Brand/Manufacturer	Equipment	Options/Parts	Accessories
Jet-Tech (Diswashers)	20%	10%	10%
Osion Ice (Ice Maker)	30%	20%	20%
Axis-Primo(Mixer, Slicers)	30%	20%	20%
Sierra (Owens, Heaters, Cabinets)	30%	20%	20%
Kool-it (Refrigeration)	30%	20%	20%
IKON (Refridgeration)	30%	20%	20%
Hydra-Kool (Display refrigerators)	30%	20%	20%
Sharp (Microwaves)	30%	20%	20%
Steel Works (worktables, racks)	30%	20%	20%

	International Restaurant Distributors		
	Percentage (%) Discount- Off List (MSRP) Price		
Brand/Manufacturer	Equipment	Options/Parts	Accessories
Beverage Air	68%	68%	68%
Channel	46%	46%	46%
Kitchen Aid	44%	44%	44%
Carlisle	51%	51%	51%
Comark/Fluke	50%	50%	50%
Dexter/Russell	50%	50%	50%
Federal	48%	48%	48%
Libertyware	50%	50%	50%
Edlund	43%	43%	43%
Hatco	45%	45%	45%

	Quality Galore		
	Percentage (%) Discount- Off List (MSRP) Price		
Brand/Manufacturer	Equipment	Options/Parts	Accessories
JMC	50/10/10/10 (20%)		
Krowne	50/10 (40%)	29%	29%
JacksonWarewash system	30/30 (40%)	33%	33%
Bakemax	50/10% then there is a 11% surcharge that needs to be added back in		
Univex	7%	29%	29%
Eurodib	50/5 freight is free at \$4000	29%	29%
American Dish service	51%		

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Balance Of Line:

Additional manufactures offered by vendors

	Sam Tell and Sons, Inc.		
	<i>Percentage (%) Discount- Off List (MSRP) Price</i>		
Brand/Manufacturer	<i>Equipment</i>	<i>Options/Parts</i>	<i>Accessories</i>
Adcraft	45%		
Advanced Tabco	50%		
Alexander Industries	40%		
Amana	50%		
Amco	40%		
American Metalcraft	45%		
American Permanent Ware	50%		
Angelo PO	25%		
Ansell Protective Products (Foodservice)	45%		
Artie Industries	30%		
Atlas	35%		
Beverage Air	57%		
Blakeslee	25%		
Bloomfield	45%		
BSI- Crowd Control	40%		
Bunn-O-Matic Corp.	45%		
Caddy Corporation	40%		
Cal-Mil	50%		
Captive-Air	40%		
Carlisle Foodservice	50%		
Carter-Hoffman	45%		
Champion	30%		
Channell	40%		
Cleveland/Welbilt	53%		
CMA Dishmachines	25%		
Colorpoint Low Temp Industries	50%		
Comark Instruments	40%		
Continental Refrigeration	55%		
Convo-the.rm Ovens	45%		
Cooper-Atkins	40%		
Crown Steam	53%		
Crowne Brands	50%		
Cuisinart	40%		
Dean/Welbilt	53%		
Dexter-Russell	45%		
Doyon/Nu-Uv	53%		
Edlund	50%		
Electrolux	52%		
Elkay	40%		
Equipex	35%		
Everpure	52%		

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Balance Of Line:

Additional manufactures offered by vendors

Federal Industries	50%		
Follett Corporation	45%		
Food Warming Equipment	40%		
Frymaster/Welbilt	52%		
Gamanza	50%		
Garland	50%		
Garland/Weibilt	50%		
Gaylord	40%		
Gold Medal Products	20%		
Hamilton Beach	45%		
Harmony Enterprises	40%		
Hatco Corp.	45%		
Hoffmaster	40%		
Hoshizaki America, Inc.	53%		
Hussman	40%		
Imperial-Browne	20%		
Jackson	30%		
Johnson-Rose	45%		
Kelmax Storage Products Group	40%		
Kitchenaid	30%		
Kolpak	40%		
Krowne	52%		
LB_C Bakery Equipment	20%		
Ice-O-Matic	50%		
Lincoln Foodservice	50%		
Insinkerator	45%		
Intedge	40%		
LT (Low Temp Industries)	50%		
Magikitchen/M	53%		
Mannhart	45%		
Marshall Air Systems	20%		
Master-Bilt	53%		
Meiko	30%		
Merrychef/Welbilt	45%		
Mod-U-Serve	40%		
Nemco Food Equipment	45%		
New Age	40%		
Norlake	45%		
Nouva Simonelli	40%		
Panasonic	45%		
Pelouze	50%		
Power Soak	40%		
Randell	50%		
Regal Ware, Inc.	40%		
Revent	20%		

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Balance Of Line:

Additional manufactures offered by vendors

Rubbermaid	40%		
Salvajor	50%		
Sani-Serve	40%		
San-Jamar	40%		
Scotsman Ice Systems	53%		
Server Products	40%		
Service Ideas	45%		
Servolift/Piper	45%		
Sharp	40%		
Shelly	53%		
Somat	40%		
SPG International	40%		
Spray Master Technologies	35%		
SSP	50%		
Star Manufacturing	50%		
Star Vending	50%		
Steelite	50%		
Sterno	40%		
Storage Products Group (SPG)	40%		
T&S Brass	50%		
Tablecraft	40%		
Taylor-Precision	45%		
Thermodule	50%		
Toastmaster	52%		
Turbo-Air	58%		
Universal Stainless	40%		
Varimixer	25%		
Victorinx-Swiss Army	52%		
Vitamix	50%		
Walco	45%		
Waring	50%		
Wearever	50%		
Wells	45%		
Winco	57%		
Win-halt Equipment Group	40%		
Wittco	40%		
Wolf	45%		
Wusthof Trident Cutlery	40%		