

PURCHASING AGENDA ITEM

Hernando County School District

School Board Approval Meeting:

July 28, 2026

Bid No. 23-200-44 PB EXT

**Bid Title: Band/Chorus Uniforms &
Concert Attire**

Recommend approval of this agenda item under the specific category below:

- | | | | |
|---|---|---|---|
| ☐ Lowest Bid(s) | ☐ Request for Proposal(s) | ☐ Low Bid(s) Meeting Specification | ☐ Rejection/Cancellation |
| ☐ Revised Award | ☐ Renewal of Contract | ☐ Sole Source | ☐ Re-Award (Partial/Whole) |
| ☐ Bid Termination | ☐ Amendments to Contract | ☒ Extension | ☐ Emergency |
| ☐ Reversed Auction | ☒ Piggyback – School District | | |

Bid Contract Period:

09/01/2026 through 12/31/2026

☐ N/A – One Time Purchase

Contract Type:

☐ Estimated
Dollar Amount

☐ Firm, Fixed
Dollar Amount

☐ Firm, Fixed
Unit Prices

☒ Firm, Fixed Unit Prices,
Hourly Rates, Fees and/or
Percentages

Renewal Options:

No. of Terms
Remaining

☐ Length of
Each Term (month)

☐ Length of
Each Term (year)

☒ None

Rationale/Reason: Piggyback the extension of contract of Pasco County Schools, RFP #20-047-ZM: Band/Chorus Uniforms & Concert Attire, awarded to multiple vendors. HCSB Bid #23-200-44 PB EXT has been assigned for internal tracking purposes. Purchases will be made utilizing schools and departments approved budget and any additional approved allocated funds.

Bidders Electronically
Downloaded From Public
Purchase Website:

Bids Received:

No Bids:

Late Bids:

Rejected Bids:

☒ N/A – Bids Not
Required: Piggyback

Submitted By:

Steve Crognale
Executive Director of Support Operations

School(s): District Wide

Requested By:

John Morris
Director of Secondary Curriculum

Department(s): District-Wide

Recommended award, description of items and prices: (See attached)

T/C CODE: 2344

Part A – Band/Chorus Uniforms

Customization: Due to varying factors and multiple customization options for band uniforms and attire, a committee will be formed at each school placing a uniform order to evaluate samples/uniforms/attire and obtain quotes from the awarded vendors listed on this tabulation. The final decision for selecting a vendor to provide uniforms to their students will be made by the individual school.

DeMoulin Brothers & Company

Contact: Joshua Sall
Phone: (888)586-8086 x503
Fax: (618)664-1712
Toll Free: (800)228-8134
Email: jsall@demoulin.com

Description	Quantity	UOM	Cost
Package Header – Band Uniform	1	Each	\$171.35
Package Items:			
Bibbers	1	Each	\$99.08
Emblem	1	Each	\$5.30
Shako Box	1	Each	\$11.45
Plume – A	1	Each	\$21.66
Plume – B	1	Each	\$21.66
Garment Bag	1	Each	\$12.20

Fred J. Miller, Inc.

Contact: Mike Miller
Phone: (800)444-3524
Fax: (877)356-3291
Email: mike.miller@fjminc.com

Description	Quantity	UOM	Cost
Package Header – Band Uniform	1	Each	\$132.00
Package Items:			
Bibbers	1	Each	\$65.00
Emblem	1	Each	\$6.00
Shako Box	1	Each	\$12.00
Plume – A	1	Each	\$16.00
Plume – B	1	Each	\$16.00
Garment Bag	1	Each	\$12.00

Fruhauf Uniforms, Inc.

Contact: Jane Taylor

Phone: (316)263-7500

Fax: (316)263-5550

Toll Free: (800)858-8050

Email: jane@fruhauf.com

Description	Quantity	UOM	Cost
Package Header – Band Uniform	1	Each	\$193.62
Package Items:			
Bibbers	1	Each	\$104.93
Emblem	1	Each	\$5.00
Shako Box	1	Each	\$10.50
Plume – A	1	Each	\$25.47
Plume – B	1	Each	\$25.47
Garment Bag	1	Each	\$22.25

Part B – Concert Attire**Cousin's Concert Attire**

Contact: Marc Chavkin

Phone: (203)329-8603

Fax: (203)322-2559

Toll Free: (800)881-5343

Email: sales@concertattire.com

Description	Quantity	UOM	Cost
Package Header – Concert Attire	1	Each	\$184.00
Package Items:			
Dress	1	Each	\$58.00
Trousers	1	Each	\$26.00
Tuxedo Jacket	1	Each	\$56.00
Tuxedo Shirt	1	Each	\$15.00
Bow Tie	1	Each	\$3.00
Cummerbund	1	Each	\$7.00
Garment Bag	1	Each	\$19.00

DeMoulin Brothers & Company

Contact:

Phone: (618) 664-2000

Fax: (618)664-1712

Toll Free: (800)228-8134

Email: mmarsden@demoulin.com

Description	Quantity	UOM	Cost
Package Header – Concert Attire	1	Each	\$171.00
Package Items:			
Dress	1	Each	\$50.95
Trousers	1	Each	\$25.95
Tuxedo Jacket	1	Each	\$50.95
Tuxedo Shirt	1	Each	\$18.45
Bow Tie	1	Each	\$3.25
Cummerbund	1	Each	\$7.25
Garment Bag	1	Each	\$14.20