

# PURCHASING AGENDA ITEM

Hernando County School District

**School Board Approval Meeting:**

**February 24, 2026**

**Bid No. 24-931-24 RN**

**Bid Title: Commercial Food Service  
Equipment: On-Site Repairs &  
Preventative Maintenance Services**

*Recommend approval of this agenda item under the specific category below:*

- |   |   |   |   |
|---|---|---|---|
| <input type="checkbox"/> Lowest Bid(s)        | <input type="checkbox"/> Request for Proposal(s)        | <input type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation   |
| <input type="checkbox"/> Revised Award        | <input checked="" type="checkbox"/> Renewal of Contract | <input type="checkbox"/> Sole/Single Source               | <input type="checkbox"/> Re-Award (Partial/Whole) |
| <input type="checkbox"/> Contract Termination | <input type="checkbox"/> Amendments to Contract         | <input type="checkbox"/> Extension of Contract            | <input type="checkbox"/> Emergency                |
| <input type="checkbox"/> Reversed Auction     | <input type="checkbox"/> Piggyback Cooperative          | <input type="checkbox"/> Responsive/Responsible Bidders   |   |

**Bid Contract Period:**

03/12/2026 through 03/11/2027

N/A – One Time Purchase

**Contract Type:**

Estimated  
Dollar Amount

Firm, Fixed  
Dollar Amount

Firm, Fixed  
Unit Prices

Firm, Fixed Unit Prices,  
Hourly Rates, Fees and/or  
Percentages

**Renewal Options:**

No. of Terms  
Remaining  
2

Length of  
Each Term (month)

Length of  
Each Term (year)  
1

None

**Rationale/Reason:** Renewal of Contract.

Bidders Electronically  
Downloaded From  
Bidnet Direct Website: n/a

Bids Received:

No Bids:

Late Bids:

Rejected Bids:

N/A – Bids Not  
Required: Renewal

**Submitted By:**

Christopher Reckner  
Director of Purchasing & Warehousing

**School(s):** District Wide

**Requested By:**

Holly Longo  
Director of Food & Nutrition

**Department(s):** Food & Nutrition Services

Recommended award, description of items and prices: (See attached)

**T/C CODE: 2424**

This tabulation establishes a contract (s) qualified vendor(s) to provide routine preventative maintenance and/or repairs of commercial food service equipment on specific manufacturers as described herein. Vendor(s) are factory authorized to perform services on manufacturers as listed.

- ◇ Preventative Maintenance Services are to be conducted two (2) times a year, tentatively in October and March; however, the dates and number of times to be provided may change at any time during the contract period and subsequent renewals, if necessary to meet the needs of the district.
- ◇ Repair services are to be provided on an as needed basis, district wide.

All prices/rates provided are to include all supervision, personnel, materials, supplies, equipment, vehicles, travel, fuel, shipping, handling, freight, etc., to provide services as requested, to district sites. All fees, charges, and expenses of any kind shall be included in the hourly rates, no other fees shall apply.

**Main Mechanical Services, Inc.**

**Section I Annual Preventative Maintenance Program**

To be conducted in strict accordance with the manufacturer's guidelines for the applicable equipment.

Item No.	Description	Est. Quantity	Per Unit Price (1x)
1.	Combination Ovens (Various Manufacturers)	27	\$480.00
2.	Convection Ovens (Various Manufacturers)	46	\$285.00
3.	Walk-in Coolers & Freezers (Various Manufacturers)	23	\$196.00

**Section II Repair Services**

Description	Hourly Rate
<b>Labor Rates</b>	
Straight Time: Normal Business Hours - Monday-Friday 7:00 am to 4:00 pm	
Technician	\$88.00
Helper	\$60.00
<b>Labor Rates</b>	
Overtime: School not in session, nights, weekends & holidays	
Technician	\$120.00
Helper	\$60.00
<b>Materials &amp; Supplies – Percentage Mark-Up (+) – Repairs performed by Vendor:</b> Indicate your percentage mark-up on vendor's cost for OEM parts, supplies & materials, needed for repairs and service, regardless of the manufacturer. Vendor's quote shall include their cost, mark-up percentage (%) and total cost to district.	
	30 %
<b>Trip Charge</b> Flat Service Fee/Trip Charge (if applicable)	
	\$50.00

**Additional Pricing: Material, Parts & Supplies – Percentage Discount (-) – Repairs performed by District Staff:**

Percentage discount extended for the direct purchase of material, parts and supplies for the repairs completed by the district.

Manufacturer	Percentage Discount (-) from Manufacturer's List Price (OEM)	
	Materials & Supplies	Replacement Parts
True Manufacturing	10 %	10 %
Turbo Air	10 %	10 %
Thermo-Kool	10 %	10 %
Manitowoc	10 %	10 %

## Manufacturers

Please list manufacturers your company can provide factory authorized service for:

1. Allied MFG
2. Amerikooler
3. Beverage Air
4. Continental Refrigeration
5. Thermo-Kool
6. Turbo Air
7. Rational

\*Authorized to work on many other MFG's not listed

*The district reserves the right to award additional manufacturers listed above, if it serves in the best interest of the district to do so.*

Response Time: 2-4 Hours \_\_\_\_\_ Hours/Days

### Contact Information:

Name of Representative: Jan Costello  
Phone Number: (727) 868-8586  
Email Address: jan.costello@maincomm.com

**Nice Guy Mechanical, Inc**

**Section I Annual Preventative Maintenance Program**

To be conducted in strict accordance with the manufacturer's guidelines for the applicable equipment.

Item No.	Description	Est. Quantity	Per Unit Price (1x)
1.	Combination Ovens (Various Manufacturers)	27	\$45.00
2.	Convection Ovens (Various Manufacturers)	46	\$35.00
3.	Walk-in Coolers & Freezers (Various Manufacturers)	23	\$75.00

**Section II Repair Services**

Description	Hourly Rate
<b>Labor Rates</b>	
Straight Time: Normal Business Hours - Monday-Friday 7:00 am to 4:00 pm	
Technician	\$135.00
Helper	\$50.00
<b>Labor Rates</b>	
Overtime: School not in session, nights, weekends & holidays	
Technician	\$236.20
Helper	\$100.00
<b>Materials &amp; Supplies – Percentage Mark-Up (+) – Repairs performed by Vendor:</b> Indicate your percentage mark-up on vendor’s cost for OEM parts, supplies & materials, needed for repairs and service, regardless of the manufacturer. Vendor’s quote shall include their cost, mark-up percentage (%) and total cost to district.	
	29 %
<b>Trip Charge</b> Flat Service Fee/Trip Charge (if applicable)	
	\$65.00

**Additional Pricing: Material, Parts & Supplies – Percentage Discount (-) – Repairs performed by District Staff:**

Indicate the available manufacturer and percentage discount you will extend for the direct purchase of material, parts and supplies for the repairs of equipment completed by the district.

Manufacturer	Percentage Discount (-) from Manufacturer’s List Price (OEM)	
	Materials & Supplies	Replacement Parts
Various	18 %	29 %

## Manufacturers

Please list manufacturers your company can provide factory authorized service for:

1. True
2. Delfield
3. Ice-O-Matic
4. Manitowoc
5. Scotsmann
6. Blodgett
7. Atosa
8. Copeland
9. Traulsen
10. Kolpak
11. Cleveland
12. Middleby
13. Vulcan
14. Dean
15. Alto Sham

*The district reserves the right to award additional manufacturers listed above, if it serves in the best interest of the district to do so.*

Response Time: 24 Hours Hours/Days

### Contact Information:

Name of Representative: Gus Gerig  
Phone Number: (727) 247-3276  
Email Address: ADMIN@NICEGUYHVAC.COM