

PURCHASING AGENDA ITEM

Hernando County School District

School Board Approval Meeting:

January 09, 2024

Bid No. 21-556-38 RN

Bid Title: Charter Bus Services – As Needed

Recommend approval of this agenda item under the specific category below:

- | | | | |
|--|---|---|---|
| <input type="checkbox"/> Lowest Bid(s) | <input type="checkbox"/> Request for Proposal(s) | <input type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation |
| <input type="checkbox"/> Revised Award | <input checked="" type="checkbox"/> Renewal of Contract | <input type="checkbox"/> Sole Source | <input type="checkbox"/> Re-Award (Partial/Whole) |
| <input type="checkbox"/> Bid Termination | <input type="checkbox"/> Revisions/Amendments to Bid | <input type="checkbox"/> Bid Extension | <input type="checkbox"/> Emergency |
| <input type="checkbox"/> Piggyback Cooperative | | | |

Bid Contract Period:

02/05/2024 through 02/04/2025

☐ N/A – One Time Purchase

Contract Type:

☐ Estimated
Dollar Amount

☐ Firm, Fixed
Dollar Amount

☐ Firm, Fixed
Unit Prices

☒ Firm, Fixed Unit Prices,
Hourly Rates, Fees and/or
Percentages

Renewal Options:

No. of Terms
Remaining

☐ Length of
Each Term (month)

☐ Length of
Each Term (year)

☒ None

Rationale/Reason: Renewal of contract.

Bidders Electronically
Downloaded From Bidnet
Direct Website:

Bids Received:

No Bids:

Late Bids:

Rejected Bids:

☒ N/A – Bids Not
Required: Renewal

Submitted By:

Christopher Reckner
Director of Purchasing & Warehousing

School(s): District Wide

Requested By:

Ralph Leath
Director of Transportation

Department(s): District- Wide

Recommended award, description of items and prices: (See attached)

T/C CODE: 2138

Vendors shall provide safe and timely transportation from School Board locations to destination points of scheduled events. This tabulation of approved vendors will be sent to all schools/departments. Schools/departments will be directed to utilize only companies included on the list of approved vendors when using charter transportation for extracurricular trips and/or athletic event transportation.

Annett Bus Lines

		COST OF SERVICES – NOT TO EXCEED
1.	Cost per hour (bus stays with the group)	\$417.00 / Hour
	Minimum number of hours billed	4 Hours
2.	Additional per hour charge	\$417.00 / Hour
3.	Flat Cancellation Rate – for cancellations made less than 3 days prior to the event (not to exceed \$100.00)	\$100.00 / Bus
<i>Additional Requested Information</i>		
Contact person for scheduling		Wade Scheel
Phone/Fax number for scheduling service		Phone: (800) 282-3655 Fax: (863) 655-6207
Email Address for scheduling/quote request		sales@annettbuslines.com
Emergency 24/7 Contact Name & Number		Dispatch Operations: 1-800-282-3655

Unit costs shall include any and all fees associated with the trip (i.e. gas, driver fees/gratuities, mileage, tolls, etc.), as well as deadhead time. Vendors are **NOT** allowed to add any other fees onto these hourly rates or request gratuities.

Exclusions/exceptions to the rates above: Park entrance or any parking fees will be added depending on destination.

Will sub-contracted buses be used for any trips, at any time during this contract? ☒ Yes ☐ No
(Only during irregular operations)

Note: If vendor must subcontract any trip, subcontractor must be to another awarded bidder under this contract; as awarded vendors have met all the District requirements. No other subcontractors will be permitted.

ESCOT Bus Lines

		COST OF SERVICES – NOT TO EXCEED
1.	Cost per hour (bus stays with the group)	\$1285.00 for first 5 hours
	Minimum number of hours billed	5 Hours
2.	Additional per hour charge	\$150.00 / Hour over 5 hours
3.	Flat Cancellation Rate – for cancellations made less than 3 days prior to the event (not to exceed \$100.00)	\$100.00 / Bus
Additional Requested Information		
Contact person for scheduling		Paula Martino
Phone/Fax number for scheduling service		Phone: (727) 545-2088 Fax: (727) 536-7848
Email Address for scheduling/quote request		pmartino@escotbuslines.com info@escotbuslines.com
Emergency 24/7 Contact Name & Number		Operations Department: 1-888-571-7778

Unit costs shall include any and all fees associated with the trip (i.e. gas, driver fees/gratuities, mileage, tolls, etc.), as well as deadhead time. Vendors are **NOT** allowed to add any other fees onto these hourly rates or request gratuities.

Exclusions/exceptions to the rates above:

Main Rates: \$1285.00 for the first 5 hours. \$150.00 per hour after the first 5 hours.

Daily Rate: Overnight trips - \$1700.00 or \$5.50 per mile, whichever is greater.

Premium Rates: GradBash, GradVenture, Special Events - \$3200.00 up to 14 hours.

Will sub-contracted buses be used for any trips, at any time during this contract? ☐ Yes ☒ No

(Only during irregular operations)

Note: If vendor must subcontract any trip, subcontractor must be to another awarded bidder under this contract; as awarded vendors have met all the District requirements. No other subcontractors will be permitted.

Holiday Coach Lines, Inc

		COST OF SERVICES – NOT TO EXCEED
1.	Cost per hour (bus stays with the group)	\$250.00 / Hour
	Minimum number of hours billed	8 Hours
2.	Additional per hour charge	\$250.00 / Hour
3.	Flat Cancellation Rate – for cancellations made less than 3 days prior to the event (not to exceed \$100.00)	\$0.00
Additional Requested Information		
Contact person for scheduling		Michael Kanago
Phone/Fax number for scheduling service		Phone: (407) 877-8598 Fax: (407) 442-0692
Email Address for scheduling/quote request		Holidaylight@aol.com
Emergency 24/7 Contact Name & Number		Michael Kanago – (407) 877-8598

Unit costs shall include any and all fees associated with the trip (i.e. gas, driver fees/gratuities, mileage, tolls, etc.), as well as deadhead time. Vendors are **NOT** allowed to add any other fees onto these hourly rates or request gratuities.

Exclusions/exceptions to the rates above:

Excludes Friday and Saturday's in the month of April.

Excludes Friday's in the month of May.

Rates may be less. Call for Pricing Information.

Will sub-contracted buses be used for any trips, at any time during this contract? ☐ Yes ☒ No

(Only during irregular operations)

Note: If vendor must subcontract any trip, subcontractor must be to another awarded bidder under this contract; as awarded vendors have met all the District requirements. No other subcontractors will be permitted.

Jet Set Lines, Inc.

		COST OF SERVICES – NOT TO EXCEED
1.	Cost per hour (bus stays with the group)	\$100.00-\$240.00 / Hour
	Minimum number of hours billed	5 Hours
2.	Additional per hour charge	\$100.00-\$240.00 / Hour
3.	Flat Cancellation Rate – for cancellations made less than 3 days prior to the event (not to exceed \$100.00)	\$100.00 up to 24 hours, 70% within 24 hours
Additional Requested Information		
Contact person for scheduling		Renata Cervata
Phone/Fax number for scheduling service		Phone: (407) 649-6599 Fax: (407) 649-6418
Email Address for scheduling/quote request		sales@jetsetusa.com
Emergency 24/7 Contact Name & Number		(407) 649-6599

Unit costs shall include any and all fees associated with the trip (i.e. gas, driver fees/gratuities, mileage, tolls, etc.), as well as deadhead time. Vendors are **NOT** allowed to add any other fees onto these hourly rates or request gratuities.

Exclusions/exceptions to the rates above: Grad Bash and Grad Venture is excluded from pricing above. Pricing is based on mileage and duration of trip.

Will sub-contracted buses be used for any trips, at any time during this contract? ☐ Yes ☒ No

Note: If vendor must subcontract any trip, subcontractor must be to another awarded bidder under this contract; as awarded vendors have met all the District requirements. No other subcontractors will be permitted.

Premier Coach, Inc.

		COST OF SERVICES – NOT TO EXCEED
1.	Cost per hour (bus stays with the group)	\$290.00 / Hour
	Minimum number of hours billed	5 Hours
2.	Additional per hour charge	\$125.00 - \$165.00 / Hour
3.	Flat Cancellation Rate – for cancellations made less than 3 days prior to the event (not to exceed \$100.00)	\$100.00
<i>Additional Requested Information</i>		
Contact person for scheduling		Justin Park / Trilok Patel
Phone/Fax number for scheduling service		Phone: (407) 439-0980
Email Address for scheduling/quote request		sales@premiercoachusa.com
Emergency 24/7 Contact Name & Number		Trilok Patel: (407) 334-7642

Unit costs shall include any and all fees associated with the trip (i.e. gas, driver fees/gratuities, mileage, tolls, etc.), as well as deadhead time. Vendors are **NOT** allowed to add any other fees onto these hourly rates or request gratuities.

Exclusions/exceptions to the rates above: Does not include the cost of relay drivers or rooms required for overnight trips. Those would be billed additionally on a case by case basis. Special trips such as Grad Bash and Gradnights will be billed at \$3,000.00 per bus.

Will sub-contracted buses be used for any trips, at any time during this contract? ☒ Yes ☐ No

Note: If vendor must subcontract any trip, subcontractor must be to another awarded bidder under this contract; as awarded vendors have met all the District requirements. No other subcontractors will be permitted.

Phoenix Bus, Inc.

COST OF SERVICES – NOT TO EXCEED		
1.	Cost per hour (bus stays with the group)	\$390.00 / Hour
	Minimum number of hours billed	8 Hours
2.	Additional per hour charge	\$399.00 / Hour
3.	Flat Cancellation Rate – for cancellations made less than 3 days prior to the event (not to exceed \$100.00)	\$100.00
Additional Requested Information		
Contact person for scheduling		Wagner Triska, Jr.
Phone/Fax number for scheduling service		Phone: (888) 755-5398 Fax: (321) 684-5198
Email Address for scheduling/quote request		contact@phoenixbusorlando.com
Emergency 24/7 Contact Name & Number		(888) 755-5398

Unit costs shall include any and all fees associated with the trip (i.e. gas, driver fees/gratuities, mileage, tolls, etc.), as well as deadhead time. Vendors are **NOT** allowed to add any other fees onto these hourly rates or request gratuities.

Exclusions/exceptions to the rates above: Grad Bash, Grad Adventure, Christmas, New Year, Marathon, Hurricane State of Emergency and Others up to \$6,500.00 per bus – round trip.

Will sub-contracted buses be used for any trips, at any time during this contract? ☒ Yes ☐ No

Note: If vendor must subcontract any trip, subcontractor must be to another awarded bidder under this contract; as awarded vendors have met all the District requirements. No other subcontractors will be permitted.

VIP's Jet Tours Corp. dba Go Pegasus

		COST OF SERVICES – NOT TO EXCEED
1.	Cost per hour (bus stays with the group)	\$152.00 / Hour
	Minimum number of hours billed	5 Hours
2.	Additional per hour charge	\$95.00 / Hour
3.	Flat Cancellation Rate – for cancellations made less than 3 days prior to the event (not to exceed \$100.00)	\$100.00
Additional Requested Information		
Contact person for scheduling		Jimmy Mills
Phone/Fax number for scheduling service		Phone: (407) 812-8812 Fax: (407) 812-8813
Email Address for scheduling/quote request		sales@gopegasus.com
Emergency 24/7 Contact Name & Number		Operations: (407) 812-8812

Unit costs shall include any and all fees associated with the trip (i.e. gas, driver fees/gratuities, mileage, tolls, etc.), as well as deadhead time. Vendors are **NOT** allowed to add any other fees onto these hourly rates or request gratuities.

Exclusions/exceptions to the rates above: Grad Bash & Gradventure

Will sub-contracted buses be used for any trips, at any time during this contract? ☐ Yes ☒ No

Note: If vendor must subcontract any trip, subcontractor must be to another awarded bidder under this contract; as awarded vendors have met all the District requirements. No other subcontractors will be permitted.