

# Memorandum of Understanding between Space Florida/Florida School District

This Memorandum of Understanding ("MoU") is entered into by and between Space Florida, an independent special district of the State of Florida ("Space Florida") and Hernando County School District ("Florida School District") on the 7th day of August, 2024 (the "Effective Date"). Space Florida and Florida School District are each referred to herein as a "party" and jointly as the "parties."

## WHEREAS:

- A. This MoU is intended to set forth a basic understanding of terms and conditions, to enable the parties to enter into a formal relationship for the purpose of developing, deploying, and supporting innovative educational programs that stimulate youth and adult interest in careers in, and develop the required skills to support the workforce needs of, the rapidly developing aerospace industry in the State of Florida.
- B. Space Florida brings its reputation with aerospace employers, along with research identifying the specific skills, credentials, and certifications in-demand with aerospace and related industries, such as advanced manufacturing, construction, cybersecurity/IT, logistics, and semiconductors.
- C. Florida's School District brings its reputation as a leader in education and training programs in career and adult education, stimulating student interest and developing industry-relevant skills.
- D. Florida's aerospace community needs a significant increase in qualified talent to meet its needs as the result of exponential growth.
- E. To support the needs of Florida's aerospace industry, incumbent workers and new workers will require a wide range of modern technical skills and business performance skills that align with a workplace where sophisticated technology and automation are deployed.
- F. Florida's secondary schools require programming updates to reflect the needs of aerospace and related industries within the State of Florida in order to increase the number of youths who will successfully pursue careers in aerospace and related

industries to meet current and future needs.

**NOW THEREFORE**, the parties agree to the following activities:

1. **Space Florida Space Academy Program Implementation-**The parties will work together to promote immediate implementation of Space Academy Programs in high schools throughout the State of Florida. A Space Florida Space Academy Program will offer the current Career and Technical Education ("CTE") programs identified and agreed upon by both parties, generating the qualified priority credentials as outlined by Space Florida on the Florida Master Credentials List as published by the Florida Department of Education.
2. **Professional Development for School Counsellors-** In coordination with Florida's School District, Space Florida will explore the creation of professional development opportunities for Florida's school counsellors to educate them regarding career options available to students within the industry of aerospace and related industries.
3. **Space Florida School District Designation-** Space Florida will bestow the designation of Florida Space Academy School District to Florida School District upon the execution of this Memorandum of Understanding, provided that such execution is ratified by the applicable District School Board within 60 days of the Effective Date.
4. **Program Development-** New program frameworks may be implemented in current and subsequent school years, with a review of such programming to be conducted at least once every two years during the term of this MoU.
5. **Program Support-** Space Florida shall offer support to Florida School District, as a designated Florida Space Academy School District, through the following offerings:
  - 5.1 **Meetings:** Participation in Space Florida meetings with Florida's aerospace employers and related industry leaders.
  - 5.2 **Brand Tool Kit:** Space Florida will develop a Space Academy Program brand tool kit to be used for promotion within the school district and surrounding communities.
  - 5.3 **Letters of Support:** Space Florida will provide draft letters of support for projects approved by Space Florida.
  - 5.4: **Career Events:** Space Florida will facilitate career events and/or participation in career days with current aerospace employers operating in Florida.
  - 5.5 **Credential Catalogue:** Space Florida may, but is not obligated to, develop a Space Academy Program credential catalogue available for use digitally.
6. **Marketing-** The parties commit to making marketing an essential and prioritized task in the promotion of the Space Florida Space Academy Program throughout the district within which Florida School District currently operates. This commitment

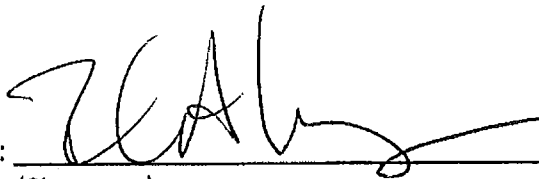
includes, but is not limited to, incorporating the Space Academy Program into presentations at conferences, maximizing visibility on the Space Florida website, implementing targeted email campaigns, distributing high-quality printed materials, and capturing and promoting compelling testimonials to reach and engage the audiences. Additionally, marketing efforts will actively connect Florida School District with industry and employers, leveraging access to the Space Florida talent heat map to align promotional activities with industry needs and opportunities.

7. **Intellectual Property**-Any and all intellectual property developed pursuant to this MoU or in connection with a Space Florida Space Academy will be the property of Space Florida.
8. **Term**-This Memorandum of Understanding may be terminated at any time by either party by giving written notice thereof, provided, however, Paragraph 7 hereof shall survive termination.

**SIGNATURE PAGE FOLLOWS**

IN WITNESS WHEREOF, this MoU is executed as of the Effective Date set forth above.

Space Florida:

By:   
(Signature)

Robert A. Long  
(Printed Name)

President & CEO  
(Title)

Florida School District:

By: \_\_\_\_\_  
(Signature)

\_\_\_\_\_  
(Printed Name)

\_\_\_\_\_  
(Title)

Approved as to form &  
content for HCSD:  
Kevin M. Sullivan  
Attorney, BGR&H  
10:20 am, Aug 07, 2024