

PURCHASING AGENDA ITEM

Hernando County School District

School Board Approval Meeting:

July 28, 2026

Bid No. 27-204-04 PB

**Bid Title: Technology Solutions, Products,
and Services**

Recommend approval of this agenda item under the specific category below:

- | | | | |
|---|--|---|---|
| ☐ Lowest Bid(s) | ☐ Request for Proposal(s) | ☐ Low Bid(s) Meeting Specification | ☐ Rejection/Cancellation |
| ☐ Revised Award | ☐ Renewal of Contract | ☐ Sole/Single Source | ☐ Re-Award (Partial/Whole) |
| ☐ Contract Termination | ☐ Amendments to Contract | ☐ Extension of Contract | ☐ Emergency |
| ☐ Reversed Auction | ☒ Piggyback: Cooperative | ☐ Responsive/Responsible Bidders | |

Bid Contract Period:

07/28/2026 through 05/31/2028

☐ N/A – One Time Purchase

Contract Type:

☐ Estimated
Dollar Amount

☐ Firm, Fixed
Dollar Amount

☐ Firm, Fixed
Unit Prices

☒ Firm, Fixed Unit Prices,
Hourly Rates, Fees and/or
Percentages

Renewal Options:

No. of Terms
Remaining
1

☐ Length of
Each Term (month)

☒ Length of
Each Term (year)
1

☐ None

Rationale/Reason: Piggyback The Interlocal Purchasing System (TIPS USA), Region 8 Education Service Center (ESC), RFP/Contract No. 230105: Technology Solutions, Products and Services, awarded to zSpace for the purchase of educational material for District CTE Programs. Purchases may be made directly with vendor or through authorized resellers as established by the cooperative. HCSB Bid No. 27-204-04 PB has been assigned for internal tracking purposes.

Bidders Electronically

Bids Received:

No Bids:

Late Bids:

Rejected Bids:

☒ **N/A – Bids Not
Required: Piggyback**

**Downloaded From
Bidnet Direct Website:** n/a

Submitted By:

Steve Crognale
Executive Director of Support Operations

School(s): District Wide

Requested By:

Beth Lastra
Supervisor of College and Career Programs

Department(s): Academic Services

Recommended award: (See attached)

T/C CODE: 2704

Awarded Vendor:

zSpace, Inc.
Dawn Khatami
Contracts/Equity/Vendor Accounts Manager
(408) 410-7478
dawn@zspace.com

Kristine George
Regional Vice President
(561) 345-0464
kgeorge@zspace.com