

Solution Proposal

Solution Created for Hernando County Public Schools
919 N Broad St
Brooksville, Florida
34601-2397 United States

Proposal Contact **Allie Vincent**
VP of Sales - East
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About eDynamic Learning

eDynamic Learning is North America's largest publisher of CTE & elective digital courseware for grades 6-12. As a teacher founded company, we take great pride in helping schools ignite passion within their students by giving them opportunities to tie their passions to rewarding professions. Our career-focused catalog offers nearly 250-course options for students so they can make informed decisions regarding their future.

With education in our DNA, our mission is clear, to meet teachers' and students' diverse and individual needs. Every course is developed with a consistent design, employing secondary educators and subject matter experts to meet state and industry standards and provide relevant and engaging content.

All eDynamic Learning courses can support accommodations, acceleration and customization capabilities to meet the needs of all learners. All courses are WCAG 2.0 AA compliant to support hearing or visually impaired students and offer a built-in Literacy Support Toolbar that offers read-aloud options, language translations, and tools for retention and study skills.

Our award-winning curriculum is rooted in research with a mission to offer equitable solutions that help schools meet the needs of all types of learners. Our school partners have utilized our curriculum for over a decade, and we have one of the highest retention rates in the industry.



Additional Resources to Learn More about eDynamic Learning:

[Course Instructional Design \(Pedagogy\)](#)

[Anytime, Anywhere Learning on Any Device and LMS](#)

[Equity & Access for All Learners](#)

[Professional Development Options: Face-to-Face, On-demand & Virtual](#)

[Instructional Services](#)

Implementation Proposal

Scope and Impact

Hernando County Public Schools will contract with eDynamic Learning (eDL) who will provide access to the **CTE & Career Courses**. The desired outcomes/objectives are:

1. All-in-one solution

Implementation is expected to start **April 1, 2024** with a goal to have **more exposure to a variety of careers and or electives**

Contacts

Hernando County Public Schools

Program Lead	John Morris
Program Manager	John Morris

eDynamic Learning

RSM	Allie Vincent
CSM	Bridget Alford
Technical Support	support@edynamiclearning.com

Roles & Responsibilities

Program Manager

- The Program Manager will act as the LMS administrator and work with the eDynamic team to complete the initial technical set up of courses in the LMS.
- The Program Manager will work with the assigned Customer Success Manager to closely monitor program success and usage model.
- The Program Manager will participate in the Implementation Planning Meeting(s), Mid-Year and End of Year Reviews.
- The Program Manager will contact the eDynamic Customer Success Manager when any program concerns arise.

Teachers

Teachers are a key element of a student's success. A teacher's primary responsibility is to support students' academic success.

To achieve this outcome:

- Teachers will attend scheduled Professional Development session(s)
- Utilize tools and resources supplied by eDynamic Learning for best practices, course utilization, etc
- Participate in scheduled reviews
- Complete surveys in courses

LMS Delivery

eDynamic will provide access to courses through **Canvas by Instructure**. Initial course set up will be covered during the initial onboarding training with the Customer Success Manager.

Onboarding & Support Services

As our new partnership begins, we want to ensure that you have a successful experience with the technical implementation as well as the end user experience.

In the first few weeks of our partnership, eDynamic Learning will ensure that all your internal stakeholders are comfortable with the necessary technical steps required to begin using our content, as well as provide additional support and resources to teachers to help encourage a strong start to using our curriculum.

The implementation journey begins within days of our head office receiving a signed agreement. Your Regional Sales Manager and Customer Success Manager will meet with you and all other stakeholders for a Kick Off Call.

During this call we will deliver technical credentials to access our course content, as well as develop additional onboarding support plans for initial technical training, requested rostering or SIS integrations, and determine teacher development support required.

Please review the quotes on the following pages. Once you have decided which quote you want to move forward with, enter the entire quote number below. (ex. 00003456)

Accepted Quote: \wb1 {"apiName":"Available_Quotes__c"}

Available Quotes for Accepting
00029595

eDynamic Holdings LP
1256 Main Street, Suite 256
Southlake, TX 76092



Price Quote 00029595

Contract Start Date	July 1, 2024	Billing Frequency	Annual Pre-Pay
Contract End Date	June 30, 2025	LMS	Canvas by Instructure
		LMS Type	Hosted LMS

Prepared for:

Account Name	Hernando County Public Schools	Billing Address	919 N Broad St
Contact Name	John Morris		Brooksville, Florida 34601-2397 United States
Email	morris_j@hcsb.k12.fl.us		
Phone	(352)797-7000 X443		

Regional Sales Manager

Prepared By	Allie Vincent
Title	VP of Sales - East
Email	allie.vincent@edynamiclearning.com

Pricing Line Item	Pricing Line Item Description	Quantity	Sales Price	Total Price
Single Course Enrollment	Client will have access to EDL Psychology course. Usage is based on each individual single course enrollment during the school year.	75.0	\$60.00	\$4,500.00
			Grand Total	\$4,500.00

This is a price quote only.