



**Payment correspondence:**  
accountsreceivable@bloomboard.com

211 N Whitfield St  
Floor 7  
Pittsburgh, PA 15206

Order Number 00005418  
Created Date 5/13/2026  
Expiration Date 6/26/2026  
Contract Start Date 7/1/2026  
Contract End Date 6/30/2026  
Contact Name Alexis Brown  
Account Name Hernando County School District  
Opportunity ID Opp#-009723

Prepared By Michelle Licata  
Email michelle.licata@bloomboard.com

Bill To Name Hernando County School District  
Bill To 919 North Broad Street  
Brooksville, Florida 34601  
United States

Product	List Price	Anticipated Participant Aid	Discount	Sales Price	Quantity	Total Price
Barry - (FL) Bachelor of Science in Education - Infancy-Early Childhood, Early & Middle Childhood, or Special Education K-12 - (60 credits)	\$30,000.00	\$12,100.00	\$2,910.00	\$14,990.00	5.00	\$74,950.00
Grand Total			\$74,950.00			

**Terms and Conditions**

This Sales Order incorporates and is subject to the BBI Terms and Conditions set forth at <https://bloomboard.com/terms/program-terms-and-conditions/> and the attached agreement (collectively the "Agreement"). The Agreement constitutes a binding contract entered into by and between BloomBoard, Inc. a Delaware corporation with its principal place of business at 211 N Whitfield St. Floor 7 Pittsburgh, PA 15206 ("BBI") and the entity listed below as the Client ("Client").

**Additional Fees to be Paid by Participants:** Participants may be required to pay certain non-tuition fees directly to BBI's EPP partners, including but not limited to application, graduation, and transcript fees. Participants may also be required to pay licensure fees established by their state department of education and fees required to take the teacher certification exams. These fees are in addition to the prices set forth in this Sales Order.

**District Investment Rollover:** If the District remits the fees set forth in this Sales Order to BBI but does not enroll the number of participants specified above, the District may apply unused fees to enroll participants in future programs ("Rollover Funds"). Provided, however, the fees set forth in this Sales Order reflect the tuition rates as of the date of this Sales Order and are subject to change. Therefore, if the District applies Rollover Funds to enroll participants in a future program, the fees due from the District for such programs will be based upon the approved tuition rates intended to be in effect at the time of such enrollment, and BBI will incorporate the then-approved tuition rates into any new Sales Order and invoice the District accordingly.

**Invoicing Schedule:** Charges due shall be payable thirty (30) days from the invoice date. Annual invoicing based on actual enrollment.

**\*Anticipated Participant Aid**

On average, participant financial aid from Pell, grants, and other applicable sources is expected to be \$12,100 per participant. Should financial aid fall below this threshold, District agrees to pay for the shortage thereby ensuring District's participants have no out of pocket expense for the program.

**Acceptance of Terms**

**CLIENT**

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Email address of person responsible for Invoices:  
\_\_\_\_\_

**BBI**

Signature: Signed by:  
*Sanford Kenyon*  
\_\_\_\_\_

Name: Sanford Kenyon

Title: Chief Executive Officer

Date: 5/13/2026

Kelly A. Pogue  
 Approved as to Form  
 by WSH Attorney  
 06/09/2026 09:24 am



Payment correspondence:  
accountsreceivable@bloomboard.com

5401 Walnut Street  
Suite 200  
Pittsburgh, PA 15232

Order Number 00005299  
Created Date 4/29/2025  
Expiration Date 6/30/2025  
Contract Start Date 1/5/2026  
Contract End Date 6/27/2026  
Contact Name Ray Pinder  
Account Name Hernando County School District  
Opportunity ID Opp#-009074

Prepared By Michelle Licata  
Email michelle.licata@bloomboard.com

Bill To Name Hernando County School District  
Bill To 919 North Broad Street  
Brooksville, Florida 34601  
United States

Product	Sales Price	Quantity	Total Price
Bachelor of Science in Education (Infancy-Early Childhood, Early & Middle Childhood, or Special Education K-12)	\$14,990.00	10.00	\$149,900.00

Grand Total \$149,900.00

Terms and Conditions

The parties agree that for the January 2026, Barry University First Cohort, Client elects to be invoiced for the total fees due under this Agreement in two annual installments in the following amounts:

January 2026 Invoice (Year 1): 10 participants = \$74,950

January 2027 Invoice (Year 2): 10 participants = \$74,950

Invoices will be billed on the number of enrolled participants.

Acceptance of Terms

CLIENT

Signature: Shannon Rodriguez  
Name: Shannon Rodriguez  
Title: Board Chair  
Date: 6/24/25

Email address of person responsible for Invoices:  
\_\_\_\_\_

BBI

DocuSigned by:  
Signature: Sanford Kenyon  
E9FE91C81B49487...  
Name: Sanford Kenyon  
Title: Chief Executive Officer  
Date: 4/29/2025



Payment correspondence:  
accountsreceivable@bloomboard.com

5401 Walnut Street  
Suite 200  
Pittsburgh, PA 15232

Order Number 00005186  
Created Date 5/9/2024  
Expiration Date 6/30/2024  
Contract Start Date 7/1/2024  
Contract End Date 6/30/2027  
Account Name Hernando County School District  
Opportunity ID Opp#-008658

Prepared By Michelle Licata  
Email michelle.licata@bloomboard.com

Bill To Name Hernando County School District  
Bill To 919 North Broad Street  
Brooksville, Florida 34601  
United States

Product	Product Code	Line Item Description	Quantity	Subtotal	Total Price
Full Bachelor's Degree Program (120 credits)		5 @ \$9,950 (X 3 years)	5.00	\$149,250.00	\$149,250.00
Teacher Apprenticeship-based Bachelor's Degree Program	DPB-BB-00001	15 @ \$7750 (x 2 years)	15.00	\$232,500.00	\$232,500.00
Grand Total				\$381,750.00	

Terms and Conditions

This Sales Order Incorporates and is subject to the Terms and Conditions (<https://bloomboard.com/terms/program-terms-and-conditions/>) and any attached Scope of Work or Proposal document, collectively the "Agreement", and constitutes a binding contract entered into by and between BloomBoard, Inc. a Delaware corporation with its principal place of business at 5401 Walnut St. Suite #200 Pittsburgh, PA 15232 ("BBI") and the entity listed below as the Client ("Client").

The Parties agree that, for Cohort 4, Client elects to be invoiced for the total fees due under this Agreement in three annual installments in the following amounts. Client shall pay the installments within the time period set forth on the respective invoices.

January 2025 Invoice (Year 1): 20 participants = \$166,000 (5 participants at \$9,950 each + 15 participants at \$7,750 each)  
 January 2026 Invoice (Year 2): 20 participants = \$166,000 (5 participants at \$9,950 each + 15 participants at \$7,750 each)  
 January 2027 Invoice (Year 3): 5 participants at \$9,950 each = \$49,750

Additionally, Client acknowledges that, per the attached sales orders, the following fees will be Invoiced in the 2024-2025 school year.

Sales Order 5055: \$112,500 due July 2024 (Year 2 of Cohort 1)  
 Sales Order 5168: \$97,500\* due January 2025 (Year 2 of Cohort 2)

\*Original year 2 Invoice amount of \$105,000 reduced by \$7,500 to account for the delayed start of one participant. BloomBoard will invoice for Year 2 of that participant in July 2025.

Acceptance of Terms

CLIENT

Signature: Linda K. Prescott  
 Name: Linda K. Prescott  
 Title: Board Chair  
 Date: 6/25/24

BBI

DocuSigned by:  
 Signature: Sanford Kenyon  
 Name: Sanford Kenyon  
 Title: Chief Executive Officer  
 Date: 6/4/2024

Email address of person responsible for Invoices:

Approved as to form & content for HCSD: Kevin M. Sullivan Attorney, BGR&H 8:10 pm, Jun 13, 2024