

PURCHASING AGENDA ITEM

Hernando County School District

School Board Approval Meeting:

August 11, 2026

Bid No. 25-785-26 PB (amended)

**Bid Title: Academic and Educational
Goods and Services**

Recommend approval of this agenda item under the specific category below:

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|---|--|---|---|
| ☐ Lowest Bid(s) | ☐ Request for Proposal(s) | ☐ Low Bid(s) Meeting Specification | ☐ Rejection/Cancellation |
| ☐ Revised Award | ☐ Renewal of Contract | ☐ Sole/Single Source | ☐ Re-Award (Partial/Whole) |
| ☐ Contract Termination | ☒ Amendments to Contract | ☐ Extension of Contract | ☐ Emergency |
| ☐ Reversed Auction | ☒ Piggyback (TIPS) | ☐ Responsive/Responsible Bidders | |

Bid Contract Period: 01/14/2025 through 10/31/2029

☐ N/A – One Time Purchase

Amended: 08/11/2026 through 10/31/2029

Contract Type:

☐ Estimated Dollar Amount	☐ Firm, Fixed Dollar Amount	☐ Firm, Fixed Unit Prices	☒ Firm, Fixed Unit Prices, Hourly Rates, Fees and/or Percentages
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Renewal Options:	No. of Terms <u>Remaining</u> 1	☐ Length of <u>Each Term (month)</u>	☒ Length of <u>Each Term (year)</u> 1	☐ None
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Rationale/Reason: Piggyback The Interlocal Purchasing System (TIPS), Region 8 Education Service Center, RFP No. 2440804: Academic and Educational Goods and Services, awarded to Realityworks, Inc. This contract supplements the currently approved Classroom Instructional Material and Supplies contract allowing for additional products to meet the needs of the district.

08/11/26: Amended to increase estimated annual spending.

Bidders Electronically Downloaded From Bidnet Direct Website: n/a	Bids Received:	No Bids:	Late Bids:	Rejected Bids:	☒ N/A – Bids Not Required: Piggyback
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Submitted By: Steve Crognale
Executive Director of Support Operations

School(s): District Wide

Requested By: Beth Lastra
Supervisor of College and Career Programs

Department(s): Academic Services

Recommended award: (See attached)

T/C CODE: 2526

Vendor:

Realityworks, Inc.

www.realityworks.com

Karen McDowell, National Account Manager, Florida
(715)858-7172

Karen.mcdowell@realityworks.com

Purchase Order & Sales Contact

Stacy Knudson, Sales and Administrative Specialist

800-830-1416

orders@realityworks.com

information@realityworks.com