

PURCHASING AGENDA ITEM

Hernando County School District

School Board Approval Meeting:

August 8, 2023

Bid No. 21-060/929-11 RN

Bid Title: Buses, District Wide Vehicle and
Equipment: Specialized Repairs, Parts &
Accessories

Recommend approval of this agenda item under the specific category below:

- | | | | |
|--|---|---|---|
| <input type="checkbox"/> Lowest Bid(s) | <input type="checkbox"/> Request for Proposal(s) | <input type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation |
| <input type="checkbox"/> Revised Award | <input checked="" type="checkbox"/> Renewal of Contract | <input type="checkbox"/> Sole Source | <input type="checkbox"/> Re-Award (Partial/Whole) |
| <input type="checkbox"/> Bid Termination | <input type="checkbox"/> Revisions/Amendments to Bid | <input type="checkbox"/> Bid Extension | <input type="checkbox"/> Emergency |
| <input type="checkbox"/> Piggyback Cooperative | | | |

Bid Contract Period:

08/13/2023 through 08/12/2024

☐ N/A – One Time Purchase

Contract Type:

☐ Estimated
Dollar Amount

☐ Firm, Fixed
Dollar Amount

☐ Firm, Fixed
Unit Prices

☒ Firm, Fixed Unit Prices,
Hourly Rates, Fees and/or
Percentages

Renewal Options:

No. of Terms
Remaining

☐ Length of
Each Term (month)

☐ Length of
Each Term (year)

☒ None

Rationale/Reason:

Bidders Electronically
Downloaded From Public
Purchase Website:

Bids Received:
- 0 -

No Bids:
- 0 -

Late Bids:
- 0 -

Rejected Bids:
- 0 -

☒ N/A – Bids Not
Required: Renewal

Submitted By:

Neilson McDonald
Director of Purchasing & Warehouse

School(s): District Wide

Requested By:

Ralph Leath
Director of Transportation

Department(s): Transportation

Recommended award, description of items and prices: (See attached)

T/C CODE: 2111

The purpose and intent of this contract is to select suppliers to provide, deliver either on-site/pick-up/drop off all district own school buses, white fleet (i.e. automobile, school bus, trucks, box trucks, pickups, cargo vans, mini vans) and fork lifts, equipment, parts and materials, or repair services that cannot be handled in-house by district personnel. This contract establishes fixed hourly labor rates; a firm, fixed percentage (%) discount off published catalogs/manufacturers' published price; OR a firm, mark-up percentage (%) for the awarded vendors' cost for the parts or materials - the contract period as specified herein.

Vendors were awarded the following line items based on their submitted bid documents.

Advance Stores Company Inc. dba Advanced Auto Parts (V-43643 or V47203)

Item No.	Description	Rate
1.	Firm, Fixed Percentage (%) Discount off a Published Catalogs(s)/Manufacturer's Published Price List for Equipment, Parts and Materials	0-65%

Advanced Tire Service, LLC

Item No.	Description	Rate
1.	Firm, Fixed Percentage (%) Discount off a Published Catalogs(s)/Manufacturer's Published Price List for Equipment, Parts and Materials	10%
2.	Firm, Mark-Up Percentage (%)	30%
3.	Labor Rate – Gasoline White Fleet	\$95.00/Hour
4.	Labor Rate – Diesel White Fleet	\$115.00/Hour
5.	Labor Rate – Utility Trailer	\$95.00/Hour

Big Brother, LLC (V-50794)

Item No.	Description	Rate
3.	Labor Rate – School Bus Repairs	\$100.00/Hour

Additional Information: \$225.00 for 1 camera system with one (1) camera, \$25.00 each additional camera (interior) \$50 (exterior).

Brian Glenn Truck Repair, LLC (V-50795)

Item No.	Description	Rate
1.	Firm, Fixed Percentage (%) Discount off a Published Catalogs(s)/Manufacturer's Published Price List for Equipment, Parts and Materials	30%
2.	Firm, Mark-Up Percentage (%)	40%
7.	Labor Rate – Diesel White Fleet	\$120.00/Hour

Brooksville Transmission (V-32379)

Item No.	Description	Rate
1.	Firm, Fixed Percentage (%) Discount off a Published Catalogs(s)/Manufacturer's Published Price List for Equipment, Parts and Materials	30%
2.	Firm, Mark-Up Percentage (%)	30%
6.	Labor Rate – Gasoline White Fleet	\$113.00/Hour
7.	Labor Rate – Diesel White Fleet	\$113.00/Hour

Additional Information: On major rebuilds – a 3-year/100,000-mile warranty is nationwide at any ATRA (Automotive Transmission Rebuilders Association) or Jasper approved facility.

Complete Automotive Care, Inc. (V-43444)

Item No.	Description	Rate
1.	Firm, Fixed Percentage (%) Discount off a Published Catalogs(s)/Manufacturer's Published Price List for Equipment, Parts and Materials	1.5 %
2.	Firm, Mark-Up Percentage (%)	1.5 %
3.	Labor Rate – School Bus Repairs	\$78.67/Hour
6.	Labor Rate – Gasoline White Fleet	\$78.67/Hour
7.	Labor Rate – Diesel White Fleet	\$78.67/Hour
10.	Labor Rate – Utility Trailer	\$78.67/Hour

Dynamic Auto Body (V-48452)

Item No.	Description	Rate
1.	Firm, Fixed Percentage (%) Discount off a Published Catalogs(s)/Manufacturer's Published Price List for Equipment, Parts and Materials	10 %
2.	Firm, Mark-Up Percentage (%)	10 %
3.	Labor Rate – School Bus Repairs	\$40.00/Hour
4.	Labor Rate – Body Repairs on School Bus	\$40.00/Hour
5.	Labor Prep, Pint, Blend and Finish for Accident Repairs- School Bus	\$40.00/Hour
6.	Labor Rate – Gasoline White Fleet	\$40.00/Hour
7.	Labor Rate – Diesel White Fleet	\$40.00/Hour
8.	Labor Rate – Body Repairs on White Fleet	\$40.00/Hour
9.	Labor prep, Paint Blend and Finish for Accident Repairs – White Fleet	\$40.00/Hour
10.	Labor Rate – Utility Trailer	\$40.00/Hour
11.	Labor Rate – Fork Lifts	\$40.00/Hour

Florida Detroit Diesel – Allison (V-07863)

Item No.	Description	Rate
1.	Firm, Fixed Percentage (%) Discount off a Published Catalogs(s)/Manufacturer's Published Price List for Equipment, Parts and Materials	28 %
2.	Firm, Mark-Up Percentage (%)	28 %
3.	Labor Rate – School Bus Repairs	\$149.00/Hour

Additional Information: All parts warranted for 1 year/unlimited miles. All factory returns warranted for 2 years/unlimited miles.

Florida Transportation Systems, Inc. (V-46696)

Item No.	Description	Rate
1.	Firm, Fixed Percentage (%) Discount off a Published Catalogs(s)/Manufacturer's Published Price List for Equipment, Parts and Materials	n/a
2.	Firm, Mark-Up Percentage (%) (other)	35%
3	Labor Rate – School Bus Repairs	\$150.00/Hour
4.	Labor Rate – Body Repairs on School Bus	\$150.00/Hour

Additional Information: The parts discount applies to Blue Bird OEM parts & accessories and it also applies to OEM and aftermarket parts for Thomas and International buses.

Knights Auto Body (07936)

Item No.	Description	Rate
1.	Firm, Fixed Percentage (%) Discount off a Published Catalogs(s)/Manufacturer's Published Price List for Equipment, Parts and Materials	5%
3.	Labor Rate – School Bus Repairs	\$30.00/Hour
4.	Labor Rate – Body Repairs on School Bus	\$30.00/Hour
5.	Labor Prep, Paint, Blend and Finish for Accident Repairs – School Bus	\$30.00/Hour
6.	Labor Rate – Gasoline White Fleet	\$30.00/Hour
7.	Labor Rate – Diesel White Fleet	\$30.00/Hour
8.	Labor Rate – Body Repairs on White Fleet	\$30.00/Hour
9.	Labor Prep, Paint Blend and Finish for Accident Repairs – White Fleet	\$30.00/Hour
10.	Labor Rate – Utility Trailer	\$30.00/Hour

Matco Tools Corporation (V-50145)

Item No.	Description	Rate
1.	Firm, Fixed Percentage (%) Discount off a Published Catalogs(s)/Manufacturer's Published Price List for Equipment, Parts and Materials	10-52%

Additional Information: Any tool or part branded with the Matco Tools name is warrantied against defects in materials and workmanship. Warranty is void if an unauthorized person has made any attempt to service or modify the tool prior to its return to Matco. Warranty is voided if tool is altered, damaged, misused, abused, badly worn, lost or improperly maintained. Each tool carries its own warranty code.

Matthews Bus Alliance, Inc.

Item No.	Description	Rate
1.	Firm, Fixed Percentage (%) Discount off a Published Catalogs(s)/Manufacturer's Published Price List for Equipment, Parts, and Materials	Fleet – 0% (Electronic Price List Available)
3.	Labor Rate – School Bus Repair	\$125.00/Hour

Reginald Mark Oates, LLC dba SuperGlass (V-50797)

Item No.	Description	Rate
1.	Firm, Fixed Percentage (%) Discount off a Published Catalogs(s)/Manufacturer's Published Price List for Equipment, Parts and Materials	47%
3.	Labor Rate – School Bus Repairs	\$95.00 / Flat Rate
6.	Labor Rate – Gasoline White Fleet	\$95.00/Flat Rate
7.	Labor Rate – Diesel White Fleet	\$95.00/Flat Rate
11.	Labor Rate – Fork Lifts	\$95.00/Flat Rate

Additional Information: Charge of \$95.00 flat rate on windshield repairs, vendor bid is to offer a 47% discount on the flat rate. SuperGlass is a mobile service. SuperGlass guarantees 100% satisfaction or money back. Repairs look the best and will not break further or discolor for the life of the windshield.

Reliable Transmission (V-39171)

Item No.	Description	Rate
1.	Firm, Fixed Percentage (%) Discount off a Published Catalogs(s)/Manufacturer's Published Price List for Equipment, Parts and Materials	15%
3.	Labor Rate – School Bus Repairs	\$130.00/Hour

Additional Information: Percentage discount is for Allison transmission parts price schedule. Labor rate is for both in-house and field service HCSB facility. Also offer field service/repairs/troubleshooting/R&R at HCSB location with appropriate shop space.

Ring Power Corporation

Item No.	Description	Rate
1.	Firm, Fixed Percentage (%) Discount off a Published Catalogs(s)/Manufacturer's Published Price List for Equipment, Parts and Materials	5% off CAT List
2.	Firm, Mark-Up Percentage	25% non-CAT parts
3.	Labor Rate – School Bus Repairs	\$160.00/Hour
6.	Labor Rate – Gasoline White Fleet	\$160.00/Hour
7.	Labor Rate – Diesel White Fleet	\$160.00/Hour
10.	Labor Rate – Utility Trailer	\$160.00/Hour
11.	Labor Rate – Fork Lifts	\$168.00/Hour

Share Corporation

Item No.	Description	Rate
1.	Firm, Fixed Percentage (%) Discount off a Published Catalogs(s)/Manufacturer's Published Price List for Equipment, Parts, and Materials	20%

Sun State International, LLC (V-38513)

Item No.	Description	Rate
1.	Firm, Fixed Percentage (%) Discount off a Published Catalogs(s)/Manufacturer's Published Price List for Equipment, Parts and Materials	National Fleet 3%
3.	Labor Rate – School Bus Repairs	\$145.00/Hour \$100.00/Hour (AC Repairs)
4.	Labor Rate – Body Repairs on School Bus	\$145.00/Hour
7.	Labor Rate – Diesel White Fleet	\$145.00/Hour
10.	Labor Rate – Utility Trailer	\$75.00/Hour

Tampa Spring Company (V-03651)

Item No.	Description	Rate
1.	Firm, Fixed Percentage (%) Discount off a Published Catalogs(s)/Manufacturer's Published Price List for Equipment, Parts and Materials	30%
2.	Firm, Mark-Up Percentage (%)	28%
3.	Labor Rate – School Bus Repairs	\$70.00/Hour
10.	Labor Rate – Utility Trailer	\$70.00/Hour

Ultra-Look Corp.

Item No.	Description	Rate
1.	Firm, Fixed Percentage (%) Discount off a Published Catalogs(s)/Manufacturer's Published Price List for Equipment, Parts and Materials	0% <i>(refer to published catalog and price list for pricing information)</i>