

Renaissance

2911 Peach Street, Wisconsin Rapids, WI 54494-1905
PO Box 8036, Wisconsin Rapids, WI 54495
Phone: (800) 338-4204 | Fax: (877) 280-7642
Federal I.D. 39-1559474
www.renaissance.com

Quote
Q-384221 v2

Hernando County School District - 72204

Lauren Blackwell
Email - blackwell_l@hcsb.k12.fl.us
919 N Broad St
Brooksville, FL 34601-2397

Billing Contact
Lauren Blackwell
Email - blackwell_l@hcsb.k12.fl.us
919 N Broad St
Brooksville, FL 34601-2397

Quote Summary

School Count: 10

Renaissance Products & Services	\$63,171.13
Total	
Applied Discounts	(\$-1,976.12)
Estimated Sales Tax	\$0.00
Shipping Cost	\$0.00
Grand Total	USD \$65,147.25

This quote includes: Accelerated Reader and Star.

By signing below, Customer:

- Acknowledges that the Person signing this Quote is authorized to do so on behalf of Customer.
- Agrees Customer's access to and use of the Products and Services referenced in the Quote (and any other quote issued to Customer during the Subscription Period) are subject to compliance with the Renaissance Terms of Service and License located at <https://doc.renlearn.com/KMNet/R62416.pdf>, incorporated herein by reference.
- Acknowledges and agrees that the applicable Data Protection Addendum and Privacy Notices located at <https://docs.renaissance.com/R62068> are incorporated into this Agreement. Additional Renaissance's privacy and security is available at <https://www.renaissance.com/privacy>

Vendor's proposed Purchase Order terms rejected to the extent inconsistent with School Board's purchasing instructions. Purchase subject to terms of School Board Standard Addendum. <http://www.hernandoschools.org/departments/purchasing/vendor-information>

To accept this offer and place an order, please sign and return this Quote.

Renaissance will issue an Invoice for this Quote promptly after the date the Order is processed at Renaissance. If Customer requires a purchase order, Customer agrees to provide the purchase order to Renaissance as an attachment to this signed quote. Customer agrees to pay the invoice within 30 days after the Invoice Date.

Customer indicates that no Purchase Order is required, and that Billing Contact information is correct.

Renaissance Learning, Inc.	Hernando County School District
	By:
Name: Ted Wolf	Name:
Title: Chief Financial Officer	Title:
Date: 13-Feb-2026	Date:

Please e-sign OR print, sign, and return this Quote to your Account Representative John Lundberg at john.lundberg@renaissance.com. For any changes or additional information, please reach out by email or phone at (407) 414-7866. Thank you.

Kelly A. Pogue
Approved as to Form
by WSH Attorney
07/16/2026 08:29 am

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Quote Details

Brooksville Elementary School – 72186

Products & Services	Quantity	Unit Price	Total
Quote Year 1: 01-Aug-2026 – 31-Jul-2027			
Accelerated Reader			
Accelerated Reader Subscription	779	\$7.44	\$5,795.76
Quote Year 1 Subtotal			\$5,795.76
Brooksville Elementary School SubTotal			\$5,795.76
Applied Discounts			(\$-241.49)
Brooksville Elementary School Total			\$6,037.25

Deltona Elementary School – 72223

Products & Services	Quantity	Unit Price	Total
Quote Year 1: 01-Aug-2026 – 31-Jul-2027			
Accelerated Reader			
Accelerated Reader Subscription	779	\$7.44	\$5,795.76
Star Assessments			
Star Reading Subscription	400	\$5.20	\$2,080.00
Quote Year 1 Subtotal			\$7,875.76
Deltona Elementary School SubTotal			\$7,875.76
Applied Discounts			(\$-397.49)
Deltona Elementary School Total			\$8,273.25

Eastside Elementary School – 72212

Products & Services	Quantity	Unit Price	Total
Quote Year 1: 01-Aug-2026 – 31-Jul-2027			
Accelerated Reader			
Accelerated Reader Subscription	779	\$7.77	\$6,052.83
Quote Year 1 Subtotal			\$6,052.83
Eastside Elementary School SubTotal			\$6,052.83
Applied Discounts			(\$15.58)
Eastside Elementary School Total			\$6,037.25

Explorer K 8 – 2632386

Products & Services	Quantity	Unit Price	Total
Quote Year 1: 01-Aug-2026 – 31-Jul-2027			
Accelerated Reader			
Accelerated Reader Subscription	782	\$7.44	\$5,818.08
Quote Year 1 Subtotal			\$5,818.08

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All quotes and orders are subject to availability of merchandise. This Quote is valid for 60 days from the date under Renaissance's signature. Professional development expires one year from purchase date. Alterations to this quote will not be honored without Renaissance approval. Please note: Any pricing or discount indicated is subject to change with alterations to the quote. Tax has been estimated and is subject to change without notice. Unless you provide Renaissance with a valid and correct tax exemption certificate applicable to your purchase of product and the product ship-to location, you are responsible for sales and other taxes associated with this order.

United States government and agency transactions into Arizona: The Tax or AZ-TPT item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Arizona Transaction Privilege Tax ('TPT'). The incidence of the TPT is on Renaissance Learning for the privilege of conducting business in the State of Arizona. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

Hawaii residents only: Orders shipped to Hawaii residents will be subject to the 4.166% (4.712% O'ahu Is.) Hawaii General Excise tax. United States government and agency transactions into Hawaii: The Tax or General Excise Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Hawaii General Excise Tax. The incidence of the General Excise Tax is on Renaissance Learning for the privilege of conducting business in the State of Hawaii. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

New Mexico residents only: Orders shipped to New Mexico residents will be subject to the 5.125% (Location Code: 88-888) Gross Receipts tax. United States government and agency transactions into New Mexico: The Tax or Gross Receipts Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the New Mexico Gross Receipts Tax. The incidence of the Gross Receipts Tax is on Renaissance Learning for the privilege of conducting business in the State of New Mexico. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply. Starting July 1, 2021 New Mexico requires sellers to collect tax on the state and local rate. This varies depending on the city and county.

Students can become their most amazing selves — only when teachers truly shine. Renaissance amplifies teachers' effectiveness in the classroom — transforming data into actionable insights to improve learning outcomes. Remember, we're here to ensure your successful implementation. Please allow 30-90 days for installation and set-up.

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Explorer K 8 SubTotal	\$5,818.08
Applied Discounts	(\$-242.42)
Explorer K 8 Total	\$6,060.50

John D Floyd Elementary School – 72260

Products & Services	Quantity	Unit Price	Total
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Quote Year 1: 01-Aug-2026 – 31-Jul-2027

Accelerated Reader			
Accelerated Reader Subscription	779	\$7.44	\$5,795.76
Quote Year 1 Subtotal			\$5,795.76
John D Floyd Elementary School SubTotal			\$5,795.76
Applied Discounts			(\$-241.49)
John D Floyd Elementary School Total			\$6,037.25

Moton Elementary School – 72196

Products & Services	Quantity	Unit Price	Total
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Quote Year 1: 01-Aug-2026 – 31-Jul-2027

Accelerated Reader			
Accelerated Reader Subscription	779	\$7.77	\$6,052.83
Quote Year 1 Subtotal			\$6,052.83
Moton Elementary School SubTotal			\$6,052.83
Applied Discounts			(\$15.58)
Moton Elementary School Total			\$6,037.25

Pine Grove Elementary School – 72248

Products & Services	Quantity	Unit Price	Total
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Quote Year 1: 01-Aug-2026 – 31-Jul-2027

Accelerated Reader			
Accelerated Reader Subscription	779	\$7.44	\$5,795.76
Quote Year 1 Subtotal			\$5,795.76
Pine Grove Elementary School SubTotal			\$5,795.76
Applied Discounts			(\$-241.49)
Pine Grove Elementary School Total			\$6,037.25

Spring Hill Elementary School – 72252

Products & Services	Quantity	Unit Price	Total
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Quote Year 1: 01-Aug-2026 – 31-Jul-2027

Accelerated Reader			
Accelerated Reader Subscription	779	\$7.44	\$5,795.76
Star Assessments			
Star Reading Subscription	450	\$5.20	\$2,340.00

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Quote Year 1 Subtotal	\$8,135.76
Spring Hill Elementary School SubTotal	\$8,135.76
Applied Discounts	(\$-416.99)
Spring Hill Elementary School Total	\$8,552.75

Suncoast Elementary School – 72255

Products & Services	Quantity	Unit Price	Total
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Quote Year 1: 01-Aug-2026 – 31-Jul-2027

Accelerated Reader

Accelerated Reader Subscription	779	\$7.44	\$5,795.76
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Quote Year 1 Subtotal	\$5,795.76
Suncoast Elementary School SubTotal	\$5,795.76
Applied Discounts	(\$-241.49)
Suncoast Elementary School Total	\$6,037.25

Westside Elementary School – 72231

Products & Services	Quantity	Unit Price	Total
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Quote Year 1: 01-Aug-2026 – 31-Jul-2027

Accelerated Reader

Accelerated Reader Subscription	779	\$7.77	\$6,052.83
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Quote Year 1 Subtotal	\$6,052.83
Westside Elementary School SubTotal	\$6,052.83
Applied Discounts	(\$15.58)
Westside Elementary School Total	\$6,037.25

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