

# PURCHASING AGENDA ITEM

Hernando County School District

School Board Approval Meeting:

December 9, 2025

Bid No. 26-380-13

Bid Title: Milk, Dairy & Juice Products

Recommend approval of this agenda item under the specific category below:

- |   |  |  |   |
|---|--|--|---|
| <input type="checkbox"/> Lowest Bid(s)        | <input type="checkbox"/> Request for Proposal(s) | <input checked="" type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation   |
| <input type="checkbox"/> Revised Award        | <input type="checkbox"/> Renewal of Contract     | <input type="checkbox"/> Sole/Single Source                          | <input type="checkbox"/> Re-Award (Partial/Whole) |
| <input type="checkbox"/> Contract Termination | <input type="checkbox"/> Amendments to Contract  | <input type="checkbox"/> Extension of Contract                       | <input type="checkbox"/> Emergency                |
| <input type="checkbox"/> Reversed Auction     | <input type="checkbox"/> Piggyback               | <input type="checkbox"/> Responsive/Responsible Bidders              |   |

Bid Contract Period: 12/09/2025 through 12/08/2027

☐ N/A – One Time Purchase

Contract Type:

☐ Estimated  
Dollar Amount

☐ Firm, Fixed  
Dollar Amount

☒ Firm, Fixed  
Unit Prices

☐ Firm, Fixed Unit Prices,  
Hourly Rates, Fees and/or  
Percentages

Renewal Options:

No. of Terms  
Remaining  
3

☐ Length of  
Each Term (month)

☒ Length of  
Each Term (year)  
1

☐ None

**Rationale/Reason:** District bid for the purchase and delivery of milk, juice and other dairy products to cafeterias districtwide.

Bidders Electronically  
Downloaded From  
Bidnet Direct Website:

Bids Received:  
3

No Bids:  
0

Late Bids:  
0

Rejected Bids:  
1

☐ N/A – Bids Not  
Required:

Submitted By: Christopher Reckner  
Director of Purchasing & Warehousing

School(s): District Wide

Requested By: Holly Longo  
Director of Food & Nutrition

Department(s): Food & Nutrition

Recommended award: (See attached)

T/C CODE: 2613

This tabulation establishes a contract with qualified supplier(s) to provide and deliver fresh milk, other dairy products and individual juice products to approximately 23 district facilities districtwide. Milk pricing will fluctuate based upon changes in The Federal Marketing Order (FMO). The total price will be comprised of the FMO cost, plus the supplier's firm fixed fee. Total cost is firm, fixed and all-inclusive of delivery, fees, etc. Pricing shall remain firm for the contract period as specified.

**GROUP A – Firm Fixed Fees on Milk with Fluctuating Prices**

TG Lee Dairy (DFA Dairy Brands Florida, LLC.)

Item No.	Description	Unit	Packaging	Brand	Units per Case	Supplier's Firm Fixed Unit Fee
1	Milk, White, 1% Low Fat, Milk fat content should be 1%. Nonfat milk solids minimum 8.25%	Half Pint	Paper Carton	TG Lee/Dairy Pure	50	\$0.1135
2	Milk, Chocolate Flavored, Fat-Free, Milk fat content shall be less than 0.5%, maximum 10g added sugar per 8 oz. unit. Nonfat milk solids minimum 8.25%	Half Pint	Paper Carton	TruMoo	50	\$0.1001
3	Milk, Strawberry Flavored, Fat Free, Milk fat content shall be less than 0.5%, maximum 10g added sugar per 8 oz. unit. Nonfat milk solids minimum 8.25%	Half Pint	Paper Carton	TruMoo	50	\$0.1010
4	Milk, White, Skim, Milk fat content shall be less than 0.5%. nonfat milk solids minimum 8.25%	Half Pint	Paper Carton	TG Lee/Dairy Pure	50	\$0.1092
5	Milk, White, Lactose Free, Fat Free, Lactose/Fat Free milk, milk solids minimum 8.25%	Half Pint	Paper Carton	Dairy Pure	24	\$0.0650
6	Milk, White, 1% Low Fat, Milk fat content shall be 1%, Nonfat milk solids minimum 8.25%	Gallon	Plastic	TG Lee Dairy	4	\$1.0851
7	Milk, White, 1% Low Fat, Milk fat content shall be 1%, Nonfat milk solids minimum 8.25%	Half Gallon	Plastic	TG Lee Dairy	9	\$0.6175

**Contact Information:**

David Flagg  
 TG Lee Dairy, Tampa Branch  
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**GROUP B – Firm Fixed Prices on Other Dairy Products****M & B Products**

Item No.	Description	Unit	Brand	Units per Case	Firm Unit Price
8	Yogurt, Fat Free, Vanilla	64 oz. Tub	Buffy's American	6	\$3.61
9	Yogurt, Fruit Flavored, Low Fat or Non-Fat	4 oz. Cup	Buffy's American	96	\$0.3172

**Group C – Firm Fixed Prices for Non-Dairy Products****M&B Products**

Item No.	Description	Unit	Packaging	Brand	Units per Case	Firm Unit Price
10	Juice, Apple	6 ounces	Paper Carton	Mr J/2850	70	\$0.2092
11	Juice, Fruit Blend	6 ounces	Paper Carton	Mr J/2350	70	\$0.2125
12	Juice, Grape Blend	4 ounces	Paper Carton	Mr J/2640	70	\$0.1936
13	Juice, Apple	4 ounces	Paper Carton	Mr J/2840	70	\$0.1622
14	Juice, Fruit Blend	4 ounces	Paper Carton	Mr J/2340	70	\$0.1649
15	Juice, Orange	4 ounces	Paper Carton	Mr J/2070	70	\$0.2329
16	Juice, Apple - Cherry	4 ounces	Paper Carton	Mr J/3042	70	\$0.1738
17	Juice, Green Apple	4 ounces	Paper Carton	Mr J/3142	70	\$0.1738
18	Juice, Strawberry-Kiwi	4 ounces	Paper Carton	Mr J/3242	70	\$0.1738
19	Juice, Tropical Island Splash	4 ounces	Paper Carton	Mr J/3542	70	\$0.1738

**Contact Information:**

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