

PURCHASING AGENDA ITEM

Hernando County School District

School Board Approval Meeting:

August 12, 2025

Bid No. 23-990-04 RN

Bid Title: Fire Alarm Services

Recommend approval of this agenda item under the specific category below:

- | | | | |
|---|---|---|---|
| <input type="checkbox"/> Lowest Bid(s) | <input type="checkbox"/> Request for Proposal(s) | <input type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation |
| <input type="checkbox"/> Revised Award | <input checked="" type="checkbox"/> Renewal of Contract | <input type="checkbox"/> Sole Source | <input type="checkbox"/> Re-Award (Partial/Whole) |
| <input type="checkbox"/> Bid Termination | <input type="checkbox"/> Revisions/Amendments to Bid | <input type="checkbox"/> Bid Extension | <input type="checkbox"/> Emergency |
| <input type="checkbox"/> Reversed Auction | <input type="checkbox"/> Piggyback Cooperative | | |

Bid Contract Period:

08/30/2025 through 08/29/2026

☐ N/A – One Time Purchase

Contract Type:

☐ Estimated
Dollar Amount

☐ Firm, Fixed
Dollar Amount

☐ Firm, Fixed
Unit Prices

☒ Firm, Fixed Unit Prices,
Hourly Rates, Fees and/or
Percentages

Renewal Options:

No. of Terms
Remaining
1

☐ Length of
Each Term (month)

☒ Length of
Each Term (year)
1

☐ None

Rationale/Reason:

Bidders Electronically
Downloaded From Bidnet
Direct Website:

Bids Received:

No Bids:

Late Bids:

Rejected Bids:

☒ N/A – Bids Not
Required:

Submitted By:

Christopher Reckner
Director of Purchasing & Warehousing

School(s): District Wide

Requested By:

Bill Hall
Fire Official/Plans Examiner

Department(s): Support Operations

Recommended award, description of items and prices: (See attached)

T/C CODE: 2304

This award establishes a contract with experienced, qualified, bonded, and licensed contractors to provide for Fire Alarm Services. Including Installation, upgrades, certifications, maintenance, and repair services (all labor, personnel, equipment, supplies, and materials, etc.). Services will be required on an as-needed basis, district-wide. This contract established fixed hourly rates and firm percentages on manufacturers list prices for supplies and materials (unless supplied by the district).

Everon, LLC

Description	Rate
1. Labor Rates (Straight Time) During Normal Or Regular Business Hours Monday - Friday, 7:00 AM to 4:00 PM:	
Lead Technician	\$ 85.00/Hour
Helper	\$ 85.00/Hour
2. Labor Rates Schools not in Session, Nights, Weekends & Holidays:	
Lead Technician	\$ 110.00/Hour
Helper	\$ 110.00/Hour
3. Edwards Fire Alarm Panel, Certification on an As-Needed Basis	\$ 250.00/Panel
4. VES Fire Alarm Panel, Certification on an As-Needed Basis	\$ 250.00/Panel
5. Percentage (%) Discount Off (-) Edwards Fire Equipment, Parts, etc.	30 %
6. Percentage (%) Discount Off (-) VES Fire Equipment, Parts, etc.	30 %
7. Balance of Line – Percentage (%) Mark Up (+) Percentage mark-up for other miscellaneous materials, supplies, parts and equipment needed for the installation and/or repair of systems (other than Edwards & VES).	25 %
8. Subcontractor – Percentage (%) Mark-Up Percentage mark-up added to their cost. This cost mark-up is to be included on your quote and invoice for payment to the district. A copy of the subcontractor's invoice may be requested for verification purposes at any time and when requests for payments are deemed excessive. <i>Note: Subcontractor's services are only allowed with prior written authorization from the Facilities & Construction Department (per project).</i>	25 %

Warranty Information:

Workmanship: 1 Year
Equipment/Material/Supplies: 1 Year

Contact Information:

Jared Delong
(813) 939-4061
jdelong@everonsolutions.com

Alarm & Communication Systems, Inc.

Description	Rate
1. Labor Rates (Straight Time) During Normal Or Regular Business Hours Monday - Friday, 7:00 AM to 4:00 PM:	
Lead Technician	\$ 95.00/Hour
Helper	\$ 95.00/Hour
2. Labor Rates Schools not in Session, Nights, Weekends & Holidays:	
Lead Technician	\$ 190.00/Hour
Helper	\$ 190.00/Hour
3. Edwards Fire Alarm Panel, Certification on an As-Needed Basis	Serviced at the hourly labor rate
4. VES Fire Alarm Panel, Certification on an As-Needed Basis	Serviced at the hourly labor rate
5. Percentage (%) Discount Off (-) Edwards Fire Equipment, Parts, etc.	N/S
6. Percentage (%) Discount Off (-) VES Fire Equipment, Parts, etc.	10 %
7. Balance of Line – Percentage (%) Mark Up (+) Percentage mark-up for other miscellaneous materials, supplies, parts and equipment needed for the installation and/or repair of systems (other than Edwards & VES).	20 %
8. Subcontractor – Percentage (%) Mark-Up Percentage mark-up added to their cost. This cost mark-up is to be included on your quote and invoice for payment to the district. A copy of the subcontractor's invoice may be requested for verification purposes at any time and when requests for payments are deemed excessive. <i>Note: Subcontractor's services are only allowed with prior written authorization from the Facilities & Construction Department (per project).</i>	10 %

Warranty Information:

Manufacturer's Minimum Warranty
Workmanship: 90 Days
Equipment/Material/Supplies: 3 Years

Additional Information: \$75.00 truck charge per call.

Contact Information:

David Kalil – Vice President
(813) 873-1851
acsi@acsi-sys.com