

PURCHASING AGENDA ITEM

Hernando County School District

School Board Approval Meeting:

May 12, 2026

Bid No. 22-365-41 RN

**Bid Title: Custodial Floor Cleaning & Care
Equipment**

Recommend approval of this agenda item under the specific category below:

- | | | | |
|-------------------------------------------|---------------------------------------------------------|-----------------------------------------------------------|---------------------------------------------------|
| <input type="checkbox"/> Lowest Bid(s) | <input type="checkbox"/> Request for Proposal(s) | <input type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation |
| <input type="checkbox"/> Revised Award | <input checked="" type="checkbox"/> Renewal of Contract | <input type="checkbox"/> Sole Source | <input type="checkbox"/> Re-Award (Partial/Whole) |
| <input type="checkbox"/> Bid Termination | <input type="checkbox"/> Revisions/Amendments to Bid | <input type="checkbox"/> Bid Extension | <input type="checkbox"/> Emergency |
| <input type="checkbox"/> Reversed Auction | <input type="checkbox"/> Piggyback Cooperative | | |

Bid Contract Period:

05/24/2026 through 05/23/2027

N/A – One Time Purchase

Contract Type:

Estimated
Dollar Amount

Firm, Fixed
Dollar Amount

Firm, Fixed
Unit Prices

Firm, Fixed Unit Prices,
Hourly Rates, Fees and/or
Percentages

Renewal Options:

No. of Terms
Remaining

Length of
Each Term (month)

Length of
Each Term (year)

None

Rationale/Reason: Renewal of contract.

Bidders Electronically
Downloaded From Bidnet
Direct Website:

Bids Received:

No Bids:

Late Bids:

Rejected Bids:

N/A – Bids Not
Required: Renewal

Submitted By:

Christopher Reckner
Director of Purchasing & Warehousing

School(s): District Wide

Requested By:

Steve Crognale
Executive Director of Support Operations

Robert Kublick
Manager of Environment Services

Department(s): Support Operations

Recommended award, description of items and prices: (See attached)

T/C CODE: 2241

Cypress Supply, Inc.

Manufacturer	Percentage (%) Discount off Catalog List Price for Equipment	Percentage (%) Discount off Catalog List Price for Accessories	Percentage (%) Discount off List Price for Repair Parts (owner repairs)	Hourly Labor Rates for Repair of Equipment	Percentage (%) Mark-up of Material/Parts Needed for Repairs (Vendor Repairs)
Americo	30 %	-	-	-	-
Anderson Mats	30%	-	-	-	-
Edic	20%	-	-	-	-
Hawk	20%	20%	-	\$85.00	40%
IPC Eagle	20%	20%	-	\$85.00	40%
Malish	30%	-	-	-	-
Nace Care	15%	15%	-	\$85.00	40%
Nexstep	30%	30%	-	-	-
Pressure Pro	20%	20%	-	\$85.00	40%
Tomcat	20%	10%	-	\$85.00	40%
Timber Line	20%	10%	-	\$85.00	40%
Perfect Vac	20%	20%	-	\$85.00	40%

Online Catalog: www.cypressupply.com

Contact Information:

Name: David Greenwood

Phone: (407) 448-4574

Email: david@cypressupply.com

Gem Supply Company

Manufacturer	Percentage (%) Discount off Catalog List Price for Equipment	Percentage (%) Discount off Catalog List Price for Accessories	Percentage (%) Discount off List Price for Repair Parts (owner repairs)	Hourly Labor Rates for Repair of Equipment	Percentage (%) Mark-up of Material/Parts Needed for Repairs (Vendor Repairs)
Aztec	18%	22%	8%	\$89.00	32%
CFR Corp	18%	22%	8%	\$89.00	32%
CPI	22%	-	-	-	-
Edic	-	22%	8%	\$89.00	32%
Ettore	22%	-	-	-	-
Eureka	18%	22%	8%	\$89.00	32%
Hoover	18%	22%	8%	\$89.00	32%
Impact	22%	-	-	-	-
Kaivac	18%	22%	8%	\$89.00	32%
Minuteman	18%	22%	8%	\$89.00	32%
Pacific	18%	22%	8%	\$89.00	32%
Pro Team	18%	22%	8%	\$89.00	32%
Rubbermaid	22%	-	-	-	-
Sanitaire	18%	22%	8%	\$89.00	32%
Tornado	18%	22%	8%	\$89.00	32%
Triple S	18%	22%	8%	\$89.00	32%
Unger	22%	-	-	-	-
Motor Scrubbers	18%	22%	8%	\$89.00	32%
Victory Sprayers	18%	22%	8%	\$89.00	32%

Online Catalog: www.gemsupply.net

Contact Information:

Name: Robert Zagers

Email: bszr@gemsupply.net

Phone: (813) 682-8815

Pickup & Return of non-warranty items: \$59.00 (total).

Karcher North America

Manufacturer	Percentage (%) Discount off Catalog List Price for Equipment	Percentage (%) Discount off Catalog List Price for Accessories	Percentage (%) Discount off List Price for Repair Parts (owner repairs)	Hourly Labor Rates for Repair of Equipment	Percentage (%) Mark-up of Material/Parts Needed for Repairs (Vendor Repairs)
Karcher/Windsor	29% - 50%	40%	40%	-	-

Online Catalog: www.karcher.com/us

Contact Information:

Name: James Crawford
 Phone: (816)392-9642
 Email: jim.crawford@karcherna.com

Name: Ubin Foucher (quotes/equipment)
 Phone: (303-865-2750)
 Email: ubin.foucher@karcherna.com

Authorized Service & Repair Facility to perform any/all repairs (warranty & non-warranty):

Karcher Service
 6398 N. Karcher Way
 Aurora, CO 80019
 (877) 527-2431
service@karcherna.com

Note - Additional Manufacturers:

For manufacturers not listed, district departments may obtain quotes from the awarded vendors and purchase from the vendor offering the lowest/best price.