



**Payment correspondence:**

accountsreceivable@bloomboard.com

5401 Walnut Street  
Suite 200  
Pittsburgh, PA 15232

Order Number 00005196  
Created Date 6/3/2024  
Expiration Date 6/30/2024  
Contract Start Date 7/1/2024  
Contract End Date 6/30/2026  
Account Name Hernando County School District  
Opportunity ID Opp#-008818

Prepared By Michelle Licata  
Email michelle.licata@bloomboard.com

Bill To Name Hernando County School District  
Bill To 919 North Broad Street  
Brooksville, Florida 34601  
United States

Product	Product Code	Line Item Description	Quantity	Subtotal	Total Price
Teacher Apprenticeship-based Bachelor's Degree Program	DPB-BB-00001	4 @ \$7750 (x 2 years)	4.00	\$62,000.00	\$62,000.00
		Grand Total	\$62,000.00		

**Terms and Conditions**

This Sales Order incorporates and is subject to the Terms and Conditions (<https://bloomboard.com/terms/program-terms-and-conditions/>) and any attached Scope of Work or Proposal document, collectively the "Agreement", and constitutes a binding contract entered into by and between BloomBoard, Inc. a Delaware corporation with its principal place of business at 5401 Walnut St. Suite #200 Pittsburgh, PA 15232 ("BBI") and the entity listed below as the Client ("Client").

The Parties agree that, for Cohort 3, Client elects to be invoiced for the total fees due under this Agreement in two annual installments in the following amounts. Client shall pay the installments within the time period set forth on the respective invoices.

July 2024 Invoice (Year 1): 4 participants = \$31,000 (4 participants at \$7,750 each)

July 2025 Invoice (Year 2): 5 participants = \$38,500 (4 participants at \$7,750 each + 1 participant at \$7,500\*)

\*Client and BBI acknowledge that a fifth participant will start with Cohort 3, that this participant is accounted for in Sales Order 5055, and that Client has paid Year 1 in full for this participant. Participant's Year 2 fee will be invoiced in July 2025 as noted above.

Approved as to form  
& content for HCSD:  
Kevin M. Sullivan  
Attorney, BGR&H  
8:19 pm, Jun 13, 2024

**Acceptance of Terms**

**CLIENT**

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Email address of person responsible for Invoices:  
\_\_\_\_\_

**BBI**

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

DocuSigned by:

*Sanford Kenyon*

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Sanford Kenyon

Chief Executive Officer

6/4/2024

**Payment correspondence:**

accountsreceivable@bloomboard.com

5401 Walnut Street  
Suite 200  
Pittsburgh, PA 15232

Order Number 00005186

Created Date 5/9/2024

Expiration Date 6/30/2024

Contract Start Date 7/1/2024

Contract End Date 6/30/2027

Account Name Hernando County School District

Opportunity ID Opp#-008658

Prepared By Michelle Licata  
Email michelle.licata@bloomboard.com

Bill To Name Hernando County School District  
Bill To 919 North Broad Street  
Brooksville, Florida 34601  
United States

Product	Product Code	Line Item Description	Quantity	Subtotal	Total Price
Full Bachelor's Degree Program (120 credits)		5 @ \$9,950 (X 3 years)	5.00	\$149,250.00	\$149,250.00
Teacher Apprenticeship-based Bachelor's Degree Program	DPB-BB-00001	15 @ \$7750 (x 2 years)	15.00	\$232,500.00	\$232,500.00

Grand Total \$381,750.00

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The Parties agree that, for Cohort 4, Client elects to be invoiced for the total fees due under this Agreement in three annual installments in the following amounts. Client shall pay the installments within the time period set forth on the respective invoices.

**January 2025 Invoice (Year 1):** 20 participants = \$166,000 (5 participants at \$9,950 each + 15 participants at \$7,750 each)

**January 2026 Invoice (Year 2):** 20 participants = \$166,000 (5 participants at \$9,950 each + 15 participants at \$7,750 each)

**January 2027 Invoice (Year 3):** 5 participants at \$9,950 each = \$49,750

Additionally, Client acknowledges that, per the attached sales orders, the following fees will be invoiced in the 2024-2025 school year.

**Sales Order 5055:** \$112,500 due July 2024 (Year 2 of Cohort 1)

**Sales Order 5168:** \$97,500\* due January 2025 (Year 2 of Cohort 2)

\*Original year 2 invoice amount of \$105,000 reduced by \$7,500 to account for the delayed start of one participant. BloomBoard will invoice for Year 2 of that participant in July 2025.

**Acceptance of Terms****CLIENT**

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Email address of person responsible for Invoices: \_\_\_\_\_

**BBI**

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

DocuSigned by:

Sanford Kenyon

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Sanford Kenyon

Chief Executive Officer

6/4/2024

Approved as to form  
& content for HCSD:  
Kevin M. Sullivan  
Attorney, BGR&H  
8:19 pm, Jun 13, 2024