

# PURCHASING AGENDA ITEM

Hernando County School District

**School Board Approval Meeting:**

**December 10, 2024**

**Bid No. 22-450-12 RA RN**

**Bid Title: Architectural and Access Control  
Hardware**

*Recommend approval of this agenda item under the specific category below:*

- |  |   |   |   |
|--|---|---|---|
| <input type="checkbox"/> Lowest Bid(s)               | <input type="checkbox"/> Request for Proposal(s)        | <input type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation   |
| <input type="checkbox"/> Revised Award               | <input checked="" type="checkbox"/> Renewal of Contract | <input type="checkbox"/> Sole Source                      | <input type="checkbox"/> Re-Award (Partial/Whole) |
| <input type="checkbox"/> Bid Termination             | <input type="checkbox"/> Revisions/Amendments to Bid    | <input type="checkbox"/> Bid Extension                    | <input type="checkbox"/> Emergency                |
| <input checked="" type="checkbox"/> Reversed Auction | <input type="checkbox"/> Piggyback Cooperative          |   |   |

**Bid Contract Period:**

**12/22/2024 through 12/21/2025**

N/A – One Time Purchase

**Contract Type:**

Estimated  
Dollar Amount

Firm, Fixed  
Dollar Amount

Firm, Fixed  
Unit Prices

Firm, Fixed Unit Prices,  
Hourly Rates, Fees and/or  
Percentages

**Renewal Options:**

No. of Terms  
Remaining  
2

Length of  
Each Term (month)

Length of  
Each Term (year)  
1

None

**Rationale/Reason:** Renewal of Contract. Item numbers 1, 35, 48 & 49 received “no bids” and are not awarded.

Bidders Electronically  
Downloaded From Bidnet  
Direct Website: n/a

Bids Received:

No Bids:

Late Bids:

Rejected Bids:

N/A – Bids Not  
Required: Renewal

**Submitted By:**

Christopher Reckner  
Director of Purchasing & Warehousing

**School(s):** District Wide

**Requested By:**

Brandon DeRespiris  
Director of Safe Schools

**Department(s):** Office of Safe Schools

Recommended award, description of items and prices: (See attached)

**T/C CODE: 2212**

This award established a contract with supplier(s) to provide and deliver Architectural and Access Control Hardware to the Office of Safe Schools Department, as needed and to secure firm discounts off manufacturer’s list prices, for the contract period as specified herein. All product pricing (list price minus discount) shall be firm, net pricing and shall include **ALL** freight and handling charges. The contract is awarded by individual item(s) to a *primary* and *secondary* vendor (where available) meeting all the terms, conditions and specifications outlined in the bid document and who will serve in the best interest of the district.

| Item No. | Description  | Vendor           |                                 | Percentage (%) Discount (-) on List Price |
|----------|--|------------------|---------------------------------|---|
| 2.       | <b>Adams Rite Supplies®</b> & Replacement Parts                          |                  | Southern Lock & Supply          | -59.00%                                   |
| 3.       | <b>Amano®</b> Supplies & Replacement Parts                               |                  | Tri-County Locksmith            | -2.00%                                    |
| 4.       | <b>Aperio®</b> Supplies & Replacement Parts                              | <i>Primary</i>   | Southern Lock & Supply          | -45.00%                                   |
|          |  | <i>Secondary</i> | Tri-County Locksmith            | -25.00%                                   |
| 5.       | <b>Bommer Industries®</b> Supplies & Replacement Parts                   | <i>Primary</i>   | Southern Lock & Supply          | -15.00%                                   |
|          |  | <i>Secondary</i> | Independent Hardware South      | -11.25%                                   |
| 6.       | <b>C.Q.R. IT®</b> Supplies & Replacement Parts                           |                  | Southern Lock & Supply          | -20.00%                                   |
| 7.       | <b>Clearview®</b> Supplies & Replacement Parts                           |                  | Southern Lock & Supply          | -20.00%                                   |
| 8.       | <b>CompX®</b> Supplies & Replacement Parts                               |                  | Independent Hardware South Inc. | -48.25%                                   |
| 9.       | <b>Detex®</b> Supplies & Replacement Parts                               |                  | Independent Hardware South Inc. | -54.50%                                   |
| 10.      | <b>Digital Video Surveillance Recorders</b> Supplies & Replacement Parts | <i>Primary</i>   | Tri-County Locksmith            | -22.25%                                   |
|          |  | <i>Secondary</i> | Southern Lock & Supply          | -15.00%                                   |
| 11.      | <b>Don-Jo®</b> Supplies & Replacement Parts                              |                  | Independent Hardware South Inc. | -59.00%                                   |
| 12.      | <b>Dorma®</b> Supplies & Replacement Parts                               |                  | Independent Hardware South Inc. | -56.25%                                   |
| 13.      | <b>Falcon®</b> Supplies & Replacement Parts                              |                  | Independent Hardware South Inc. | -65.00%                                   |
| 14.      | <b>HES®</b> Supplies & Replacement Parts                                 |                  | Southern Lock & Supply          | -57.25%                                   |
| 15.      | <b>Houdini®</b> Supplies & Replacement Parts                             |                  | Southern Lock and Supply        | -20.00%                                   |
| 16.      | <b>HPC®</b> Supplies & Replacement Parts                                 |                  | Independent Hardware South Inc. | -27.25%                                   |
| 17.      | <b>Hudson®</b> Supplies & Replacement Parts                              |                  | Independent Hardware South Inc. | -27.25%                                   |
| 18.      | <b>IC Real Time®</b> Supplies & Replacement Parts                        |                  | Southern Lock & Supply          | -20.00%                                   |
| 19.      | <b>IEI®</b> Supplies & Replacement Parts                                 |                  | Southern Lock and Supply        | -53.00%                                   |
| 20.      | <b>ILCO®</b> Supplies & Replacement Parts                                |                  | Independent Hardware South Inc. | -49.75%                                   |
| 21.      | <b>Jackson®</b> Supplies & Replacement Parts                             |                  | Tri-County Locksmith            | -24.00%                                   |
| 22.      | <b>Kaba®</b> Supplies & Replacement Parts                                |                  | Independent Hardware South Inc. | -56.75%                                   |
| 23.      | <b>Keedex®</b> Supplies & Replacement Parts                              |                  | Independent Hardware South Inc. | -46.25%                                   |
| 24.      | <b>KSI®</b> Supplies & Replacement Parts                                 |                  | Southern Lock & Supply          | -20.00%                                   |
| 25.      | <b>LAB®</b> Supplies & Replacement Parts                                 |                  | Southern Lock & Supply          | -20.00%                                   |
| 26.      | <b>LCN®</b> Door Closers   |                  | Independent Hardware South Inc. | -64.00%                                   |

| Item No. | Description   | Vendor    |                                 | Percentage (%) Discount (-) on List Price |
|----------|---|-----------|---------------------------------|---|
| 27.      | LCN® Supplies & Replacement Parts   |           | Independent Hardware South Inc. | -56.25%                                   |
| 28.      | Lucky Line® Supplies & Replacement Parts  |           | Independent Hardware South Inc. | -44.25%                                   |
| 29.      | Major® Supplies & Replacement Parts   |           | Southern Lock & Supply          | -20.00%                                   |
| 30.      | Markar® Supplies & Replacement Parts  |           | Southern Lock & Supply          | -45.00%                                   |
| 31.      | Master® Supplies & Replacement Parts  | Primary   | Southern Lock & Supply          | -52.00%                                   |
|          |   | Secondary | Independent Hardware South Inc. | -50.75%                                   |
| 32.      | Norton® Supplies & Replacement Parts  |           | Southern Lock & Supply          | -45.00%                                   |
| 33.      | NSP® Supplies & Replacement Parts   |           | Southern Lock & Supply          | -48.00%                                   |
| 34.      | Omnia® Supplies & Replacement Parts   |           | Independent Hardware South Inc. | -49.00%                                   |
| 36.      | Pemko® Supplies & Replacement Parts   |           | Southern Lock & Supply          | -45.00%                                   |
| 37.      | Pro-Lok® Supplies & Replacement Parts   |           | Tri-County Locksmith            | -31.25%                                   |
| 38.      | RCI® Supplies & Replacement Parts   |           | Independent Hardware South Inc. | -54.25%                                   |
| 39.      | S. Parker® Supplies & Replacement Parts   |           | Southern Lock & Supply          | -67.00%                                   |
| 40.      | Schlage® “ND” Series Locksets   |           | Independent Hardware South Inc  | -68.25%                                   |
| 41.      | Schlage® Cylinders  |           | Southern Lock & Supply          | -57.25%                                   |
| 42.      | Schlage® Key Blanks and Key Controls  |           | Southern Lock & Supply          | -57.25%                                   |
| 43.      | Schlage® Electronics C/O  |           | Independent Hardware South Inc. | -66.25%                                   |
| 44.      | Schlage® Electronics A/D  |           | Southern Lock & Supply          | -57.25%                                   |
| 45.      | Schlage® Electronic Electrified Accessories   |           | Southern Lock & Supply          | -57.25%                                   |
| 46.      | Schlage Mag Locks® Supplies & Replacement Parts   |           | Southern Lock & Supply          | -63.00%                                   |
| 47.      | SDC® Supplies and Replacement Parts   |           | Southern Lock & Supply          | -45.00%                                   |
| 50.      | SRS® Supplies and Replacement Parts   |           | Southern Lock & Supply          | -20.00%                                   |
| 51.      | Stanley® Supplies & Replacement Parts   |           | Southern Lock & Supply          | -55.00%                                   |
| 52.      | Supra® Supplies & Replacement Parts   |           | Southern Lock & Supply          | -20.00%                                   |
| 53.      | Tell® Supplies and Replacement Parts  |           | Southern Lock and Supply        | -45.00%                                   |
| 54.      | Tri-Flow® Supplies  |           | Southern Lock and Supply        | -20.00%                                   |
| 55.      | Von Duprin® Supplies & Replacement Parts  |           | Independent Hardware South Inc. | -62.75%                                   |
| 56.      | <b>Balance of Line Percentage Discount</b> For Various Other Lock Supplies and/or Manufacturer’s Not Specifically Identified Above (Same Discount off List Prices Shall Apply Regardless of the Manufacturers’ Product Line Offered). | Primary   | Independent Hardware South Inc. | -56.00%                                   |
|          |   | Secondary | Southern Lock and Supply        | -45%                                      |

**Contact Information:**

Electronic Access Specialist dba Southern Lock and Supply, Inc.

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