



## EXHIBIT A PRICING FOR KELLY EDUCATIONAL STAFFING

This Pricing Exhibit A is incorporated and made part of the Agreement for Educational Services between Kelly Services, Inc. and Hernando County School Board, dated April 26, 2022 to be in effect August 1, 2022. The pricing in Exhibit A is confidential and proprietary to Kelly. Customer agrees not to disclose the contents of Pricing Exhibit A to persons or entities not party to this agreement without Kelly's written permission.

**1. Types of Assignments; Pricing**

The Assigned Employees will be assigned to the following positions and at the following rates:

High School Diploma	\$15.00	Hourly	1.300	<b>\$19.50</b>	
AA	\$15.00	Hourly	1.300	<b>\$19.50</b>	
Bachelor's degree	\$15.00	Hourly	1.300	<b>\$19.50</b>	
Master's degree	\$15.00	Hourly	1.300	<b>\$19.50</b>	
Paraprofessional	\$15.00	Hourly	1.300	<b>\$19.50</b>	

Long Term Rates				
Position (Long Term)	Pay Rate	Pay Type	Markup	Bill Rate
AA Degree	\$120.13	Daily	1.300	<b>\$156.17</b>
Bachelor's degree	\$124.00	Daily	1.300	<b>\$161.20</b>
Master's degree	\$131.75	Daily	1.300	<b>\$171.275</b>
Retired Teacher Certified FL Teacher	\$220.02	Daily	1.300	<b>\$286.02</b>

A signed Job Description is required for each position listed.


**2. Pricing for Hiring a Direct Hire Candidate**

If the Customer hires a candidate referred to it by Kelly Educational Staffing for direct hire by Customer, the Customer agrees to pay a direct placement fee of 10% of the candidate's annualized salary.

**SIGNATURES TO FOLLOW ON NEXT PAGE**

**KELLY SERVICES, INC.**

**Hernando County School Board**

By: 

Name: Chris Zuber

Title: Sr. Director

Date: 7/8/2022

By: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_