

PURCHASING AGENDA ITEM

Hernando County School District

School Board Approval Meeting:

May 10, 2022

Bid No. 21-910-26

**Bid Title: HVAC Equipment & Parts,
Installation, Repair Services & Related
Products**

Recommend approval of this agenda item under the specific category below:

- | | | | |
|--|---|--|---|
| <input type="checkbox"/> Lowest Bid(s) | <input type="checkbox"/> Request for Proposal(s) | <input checked="" type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation |
| <input type="checkbox"/> Revised Award | <input type="checkbox"/> Renewal of Contract | <input type="checkbox"/> Sole Source | <input type="checkbox"/> Re-Award (Partial/Whole) |
| <input type="checkbox"/> Bid Termination | <input checked="" type="checkbox"/> Revisions/Amendments to Bid | <input type="checkbox"/> Bid Extension | <input type="checkbox"/> Emergency |
| <input type="checkbox"/> Piggyback Cooperative | | | |

Bid Contract Period: 11/06/2020-11/05/2022

☐ N/A – One Time Purchase

Amended: 05/10/2022-11/05/2022

Contract Type:

☐ Estimated
Dollar Amount

☐ Firm, Fixed
Dollar Amount

☐ Firm, Fixed
Unit Prices

☒ Firm, Fixed Hourly Rates, Fees
and/or Percentages

Renewal Options:

No. of Terms
Remaining
3

☐ Length of
Each Term (month)

☒ Length of
Each Term (year)
1-year

☐ None

Rationale/Reason: 5/10/22 - Amended to increase estimated spending.

**Bidders Electronically
Downloaded From Public
Purchase Website:** 45

Bids Received:
12

No Bids:
2

Late Bids:

Rejected Bids:

**N/A – Bids Not
Required:**

Submitted By: Joyce McIntyre
Director of Finance & Purchasing

School(s): District Wide

Requested By: Brian Still
Director of Maintenance

Department(s): District Wide

Recommended award by vendor(s), description of item(s)/service(s) and prices: (See attached)

T/C CODE: 2126

Balanced Mechanical & Plumbing Services LLCs (V-50451)

Description	Pricing Per Hour
<u>Firm Hourly Labor Rates</u>	
Straight Time Labor Rate During Regular Business Hours (7:00 am – 4:00 pm)	
Foreman w/Truck	\$65.00
Supervisor w/Truck	\$65.00
Journeyman	\$65.00
Helper	\$45.00
Schools Not In Session, Nights, Weekends & Holidays:	
Foreman w/Truck	\$97.50
Supervisor w/Truck	\$97.50
Journeyman	\$97.50
Helper	\$67.50
Percentage Mark-Up Of Subcontractor's Services	10%
Percentage Discount Off of Manufacturer's List Price for Parts, Supplies & Materials: (Repair/Replacement Parts, Supplies & Materials)	20%
Percentage (%) Mark-up On Contractor's Related Equipment Rental Costs	10%
Workmanship Warranty	1-Year
Manufacturers Standard One (1) Year Equipment/Parts	Yes

D-Mar General Contracting & Development, Inc. (V-50873)

Description	Pricing Per Hour
<u>Firm Hourly Labor Rates</u>	
Straight Time Labor Rate During Regular Business Hours (7:00 am – 4:00 pm)	
Foreman w/Truck	\$70.00
Supervisor w/Truck	\$65.00
Journeyman	\$60.00
Helper	\$45.00
Schools Not In Session, Nights, Weekends & Holidays:	
Foreman w/Truck	\$100.00
Supervisor w/Truck	\$ 95.00
Journeyman	\$ 90.00
Helper	\$ 65.00
Percentage Mark-Up Of Subcontractor's Services	10%
Percentage Discount Off of Manufacturer's List Price for Parts, Supplies & Materials: (Repair/Replacement Parts, Supplies & Materials)	10%
Percentage (%) Mark-up On Contractor's Related Equipment Rental Costs	10%
Workmanship Warranty	1-Year
Manufacturers Standard One (1) Year Equipment/Parts	Yes

Key Mechanical Services Inc. (V-50451)

Description	Pricing Per Hour
<u>Firm Hourly Labor Rates</u>	
Straight Time Labor Rate During Regular Business Hours (7:00 am – 4:00 pm)	
Foreman w/Truck	\$80.00
Supervisor w/Truck	\$75.00
Journeyman	\$65.00
Helper	\$50.00
Schools Not In Session, Nights, Weekends & Holidays:	
Foreman w/Truck	\$120.00
Supervisor w/Truck	\$112.50
Journeyman	\$ 97.50
Helper	\$ 75.00
Percentage Mark-Up Of Subcontractor's Services	15%
Percentage Discount Off of Manufacturer's List Price for Parts, Supplies & Materials: (Repair/Replacement Parts, Supplies & Materials)	15%
Percentage (%) Mark-up On Contractor's Related Equipment Rental Costs	15%
Workmanship Warranty	1-Year
Manufacturers Standard One (1) Year Equipment/Parts	Yes

Mechanical Services of Central Florida, Inc. (V-50872)

Description	Pricing Per Hour
<u>Firm Hourly Labor Rates</u>	
Straight Time Labor Rate During Regular Business Hours (7:00 am – 4:00 pm)	
Foreman w/Truck	\$ 95.00
Supervisor w/Truck	\$100.00
Journeyman	\$ 95.00
Helper	\$ 75.00
Schools Not In Session, Nights, Weekends & Holidays:	
Foreman w/Truck	\$105.00
Supervisor w/Truck	\$110.00
Journeyman	\$105.00
Helper	\$ 85.00
Percentage Mark-Up Of Subcontractor's Services	10%
Percentage Discount Off of Manufacturer's List Price for Parts, Supplies & Materials: (Repair/Replacement Parts, Supplies & Materials)	10%
Percentage (%) Mark-up On Contractor's Related Equipment Rental Costs	10%
Workmanship Warranty	90-Days
Manufacturers Standard One (1) Year Equipment/Parts	Yes

Tampa Bay System Sales dba Tampa Bay Trane (V-11720)

Description	Pricing Per Hour
<u>Firm Hourly Labor Rates</u>	
Straight Time Labor Rate During Regular Business Hours (7:00 am – 4:00 pm)	
Foreman w/Truck	\$120.00
Supervisor w/Truck	\$120.00
Journeyman	\$ 95.00
Helper	\$ 35.00
Schools Not In Session, Nights, Weekends & Holidays:	
Foreman w/Truck	\$165.00
Supervisor w/Truck	\$165.00
Journeyman	\$127.50
Helper	\$ 52.50
Percentage Mark-Up Of Subcontractor's Services	10%
Percentage Discount Off of Manufacturer's List Price for Parts, Supplies & Materials: <i>(Repair/Replacement Parts, Supplies & Materials)</i>	10%
Percentage (%) Mark-up On Contractor's Related Equipment Rental Costs	10%
Workmanship Warranty	90-Days
Manufacturers Standard One (1) Year Equipment/Parts	Yes

The Ware Group LLC dba Johnstone Supply (V-31557)

Description	% Discount
Percentage Discount Off of Manufacturer's List Price for Parts, Supplies & Materials: <i>(Repair/Replacement Parts, Supplies & Materials)</i>	51%
Manufacturers Standard One (1) Year Equipment/Parts	Yes