



Important Product Announcement

Dear Valued ES Dealer,

The Bogen Quantum IP communications product line will be retired (end-of-sales) a year from now, on December 31, 2021. We are making this announcement now to give our dealer network sufficient time to win quoted business, and purchase and install those customer systems. We will of course continue to service and support our Quantum system installations for at least seven years after end-of-sale, through the end of 2028.

Quantum has been a fantastic and reliable hybrid communications system for many years, with thousands of installations and satisfied customers. However, with a design dating back over 13 years, it has become challenging to source various key components of the system, hindering our ability to continue its production. The good news for our dealers is that its replacement solution – Nyquist E7000 – has been enthusiastically accepted by the market, with a sales growth rate better than any other solution in Bogen's long history. To further ease the transition away from Quantum, Bogen will be announcing an even easier-to-order and install standalone version of the Nyquist platform in the first quarter of 2021, which will continue the superb technology history of Bogen's venerable analog/digital communications solutions for the education marketplace and more.

This announcement in no way changes Bogen's continued sales and support of the Multicom 2000 product line, which remains a strong performer for dealers and end customers.

If you have any questions, please contact your RSM or me, Tom Bisanti.

Happy Holidays,

A handwritten signature in black ink, appearing to read "Tom Bisanti", with a stylized flourish at the end.

Tom Bisanti
Vice President Sales, North America
Bogen Communications Inc. / Apogee Intl

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